

Warrensburg Convention and Visitors Bureau

2022-2023 PROPOSED BUDGET (DRAFT 8/11/2022)

Beginning Balance (Projected)

\$420,000

| Account Number | Description | FY 2020-2021 Actual | FY 21-22 Budget | FY21-22 | FY 21-22 | FY 2022-2023 Proposed |
|----------------|----------------------------|----------------------|----------------------|----------------------|----------------------|-----------------------|
| | | | | Amended Budget | Amended Budget | Budget |
| | | | | 10/14/2021 | 8/11/2022 | |
| REVENUES | | | | | | |
| 830-51905 | Taxes-Lodging | \$ 320,277.00 | \$ 300,000.00 | \$ 320,000.00 | \$ 320,000.00 | \$ 350,000.00 |
| 830-52200 | Grants-State | \$ 84,378.00 | \$ 70,000.00 | \$ 70,000.000 | \$ 70,000.000 | \$ 68,750.00 |
| 830-55105 | Admissions | | | | | |
| 830-55115 | Advertising | | | | | |
| 830-55175 | Rentals | | \$ - | \$ 22,800.00 | \$ 10,000.00 | \$ - |
| 830-57120 | Earnings Credit | \$ 653.00 | \$ 600.00 | \$ 600.00 | \$ 600.00 | \$ 500.00 |
| 830-57105 | Interest on Deposits | \$ 4,835.00 | \$ 4,000.00 | \$ 4,000.00 | \$ 4,000.00 | \$ 2,000.00 |
| 830-59910 | Claims/Reimbursement | \$ 350.00 | \$ - | | | |
| 830-59930 | Transfer from Other Source | \$ - | \$ - | | | |
| 830-55190 | Retail | \$ - | \$ - | | | \$ 1,500.00 |
| | Total Revenues | \$ 410,493.00 | \$ 374,600.00 | \$ 417,400.00 | \$ 404,600.00 | \$ 422,750.00 |

| Account Number | Description | FY 2020-2021 Actual | FY 21-22 Budget | FY21-22 | FY 21-22 | FY 2022-2023 Proposed |
|--------------------|---------------------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|
| | | | | Amended Budget | Amended Budget | Budget |
| | | | | 10/14/2021 | 8/11/2022 | |
| Personnel Expenses | | | | | | |
| 830-611-1101 | Wages Full Time | \$ 53,995.00 | \$ 55,000.00 | \$ 55,000.00 | \$ 63,500.00 | \$ 73,054.00 |
| 830-611-1102 | Wages Part Time | \$ 3,948.00 | \$ 13,800.00 | \$ 13,800.00 | \$ 9,160.00 | \$ 24,500.00 |
| 830-611-1103 | Wages-Overtime | | \$ - | \$ - | | |
| 830-611-1105 | Wages-Supplemental | | | | | |
| 830-611-2101 | FICA | \$ 4,415.00 | \$ 5,400.00 | \$ 5,400.00 | \$ 5,400.00 | \$ 7,500.00 |
| 830-611-2201 | Retirement-Lagers | \$ 3,458.00 | \$ 3,400.00 | \$ 3,400.00 | \$ 4,705.00 | \$ 4,750.00 |
| 830-611-2301 | Insurance-Dental | \$ 831.00 | \$ 840.00 | \$ 840.00 | \$ 840.00 | \$ 840.00 |
| 830-611-2302 | Insurance-Health | \$ 6,369.00 | \$ 8,500.00 | \$ 8,500.00 | \$ 7,500.00 | \$ 10,125.00 |
| 830-611-2304 | Insurance-Life | \$ 125.00 | \$ 130.00 | \$ 130.00 | \$ 150.00 | \$ 150.00 |
| 830-611-2305 | Insurance-Short-Term Disability | \$ 179.00 | \$ 180.00 | \$ 180.00 | \$ 193.00 | \$ 200.00 |
| 830-611-2306 | Insurance-Long-Term Disability | \$ 123.00 | \$ 130.00 | \$ 130.00 | \$ 152.00 | \$ 160.00 |
| 830-611-2401 | Worker's Compensation | \$ 109.00 | \$ 100.00 | \$ 100.00 | \$ 141.00 | \$ 170.00 |
| | Mileage Reimbursement | \$ - | \$ - | \$ - | \$ - | \$ 1,200.00 |
| | Total Personnel Expenses | \$ 73,552.00 | \$ 87,480.00 | \$ 87,480.00 | \$ 91,741.00 | \$ 122,649.00 |

Expenditures:Commodities

| | | | | | | |
|--------------|---------------------------------|--------------------|---------------------|---------------------|----------------------|---------------------|
| 830-611-4102 | Clothing | \$ 120.00 | \$ 500.00 | \$ 500.00 | \$ 500.00 | \$ 500.00 |
| 830-611-4103 | Computer Supplies | \$ 169.00 | \$ 2,000.00 | \$ 2,000.00 | \$ 200.00 | \$ 3,000.00 |
| 830-611-4107 | Maintenance and Repair Supplies | \$ 4.00 | \$ 1,500.00 | \$ 1,500.00 | \$ 102,500.00 | \$ 10,000.00 |
| 830-611-4108 | Meeting Supplies | \$ 80.00 | \$ 500.00 | \$ 500.00 | \$ 250.00 | \$ 1,000.00 |
| 830-611-4109 | Office Supplies | \$ 982.00 | \$ 1,500.00 | \$ 1,500.00 | \$ 1,500.00 | \$ 1,500.00 |
| 830-611-4114 | Software | \$ 1,553.00 | \$ 4,200.00 | \$ 4,200.00 | \$ 3,000.00 | \$ 6,000.00 |
| 830-611-4117 | Food | \$ 852.00 | \$ 700.00 | \$ 700.00 | \$ 700.00 | \$ 850.00 |
| 830-611-4119 | Supplies-Non Categorized | \$ 4,874.00 | \$ 10,500.00 | \$ 10,500.00 | \$ 5,000.00 | \$ 42,500.00 |
| | Total Non-Categorized | \$ 8,634.00 | \$ 21,400.00 | \$ 21,400.00 | \$ 113,650.00 | \$ 65,350.00 |

Services

| | | | | | | |
|---------------------------|--|----------------------|----------------------|-----------------------|------------------------|----------------------|
| 830-611-5101 | Utility Electric | \$ 2,511.00 | \$ 2,250.00 | \$ 2,250.00 | \$ 2,000.00 | \$ 4,000.00 |
| 830-611-5102 | Utility Gas | | \$ 1,500.00 | \$ 1,500.00 | \$ 1,000.00 | \$ 3,500.00 |
| 830-611-5103 | Utility Water | \$ 248.00 | \$ 300.00 | \$ 300.00 | \$ 300.00 | \$ 1,000.00 |
| 830-611-5106 | Utility Telephone | \$ 720.00 | \$ 720.00 | \$ 720.00 | \$ 720.00 | \$ 1,720.00 |
| 830-611-5107 | Utility Data Access | \$ 984.00 | \$ 1,500.00 | \$ 1,500.00 | \$ 900.00 | \$ 1,800.00 |
| 830-611-5109 | Utility Sewer | \$ 278.00 | \$ 300.00 | \$ 300.00 | \$ 300.00 | \$ 1,000.00 |
| 830-611-5202 | Consulting | | \$ 5,000.00 | \$ 5,000.00 | \$ - | \$ 30,000.00 |
| 830-611-5203 | Financial Services | \$ 1,422.00 | \$ 1,200.00 | \$ 1,200.00 | \$ 1,450.00 | \$ 1,400.00 |
| 830-611-5201 | Audit | | | | | \$ 600.00 |
| 830-611-5206 | Legal Services | \$ 213.00 | \$ 500.00 | \$ 500.00 | \$ 500.00 | \$ 500.00 |
| 830-611-5209 | Rent/Lease | \$ 14,478.00 | \$ 16,000.00 | \$ 16,000.00 | \$ 10,800.00 | \$ - |
| 830-611-5299 | Contractual Non Categorized | \$ 3,655.00 | \$ 8,800.00 | \$ 8,800.00 | \$ 7,000.00 | \$ 15,000.00 |
| 830-611-5301 | Property Insurance | \$ 1,900.00 | \$ 2,000.00 | \$ 4,500.00 | \$ 4,209.00 | \$ 4,500.00 |
| 830-611-5401 | Travel Meals | \$ - | \$ 200.00 | \$ 200.00 | \$ 200.00 | \$ 200.00 |
| 830-611-5402 | Mileage | \$ 218.00 | \$ 850.00 | \$ 850.00 | \$ 1,000.00 | \$ 550.00 |
| 830-611-5403 | Travel Rooms | \$ - | \$ 800.00 | \$ 800.00 | \$ 400.00 | \$ 1,000.00 |
| 830-611-5404 | Schools and Seminars | \$ 355.00 | \$ 750.00 | \$ 750.00 | \$ 750.00 | \$ 750.00 |
| 830-611-5501 | Dues and Memberships | \$ 1,432.00 | \$ 2,000.00 | \$ 2,000.00 | \$ 2,000.00 | \$ 2,000.00 |
| 830-611-5601 | Advertising | \$ 119,491.00 | \$ 147,850.00 | \$ 147,850.00 | \$ 147,850.00 | \$ 112,131.00 |
| 830-611-5602 | Postage/Shipping | \$ 96.00 | \$ 500.00 | \$ 500.00 | \$ 250.00 | \$ 500.00 |
| 830-611-5603 | Printing and Binding | \$ 1,286.00 | \$ 4,500.00 | \$ 4,500.00 | \$ 4,500.00 | \$ 10,000.00 |
| 830-611-5604 | Shows/Expo/Events | \$ 150.00 | \$ 650.00 | \$ 650.00 | \$ 650.00 | \$ 1,000.00 |
| 830-611-5699 | Communication Non-Cat | \$ 4,590.00 | \$ 1,500.00 | \$ 1,500.00 | \$ 1,200.00 | \$ 1,500.00 |
| 830-611-5904 | Employment | \$ 43.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 100.00 |
| 830-611-5999 | Services Non-Cat | \$ 4,708.00 | \$ 51,000.00 | \$ 51,000.00 | \$ 10,000.00 | \$ 15,000.00 |
| | Total Services | \$ 158,778.00 | \$ 250,720.00 | \$ 253,220.00 | \$ 198,029.00 | \$ 209,751.00 |
| Capital Outlay | | | | | | |
| 830-611-6101 | Buildings | \$ 1,000.00 | | \$ 100,000.00 | \$ 200,000.00 | \$ - |
| | Total Capital Outlay | \$ 1,000.00 | \$ - | \$ 100,000.00 | \$ 200,000.00 | \$ - |
| WCVB Grant Program | | | | | | |
| 830-611-9301 | Community Agreements (Grants/Sponsorships) | \$ 2,000.00 | \$ 15,000.00 | \$ 15,000.00 | \$ 7,000.00 | \$ 25,000.00 |
| | Total Grant Program | \$ 2,000.00 | \$ 15,000.00 | \$ 15,000.00 | \$ 7,000.00 | \$ 25,000.00 |
| | Total Expenditures | \$ 243,964.00 | \$ 374,600.00 | \$ 477,100.00 | \$ 610,420.00 | \$ 422,750.00 |
| | Revenues Over (Under) Expenditures | \$ 166,529.00 | \$ - | \$ (59,700.00) | \$ (205,820.00) | \$ - |