



Budget Retreat

May 10, 2021



Strategic Vision and Focus Areas

- The strategic vision for 2017-2021 was presented to Council March 1, 2021. It is based on success, sustainability, and strength and is centered around 5 “focus areas” :
 - Investment in Infrastructure
 - Community Pride and Interaction
 - Growth and Investment
 - Regional Draw
 - Employee Morale and Retention
- Budget for Fiscal Year 2022 is developed using these same 5 focus areas.



Important Discussion Items

- Storm Water Utility
 - Storm Water Master Plan completed
 - To create a Storm Water Utility, a vote of the public is needed (RSMo 064.0907)
- ISO visit this summer
- Wage and Benefits
 - Wage Study Analysis complete
 - Change from 30 step plan to wage range complete
 - Performance Evaluations began
 - Update Pay Scale to maintain competitive market salaries and employee retention
- Community Marketing

Important Discussion Items (Continued)

- Maguire Phase 1
- Bike Trails / Walking Trails
- Tax Revenue Streams
 - General Obligation Bond (Street Improvement) – Successfully passed April 2021
 - \$17 Million Authorization to be issued in 2 pieces (\$5 Million August 2021 & \$12 Million in 2022)
 - ½ cent CIP Sales Tax – Sunset December 2025 – April 2022 Ballot with no sunset
 - Public Safety sales tax – State Legislative action required
- Hawthorne Debt – currently requires a transfer from General Fund to meet the debt payment

Revenues – By Fund – Y-T-D – Proposed FY22

FUND	FY 2017-2018	FY 2018-2019	FY 2019-2020	FY 2020-2021	FY 2021-2022
110 – GENERAL	\$10,109,490	\$10,646,694	\$10,534,709	\$12,601,560	12,363,620
210 – CAP IMP TRANS	1,101,851	864,317	749,430	736,000	731,000
215 – CAP IMP ½ CENT TAX	1,865,915	1,877,533	2,000,830	1,976,000	2,006,000
225 – G O BOND	1,068,617	851,222	1,057,373	5,213,740	13,117,600
410 – NEIGHBOROOD	71,069	517,197	2,278,283	179,090	173,300
430 – PARKS & RECREATION	2,813,337	2,876,788	2,349,548	2,679,005	2,644,366
440 – TAX INCREMENT	39,558	149,409	152,069	150,100	150,100
610 – WATER POLLUTION	4,856,862	4,939,639	4,963,913	5,132,500	5,072,640
830 -WCVB TOURISIM	150,485	183,304	380,433	342,070	279,600
900 – SELF INSURED	1,052,652	1,083,443	1,216,127	1,341,040	1,341,040

Revenues – General Fund

- Property Tax is basically unchanged – new construction allows property taxes to increase
- Sales Tax Projected Decrease of 3% of FY20 Revenue
- Electric, Gas, Water Franchise Tax Projected decrease of 1%
- Cable and Telephone Franchise has decreased annually the past 5 years. Decreased an average of (2%) annually.

Account Name	FY21 Projections
PROPERTY TAX - CURRENT	775,000
PROPERTY TAX - DELINQUENT	14,000
RAILROAD TAX	31,340
FINANCIAL INSTITUTION	1,980
M & M SURTAX	30,000
SALES TAX	3,500,000
LAW ENFORCEMENT	930,000
CIGARETTE TAX	25,000
USE TAX	400,000
FRANCHISE - ELECTRIC	1,525,000
FRANCHISE - GAS	267,000
FRANCHISE - WATER	276,000
FRANCHISE - TELEPHONE	276,000
FRANCHISE - CABLE TELEVISION	163,000
TAXES - LODGING	250,000
OTHER REVENUE	4,137,240
TOTALS	\$12,601,560

Revenues – General Fund

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Account Name	FY22 Projections
PROPERTY TAX - CURRENT	775,000
PROPERTY TAX - DELINQUENT	14,000
RAILROAD TAX	33,000
FINANCIAL INSTITUTION	3,500
M & M SURTAX	30,000
SALES TAX	3,600,000
LAW ENFORCEMENT	940,000
CIGARETTE TAX	25,000
USE TAX	420,000
FRANCHISE - ELECTRIC	1,525,000
FRANCHISE - GAS	267,000
FRANCHISE - WATER	276,000
FRANCHISE - TELEPHONE	276,000
FRANCHISE - CABLE TELEVISION	163,000
TAXES - LODGING	250,000
OTHER REVENUE	3,766,120
TOTALS	\$12,363,620

Expenses

- The projected fiscal year 2021 General Fund expenses are \$10,776,240 3% greater than the initial budget – primarily due to salary increases approved.
 - FY20 Expenses were \$10,339,058
- Initial fiscal year 2021 expenses were budgeted at \$10,448,750
- Fiscal Year 2022 operational expenses will be presented at the next budget retreat.
 - Council may authorize the use of fifty percent of the unencumbered fund balance
 - Fund balance is recommended to remain at fifty percent of operational expense

General Fund Outlook

Fiscal Year 2020

Restricted Funds	\$546,134
FY20 Recommended Fund Balance	(4,835,284)
FY20 Ending Fund Balance	5,867,939
Beginning balance FY21	<u>1,578,790</u>
Projected Revenues	12,601,560
Projected Expenses	<u>10,776,240</u>
FY21 Projected Ending Balance	<u>3,404,110</u>
American Rescue Plan Funding FY21	<u>1,880,370</u>

General Fund Outlook

Fiscal Year 2021

Restricted Funds

Cemetery Donations	\$46,830
Tuition Assistance	20,000
Storm Response (40k wages/40k supplies)	80,000
Business Park	174,880
Traffic Signal Reimbursement	224,424
Total FY20 Restricted Funds	<u>546,134</u>
FY21 Restricted Reserve	2,453,365
Non Restricted FY21 Balance	<u>1,915,880</u>
Estimated Beginning Cash Balance	<u>4,915,379</u>
Estimated Revenue W/O American Relief	10,721,190
Estimated Expenses	10,776,240
General Fund Debt Service	114,520
General Fund Transfer to Hawthorne NID	110,000
Revenue Over/(Under) Expenditures	<u>(279,570)</u>
FY21 Estimated Ending Cash Balance	<u><u>4,635,809</u></u>

General Fund Discussion and Questions

1/2 Cent Capital Investment Outlook

Fiscal Year 2021

FY21 Recommended Fund Balance	988,000
Beginning FY21 Fund Balance	720,151

CASH BALANCE

FY21 Beginning Cash Balance	409,625
Estimated Revenue	1,976,000
Estimated Capital Expenses	541,760
Debt Service	1,434,240
Revenue Over/(Under) Expenditures	-
FY21 Estimated Ending Cash Balance	<u><u>409,625</u></u>

1/2 Sales and Use Tax Expires December 31 , 2025

Debt Service Payments Scheduled to FY 2029
Renewal of 1/2 Cent Sales and Use Tax?

Transportation Capital Investment Outlook

Fiscal Year 2021

FY21 Recommended Fund Balance	368,000
Beginning FY21 Fund Balance	553,304

CASH BALANCE

FY21 Beginning Cash Balance	433,079
Estimated Revenue	736,000
Estimated Capital Expenses	642,050
Debt Service	93,950
Revenue Over/(Under) Expenditures	-
FY21 Estimated Ending Cash Balance	433,079
50% of Unrestricted Cash available	216,540

Fiscal Year 2022 Revenue Projected at \$736,000



Capital Investment Discussion and Questions
