



Director of Finance Report

April 12, 2021

Honorable Mayor and
Members of the City Council
City of Warrensburg, Missouri

Dear Mayor and Council Members:

The Director of Finance respectfully submits this report to augment your review of the financial information provided. It includes an update of processes Finance is working to complete and outlines the data included in the attached documents.

Business/Liquor Licenses:

Two local business establishments are left from the 2021 business license season and have a pending court date for failure to maintain an active license. One business is under review for claiming out of business but has the location open to the public.

Staff continues updating information and forms for the upcoming license renewal season. Renewals will be sent the last week of April.

Thirteen liquor license establishments have not scheduled the location inspection by the March 1 due date. Two establishments failed the initial inspection, and all will be required to pay the \$225.00 fee before any future inspections can be scheduled.

Staff continues updating Information and forms for the liquor license renewals that expire June 30.

Liquor license renewal process includes background checks by the Police Department and City Manager approval.

Utility Billing:

The online payment web site for utility billing has a new look and navigation options. The page is managed by Tyler Technologies.

Winter average for residential accounts have been calculated and updated for zone 1, 2 and 3. The remaining zone will be updated when the billing cycle has been completed. The average will take effect on the next billing cycle starting with zone 1.

The averaging process includes review of all qualifying accounts including the 3-month cycles for abnormal consumption and contact with customers for possible water leaks.

Revenue for Fiscal Year 2021

Included with this report is a Monthly Revenue Budget Report from the financial system. This report includes each revenue category by fund and total revenue by fund. A revenue category is defined by the type of revenue collected. For example, the City collects Property Tax, Sales Tax, and other revenue.

This report states the adopted annual budget, the current monthly activity, fiscal (year-to-date) activity and remaining budget percentage. As of March, the percentage remaining is expected to be fifty percent (50%). The report reflects the total for all funds at just over forty-two percent (42.31%) remaining.

General Fund reflects a little over forty-one percent (41.33%) remaining. General Fund includes \$409,670.20 of CARES ACT money that is not included in the adopted budget. The CARES ACT funds will be included as part of the mid-year budget amendment scheduled for later this month or first of May. Without the CARES ACT money, General Fund revenue collections reflects about forty-five percent; under budget by about five percent (5%). This report provides the data to build the monthly revenue charts included in this report.

Chart for Sales Tax Comparison to Budget

Council continues to receive revenue reports that include a chart comparing sales tax collections to budget in a column line chart for each of the sales tax collections for the Fiscal Year. Information was included as to how the new chart is created in April 2020. Each Sales Tax collected is reported showing the following:

“Ten Year Comparison Table” – this table is located at the top of each monthly sales tax report provided. It is the actual collections by month and compares last year collections to this year, defines the amount and percentage difference in the last two columns.

“Actual to Budget Column Line Chart” – this is the chart that reflects the actual collections to budget amounts and the monthly difference and cumulative difference amounts. The line in the chart shows the cumulative percentage change for each month. In this example the percentages fluctuate up and down with each month’s collections compared to budget. The difference and cumulative difference columns show the monthly and cumulative changes as positive and negative amounts.

“Column Chart of Actual Collections for the past 10 years” – this chart shows the actual collections each month for the past ten years. The slight variations in the collections are reflected in the size of the color blocks for each month. Overall, the chart shows sales taxes on a basic increase since 2012. The comparison of 2020 to 2021 for March shows an increase compared to March 2020 of over seventeen percent. This makes up for the decrease realized in February and results in a year-to-date increase of just over five percent (5.31%). However, the April sales tax receipts received reflect a decrease.

Sales tax revenue received in March is for actual sales from January or earlier. With several businesses paying their collected sales taxes at different periods throughout the year creates variation in the percentages from month to month compared to prior years. Some businesses pay monthly, quarterly, semi-annually, or even annually.

The collection of sales taxes for the first part of Fiscal Year 2021 is greater than that collected in the first part of Fiscal Year 2020 by just over five percent (5.31%). Use tax continues to reflect a significant increase in collections compared to the first part Fiscal Year 2020 by nearly fifty-nine percent (58.99%). Sales Tax collections compared to 2021 Budget reflect just over five percent (5.19%) over projected budget. Use Tax collections compared to budget reflect over fifteen percent (15.62%) over projections.

Revenue Comparisons:

March 2021 revenue comparisons are attached for your review. Included is the monthly comparison to March 2020, a year-to-date comparison for Fiscal Year 2021 compared to year-to-date Fiscal Year 2020, and a year-to-date Fiscal Year 2021 compared to Fiscal Year 2021 Budget. The year-to-date comparison to budget is a recap of revenue provided in the Detail vs. Budget Report from the financial system. For the first half of the fiscal year, overall revenue is slightly exceeding budget with 41.86% remaining.

Combined Franchise taxes continue to reflect a decrease across the board for March 2021 compared to March 2020. March telephone franchise continues to reflect a decrease compared to March 2020. It is the largest decrease compared to March 2020 showing over eighteen percent (18.76%). Combined numbers reflect a decrease of nearly six percent (5.82%) compared to March 2020.

Motor vehicle fuel tax continues to reflect a decrease compared to 2020 receipts. Total motor vehicle taxes and fees reflect a slight increase compared to 2020 receipts. Total motor fuel and vehicle taxes exceed projected budget as of March by 9.36%. March property tax receipts are less than March 2020 receipts. Lodging tax collections for March 2021 continue to be down compared to March 2020 by 13.44%.

Attachments:

- Monthly Revenue Budget Report
- Sales Tax Comparisons
- Revenue Comparisons



Budget Report

Group Summary

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 110 - GENERAL						
Revenue						
511 - PROPERTY TAX	855,500.00	855,500.00	4,499.48	789,852.27	-65,647.73	7.67 %
512 - SALES TAX	4,152,750.00	4,152,750.00	427,793.23	2,253,895.88	-1,898,854.12	45.73 %
513 - USE TAX	332,500.00	332,500.00	35,882.92	226,802.28	-105,697.72	31.79 %
514 - FRANCHISE TAX	2,507,000.00	2,507,000.00	217,022.72	1,178,145.69	-1,328,854.31	53.01 %
519 - TAX - NON CATEGORIZED	215,000.00	215,000.00	23,358.51	127,662.51	-87,337.49	40.62 %
521 - INTERGOVEN - FED GRANT	0.00	0.00	0.00	409,670.20	409,670.20	0.00 %
522 - INTERGOVEN - STATE GRANT	10,000.00	10,000.00	0.00	0.00	-10,000.00	100.00 %
523 - INTERGOVEN - LOCAL GRANT	11,700.00	11,700.00	0.00	8,450.50	-3,249.50	27.77 %
531 - LICENSES	102,800.00	102,800.00	931.38	14,136.97	-88,663.03	86.25 %
532 - PERMITS	91,390.00	91,390.00	29,298.17	74,137.95	-17,252.05	18.88 %
541 - FINES	332,900.00	332,900.00	19,807.36	120,010.99	-212,889.01	63.95 %
551 - SERVICE & MERCHANDISE	275,100.00	275,100.00	28,605.29	71,816.10	-203,283.90	73.89 %
555 - SERVICE & MERCHANDISE	842,520.00	842,520.00	210,629.85	421,259.70	-421,260.30	50.00 %
561 - ASSET SALES	6,000.00	6,000.00	9,000.00	17,800.00	11,800.00	196.67 %
571 - INTEREST INCOME	56,470.00	56,470.00	455.69	23,074.06	-33,395.94	59.14 %
591 - DONATION	15,000.00	15,000.00	8,575.00	19,531.00	4,531.00	30.21 %
599 - REVENUE - NON CATEGORIZED	35,000.00	35,000.00	4,135.14	18,078.46	-16,921.54	48.35 %
Revenue Total:	9,841,630.00	9,841,630.00	1,019,994.74	5,774,324.56	-4,067,305.44	41.33 %
Fund: 110 - GENERAL Total:	9,841,630.00	9,841,630.00	1,019,994.74	5,774,324.56	-4,067,305.44	41.33 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 210 - CAPITAL IMPROVEMENT TRAN						
Revenue						
512 - SALES TAX	565,000.00	565,000.00	52,683.32	334,768.61	-230,231.39	40.75 %
551 - SERVICE & MERCHANDISE	74,500.00	74,500.00	6,836.57	44,246.12	-30,253.88	40.61 %
571 - INTEREST INCOME	4,000.00	4,000.00	0.00	2,584.08	-1,415.92	35.40 %
Revenue Total:	643,500.00	643,500.00	59,519.89	381,598.81	-261,901.19	40.70 %
Fund: 210 - CAPITAL IMPROVEMENT TRAN Total:	643,500.00	643,500.00	59,519.89	381,598.81	-261,901.19	40.70 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 215 - CAPITAL IMPROVEMENT 1/2 C						
Revenue						
512 - SALES TAX	1,615,000.00	1,615,000.00	168,860.88	887,158.16	-727,841.84	45.07 %
513 - USE TAX	178,000.00	178,000.00	17,944.82	113,422.41	-64,577.59	36.28 %
571 - INTEREST INCOME	3,500.00	3,500.00	227.85	3,336.89	-163.11	4.66 %
Revenue Total:	1,796,500.00	1,796,500.00	187,033.55	1,003,917.46	-792,582.54	44.12 %
Fund: 215 - CAPITAL IMPROVEMENT 1/2 C Total:	1,796,500.00	1,796,500.00	187,033.55	1,003,917.46	-792,582.54	44.12 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 225 - GENERAL OBLIGATION BONDS						
Revenue						
511 - PROPERTY TAX	1,114,300.00	1,114,300.00	1,774.12	1,046,857.43	-67,442.57	6.05 %
571 - INTEREST INCOME	3,300.00	3,300.00	0.00	1,414.25	-1,885.75	57.14 %
Revenue Total:	1,117,600.00	1,117,600.00	1,774.12	1,048,271.68	-69,328.32	6.20 %
Fund: 225 - GENERAL OBLIGATION BONDS Total:	1,117,600.00	1,117,600.00	1,774.12	1,048,271.68	-69,328.32	6.20 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 250 - VEHICLE AND EQUIPMENT REPLACEMENT						
Revenue						
571 - INTEREST INCOME	0.00	0.00	0.00	8.75	8.75	0.00 %
Revenue Total:	0.00	0.00	0.00	8.75	8.75	0.00 %
Fund: 250 - VEHICLE AND EQUIPMENT REPLACEMENT Total:	0.00	0.00	0.00	8.75	8.75	0.00 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 310 - DEBT SERVICE						
Revenue						
571 - INTEREST INCOME	0.00	0.00	0.00	5.94	5.94	0.00 %
711 - OTHER FINANCING SOURCES	2,827,530.00	2,827,530.00	19,710.21	1,786,214.46	-1,041,315.54	36.83 %
Revenue Total:	2,827,530.00	2,827,530.00	19,710.21	1,786,220.40	-1,041,309.60	36.83 %
Fund: 310 - DEBT SERVICE Total:	2,827,530.00	2,827,530.00	19,710.21	1,786,220.40	-1,041,309.60	36.83 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 410 - NEIGHBORHOOD IMPROVEMENT						
Revenue						
511 - PROPERTY TAX	69,000.00	69,000.00	0.00	63,282.81	-5,717.19	8.29 %
561 - ASSET SALES	100,000.00	100,000.00	0.00	0.00	-100,000.00	100.00 %
571 - INTEREST INCOME	0.00	0.00	0.00	153.92	153.92	0.00 %
711 - OTHER FINANCING SOURCES	2,490.00	2,490.00	0.00	0.00	-2,490.00	100.00 %
Revenue Total:	171,490.00	171,490.00	0.00	63,436.73	-108,053.27	63.01 %
Fund: 410 - NEIGHBORHOOD IMPROVEMENT Total:	171,490.00	171,490.00	0.00	63,436.73	-108,053.27	63.01 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 430 - PARK & RECREATION						
Revenue						
511 - PROPERTY TAX	465,780.00	465,780.00	2,444.29	427,997.67	-37,782.33	8.11 %
512 - SALES TAX	1,163,750.00	1,163,750.00	121,746.51	645,635.08	-518,114.92	44.52 %
513 - USE TAX	131,000.00	131,000.00	13,456.93	85,056.16	-45,943.84	35.07 %
551 - SERVICE & MERCHANDISE	802,415.00	802,415.00	47,685.91	159,355.87	-643,059.13	80.14 %
561 - ASSET SALES	200.00	200.00	0.00	0.00	-200.00	100.00 %
571 - INTEREST INCOME	15,960.00	15,960.00	166.15	6,793.25	-9,166.75	57.44 %
591 - DONATION	2,000.00	2,000.00	0.00	221.00	-1,779.00	88.95 %
599 - REVENUE - NON CATEGORIZED	2,500.00	2,500.00	0.00	61.92	-2,438.08	97.52 %
Revenue Total:	2,583,605.00	2,583,605.00	185,499.79	1,325,120.95	-1,258,484.05	48.71 %
Fund: 430 - PARK & RECREATION Total:	2,583,605.00	2,583,605.00	185,499.79	1,325,120.95	-1,258,484.05	48.71 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 440 - TAX INCREMENTAL FINANCING						
Revenue						
511 - PROPERTY TAX	140,600.00	140,600.00	0.00	140,736.94	136.94	0.10 %
512 - SALES TAX	9,500.00	9,500.00	0.00	1,791.60	-7,708.40	81.14 %
Revenue Total:	150,100.00	150,100.00	0.00	142,528.54	-7,571.46	5.04 %
Fund: 440 - TAX INCREMENTAL FINANCING Total:	150,100.00	150,100.00	0.00	142,528.54	-7,571.46	5.04 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 610 - WATER POLLUTION CONTROL						
Revenue						
532 - PERMITS	500.00	500.00	0.00	0.00	-500.00	100.00 %
551 - SERVICE & MERCHANDISE	4,784,600.00	4,784,600.00	400,766.48	2,448,803.05	-2,335,796.95	48.82 %
561 - ASSET SALES	0.00	0.00	41,000.00	41,000.00	41,000.00	0.00 %
571 - INTEREST INCOME	287,540.00	287,540.00	15,557.60	107,768.49	-179,771.51	62.52 %
599 - REVENUE - NON CATEGORIZED	0.00	0.00	18,492.26	18,567.26	18,567.26	0.00 %
Revenue Total:	5,072,640.00	5,072,640.00	475,816.34	2,616,138.80	-2,456,501.20	48.43 %
Fund: 610 - WATER POLLUTION CONTROL Total:	5,072,640.00	5,072,640.00	475,816.34	2,616,138.80	-2,456,501.20	48.43 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 710 - STEVENSON						
Revenue						
571 - INTEREST INCOME	920.00	920.00	0.00	418.93	-501.07	54.46 %
Revenue Total:	920.00	920.00	0.00	418.93	-501.07	54.46 %
Fund: 710 - STEVENSON Total:	920.00	920.00	0.00	418.93	-501.07	54.46 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 720 - BROWN						
Revenue						
571 - INTEREST INCOME	270.00	270.00	0.00	116.95	-153.05	56.69 %
Revenue Total:	270.00	270.00	0.00	116.95	-153.05	56.69 %
Fund: 720 - BROWN Total:	270.00	270.00	0.00	116.95	-153.05	56.69 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 730 - ANDERSON						
Revenue						
571 - INTEREST INCOME	190.00	190.00	0.00	85.17	-104.83	55.17 %
591 - DONATION	1,000.00	1,000.00	0.00	0.00	-1,000.00	100.00 %
Revenue Total:	1,190.00	1,190.00	0.00	85.17	-1,104.83	92.84 %
Fund: 730 - ANDERSON Total:	1,190.00	1,190.00	0.00	85.17	-1,104.83	92.84 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 740 - CRISSEY						
Revenue						
571 - INTEREST INCOME	230.00	230.00	0.00	97.44	-132.56	57.63 %
711 - OTHER FINANCING SOURCES	370.00	370.00	0.00	0.00	-370.00	100.00 %
Revenue Total:	600.00	600.00	0.00	97.44	-502.56	83.76 %
Fund: 740 - CRISSEY Total:	600.00	600.00	0.00	97.44	-502.56	83.76 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 750 - TRICENTENNIAL						
Revenue						
571 - INTEREST INCOME	80.00	80.00	0.00	65.71	-14.29	17.86 %
Revenue Total:	80.00	80.00	0.00	65.71	-14.29	17.86 %
Fund: 750 - TRICENTENNIAL Total:	80.00	80.00	0.00	65.71	-14.29	17.86 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 810 - CHILDREN'S MEMORIAL						
Revenue						
571 - INTEREST INCOME	330.00	330.00	0.00	138.00	-192.00	58.18 %
591 - DONATION	15,600.00	15,600.00	1,280.00	2,865.00	-12,735.00	81.63 %
Revenue Total:	15,930.00	15,930.00	1,280.00	3,003.00	-12,927.00	81.15 %
Fund: 810 - CHILDREN'S MEMORIAL Total:	15,930.00	15,930.00	1,280.00	3,003.00	-12,927.00	81.15 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 820 - ARTS COMMISSION						
Revenue						
571 - INTEREST INCOME	0.00	0.00	0.00	85.99	85.99	0.00 %
Revenue Total:	0.00	0.00	0.00	85.99	85.99	0.00 %
Fund: 820 - ARTS COMMISSION Total:	0.00	0.00	0.00	85.99	85.99	0.00 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 825 - PUBLIC ARTS FUND						
Revenue						
571 - INTEREST INCOME	20.00	20.00	0.00	3.17	-16.83	84.15 %
Revenue Total:	20.00	20.00	0.00	3.17	-16.83	84.15 %
Fund: 825 - PUBLIC ARTS FUND Total:	20.00	20.00	0.00	3.17	-16.83	84.15 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 830 - WCVB TOURISM BUREAU						
Revenue						
519 - TAX - NON CATEGORIZED	166,773.00	166,773.00	0.00	104,304.00	-62,469.00	37.46 %
522 - INTERGOVEN - STATE GRANT	71,600.00	71,600.00	0.00	54,062.88	-17,537.12	24.49 %
571 - INTEREST INCOME	1,500.00	1,500.00	0.00	2,030.26	530.26	35.35 %
Revenue Total:	239,873.00	239,873.00	0.00	160,397.14	-79,475.86	33.13 %
Fund: 830 - WCVB TOURISM BUREAU Total:	239,873.00	239,873.00	0.00	160,397.14	-79,475.86	33.13 %

Budget Report

For Fiscal: 2020-2021 Period Ending: 03/31/2021

RevCategor...	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 900 - SELF INSURED						
Revenue						
500 - PREMIUMS	1,334,040.00	1,334,040.00	99,021.82	576,574.09	-757,465.91	56.78 %
571 - INTEREST INCOME	7,000.00	7,000.00	0.00	3,856.25	-3,143.75	44.91 %
Revenue Total:	1,341,040.00	1,341,040.00	99,021.82	580,430.34	-760,609.66	56.72 %
Fund: 900 - SELF INSURED Total:	1,341,040.00	1,341,040.00	99,021.82	580,430.34	-760,609.66	56.72 %
Report Total:	25,804,518.00	25,804,518.00	2,049,650.46	14,886,270.52	-10,918,247.48	42.31 %

Fund Summary

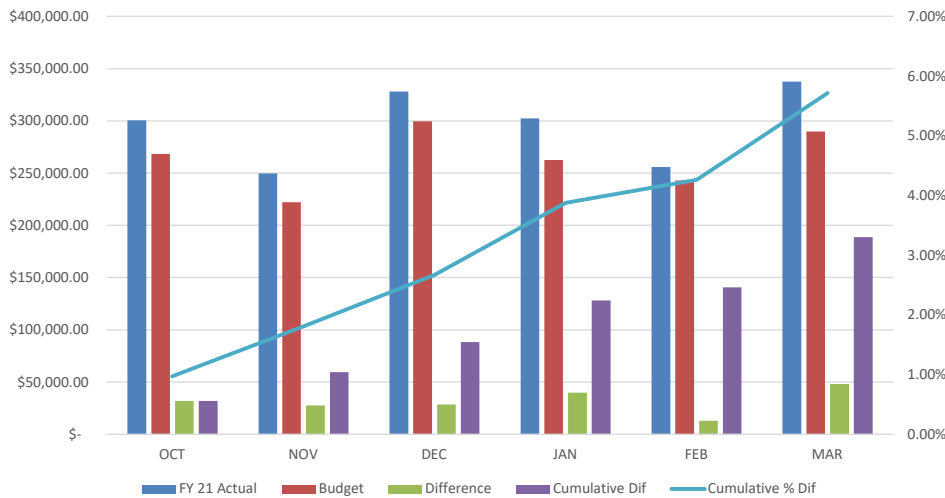
Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
110 - GENERAL	9,841,630.00	9,841,630.00	1,019,994.74	5,774,324.56	-4,067,305.44	41.33 %
210 - CAPITAL IMPROVEMENT TRAN	643,500.00	643,500.00	59,519.89	381,598.81	-261,901.19	40.70 %
215 - CAPITAL IMPROVEMENT 1/2 C	1,796,500.00	1,796,500.00	187,033.55	1,003,917.46	-792,582.54	44.12 %
225 - GENERAL OBLIGATION BONDS	1,117,600.00	1,117,600.00	1,774.12	1,048,271.68	-69,328.32	6.20 %
250 - VEHICLE AND EQUIPMENT REF	0.00	0.00	0.00	8.75	8.75	0.00 %
310 - DEBT SERVICE	2,827,530.00	2,827,530.00	19,710.21	1,786,220.40	-1,041,309.60	36.83 %
410 - NEIGHBORHOOD IMPROVEME	171,490.00	171,490.00	0.00	63,436.73	-108,053.27	63.01 %
430 - PARK & RECREATION	2,583,605.00	2,583,605.00	185,499.79	1,325,120.95	-1,258,484.05	48.71 %
440 - TAX INCREMENTAL FINANCINC	150,100.00	150,100.00	0.00	142,528.54	-7,571.46	5.04 %
610 - WATER POLLUTION CONTROL	5,072,640.00	5,072,640.00	475,816.34	2,616,138.80	-2,456,501.20	48.43 %
710 - STEVENSON	920.00	920.00	0.00	418.93	-501.07	54.46 %
720 - BROWN	270.00	270.00	0.00	116.95	-153.05	56.69 %
730 - ANDERSON	1,190.00	1,190.00	0.00	85.17	-1,104.83	92.84 %
740 - CRISSEY	600.00	600.00	0.00	97.44	-502.56	83.76 %
750 - TRICENTENNIAL	80.00	80.00	0.00	65.71	-14.29	17.86 %
810 - CHILDREN'S MEMORIAL	15,930.00	15,930.00	1,280.00	3,003.00	-12,927.00	81.15 %
820 - ARTS COMMISSION	0.00	0.00	0.00	85.99	85.99	0.00 %
825 - PUBLIC ARTS FUND	20.00	20.00	0.00	3.17	-16.83	84.15 %
830 - WCVB TOURISM BUREAU	239,873.00	239,873.00	0.00	160,397.14	-79,475.86	33.13 %
900 - SELF INSURED	1,341,040.00	1,341,040.00	99,021.82	580,430.34	-760,609.66	56.72 %
Report Total:	25,804,518.00	25,804,518.00	2,049,650.46	14,886,270.52	-10,918,247.48	42.31 %

CITY OF WARRENSBURG *1 CENT SALES TEN YEAR COMPARISON

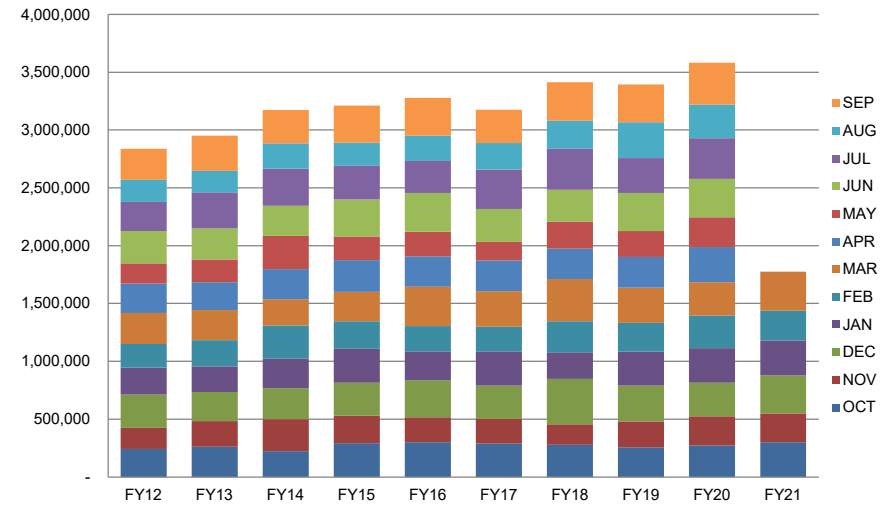


	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	CHANGE	%	
OCT	\$ 241,663.14	\$ 262,395.96	\$ 223,965.81	\$ 291,309.52	\$ 300,352.02	\$ 290,432.91	\$ 277,035.30	\$ 255,230.99	\$ 272,805.07	\$ 300,458.97	\$ 27,653.90	10.14%	OCT
NOV	\$ 182,051.90	\$ 220,033.60	\$ 276,423.19	\$ 238,145.41	\$ 216,601.32	\$ 211,424.44	\$ 177,540.63	\$ 224,863.87	\$ 252,813.76	\$ 249,727.09	\$ (3,086.67)	-1.22%	NOV
DEC	\$ 289,597.56	\$ 252,544.84	\$ 267,827.30	\$ 285,374.94	\$ 319,019.14	\$ 288,310.36	\$ 394,139.78	\$ 310,872.00	\$ 289,360.40	\$ 328,164.17	\$ 38,803.77	13.41%	DEC
JAN	\$ 233,058.35	\$ 220,025.84	\$ 255,013.31	\$ 294,539.60	\$ 250,241.32	\$ 296,111.08	\$ 229,462.01	\$ 292,370.18	\$ 298,640.41	\$ 302,411.04	\$ 3,770.63	1.26%	JAN
FEB	\$ 203,878.27	\$ 229,347.32	\$ 285,929.58	\$ 238,250.72	\$ 219,096.17	\$ 213,215.16	\$ 269,203.71	\$ 250,206.62	\$ 283,194.65	\$ 255,833.14	\$ (27,361.51)	-9.66%	FEB
MAR	\$ 267,574.99	\$ 258,746.18	\$ 229,349.91	\$ 253,219.95	\$ 339,600.73	\$ 307,664.21	\$ 363,836.04	\$ 301,978.15	\$ 287,995.37	\$ 337,721.15	\$ 49,725.78	17.27%	MAR
APR	\$ 254,868.76	\$ 241,309.70	\$ 259,439.94	\$ 273,340.61	\$ 261,812.55	\$ 264,157.95	\$ 263,457.37	\$ 266,940.73	\$ 304,660.70				APR
MAY	\$ 174,935.23	\$ 196,492.75	\$ 288,104.51	\$ 205,450.09	\$ 214,086.04	\$ 161,834.43	\$ 233,179.18	\$ 223,472.98	\$ 256,519.11				MAY
JUN	\$ 279,936.42	\$ 267,505.55	\$ 258,915.52	\$ 319,728.73	\$ 334,068.59	\$ 283,382.60	\$ 275,050.27	\$ 330,656.99	\$ 332,114.88				JUN
JUL	\$ 249,964.18	\$ 312,893.75	\$ 321,626.49	\$ 294,159.03	\$ 278,860.86	\$ 341,411.81	\$ 354,778.37	\$ 299,913.52	\$ 350,318.42				JUL
AUG	\$ 190,637.98	\$ 186,223.91	\$ 218,005.63	\$ 195,901.22	\$ 217,673.85	\$ 228,583.89	\$ 243,192.76	\$ 309,680.96	\$ 289,925.95				AUG
SEP	\$ 269,733.79	\$ 303,619.30	\$ 286,494.71	\$ 320,967.17	\$ 325,860.80	\$ 289,997.56	\$ 331,796.69	\$ 327,373.20	\$ 364,540.92				SEP
TOTAL	\$ 2,837,900.57	\$ 2,951,138.70	\$ 3,171,095.90	\$ 3,210,386.99	\$ 3,277,273.39	\$ 3,176,526.40	\$ 3,412,672.11	\$ 3,393,560.19	\$ 3,582,889.64	\$ 1,774,315.56	\$ 89,505.90	5.31%	TOTAL

FY 2021 Actual to Budget



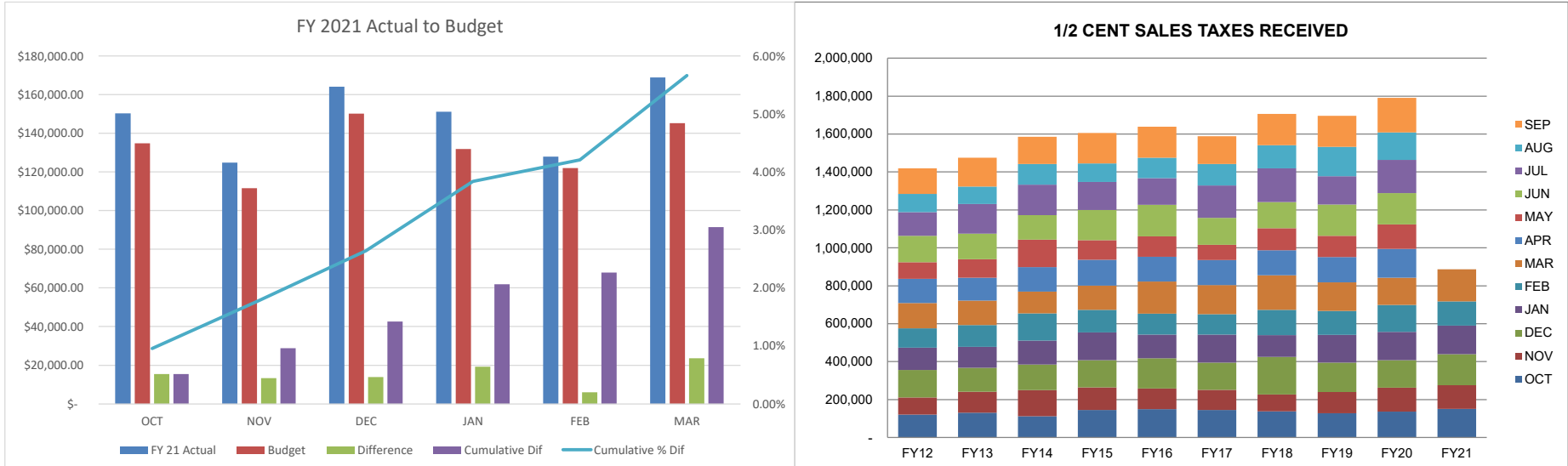
1 CENT SALES TAXES RECEIVED



CITY OF WARRENSBURG
***1/2 CENT SALES TEN YEAR COMPARISON**



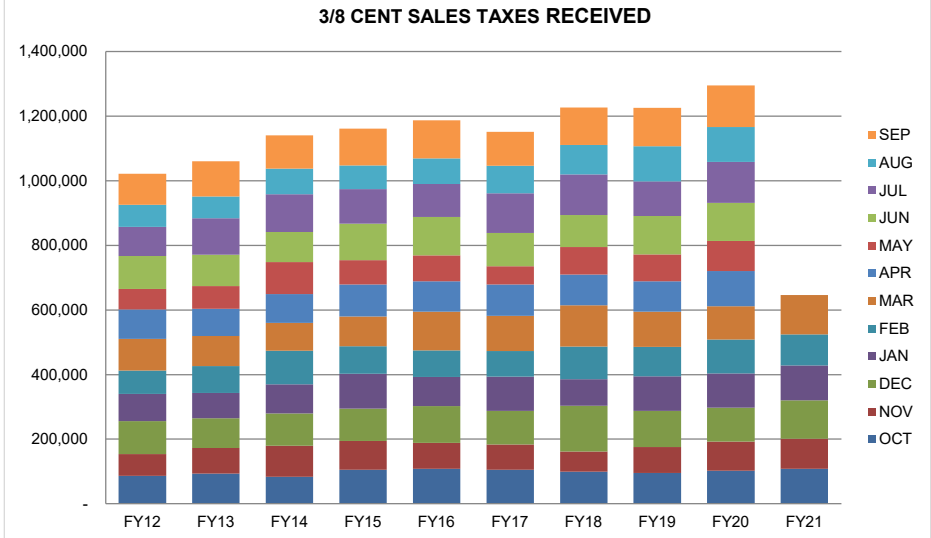
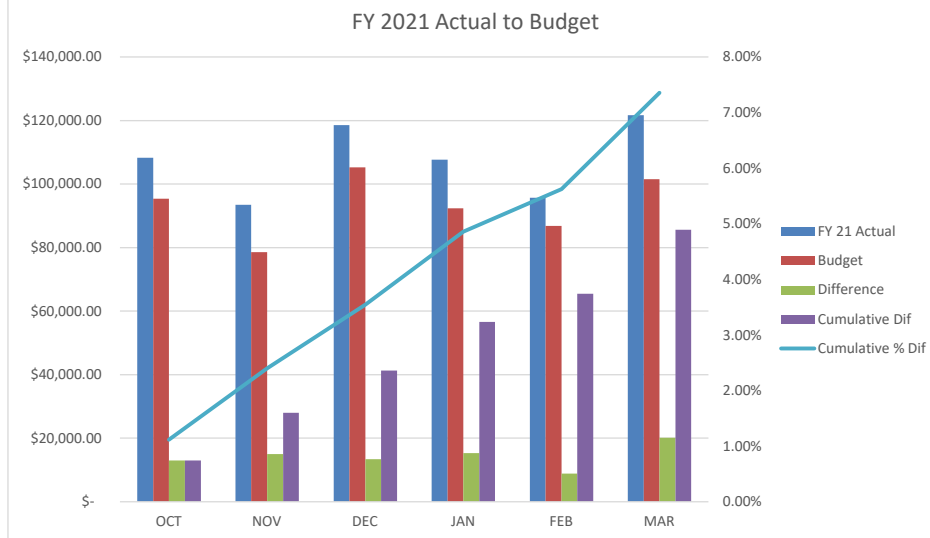
	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	CHANGE	%	
OCT	\$ 120,831.68	\$ 131,197.84	\$ 111,983.09	\$ 145,654.68	\$ 150,176.28	\$ 145,216.65	\$ 138,517.76	\$ 127,615.00	\$ 136,402.77	\$ 150,229.29	\$ 13,826.52	10.14%	OCT
NOV	\$ 91,025.98	\$ 110,016.80	\$ 138,211.48	\$ 119,072.69	\$ 108,300.84	\$ 105,712.23	\$ 88,769.99	\$ 112,432.06	\$ 126,406.61	\$ 124,863.50	\$ (1,543.11)	-1.22%	NOV
DEC	\$ 144,798.86	\$ 126,272.31	\$ 133,913.51	\$ 142,687.52	\$ 159,509.74	\$ 144,155.35	\$ 197,069.71	\$ 155,435.62	\$ 144,680.41	\$ 164,082.36	\$ 19,401.95	13.41%	DEC
JAN	\$ 116,528.87	\$ 110,013.12	\$ 127,506.60	\$ 147,270.08	\$ 125,120.62	\$ 148,055.79	\$ 114,731.10	\$ 146,185.47	\$ 149,320.16	\$ 151,205.65	\$ 1,885.49	1.26%	JAN
FEB	\$ 101,939.20	\$ 114,673.58	\$ 142,964.83	\$ 119,125.33	\$ 109,548.28	\$ 106,607.60	\$ 134,601.87	\$ 125,103.08	\$ 141,597.20	\$ 127,916.48	\$ (13,680.72)	-9.66%	FEB
MAR	\$ 133,791.41	\$ 129,373.00	\$ 114,669.70	\$ 126,605.69	\$ 169,800.49	\$ 153,829.54	\$ 181,918.09	\$ 150,989.42	\$ 143,997.60	\$ 168,860.88	\$ 24,863.28	17.27%	MAR
APR	\$ 127,424.88	\$ 120,648.44	\$ 129,717.13	\$ 136,670.24	\$ 130,906.51	\$ 132,079.16	\$ 131,728.51	\$ 133,470.43	\$ 152,330.50				APR
MAY	\$ 87,466.47	\$ 98,246.54	\$ 144,052.54	\$ 102,725.05	\$ 107,034.41	\$ 80,917.38	\$ 116,589.61	\$ 111,736.23	\$ 128,259.80				MAY
JUN	\$ 139,953.69	\$ 133,753.04	\$ 129,451.06	\$ 159,864.25	\$ 167,028.61	\$ 141,291.28	\$ 137,525.10	\$ 165,328.46	\$ 166,057.35				JUN
JUL	\$ 124,982.01	\$ 156,445.40	\$ 160,813.34	\$ 147,079.69	\$ 139,430.42	\$ 170,695.02	\$ 177,389.18	\$ 149,956.62	\$ 175,159.33				JUL
AUG	\$ 95,319.04	\$ 93,111.83	\$ 109,002.66	\$ 97,950.67	\$ 108,836.84	\$ 114,281.02	\$ 121,596.73	\$ 154,840.48	\$ 144,963.46				AUG
SEP	\$ 134,867.11	\$ 151,804.17	\$ 143,247.57	\$ 160,483.47	\$ 162,930.65	\$ 144,998.94	\$ 165,898.45	\$ 163,687.09	\$ 182,270.64				SEP
TOTAL	\$ 1,418,929.20	\$ 1,475,556.07	\$ 1,585,533.51	\$ 1,605,189.36	\$ 1,638,623.69	\$ 1,587,839.96	\$ 1,706,336.10	\$ 1,696,779.96	\$ 1,791,445.83	\$ 887,158.16	\$ 44,753.41	5.31%	TOTAL



CITY OF WARRENSBURG *3/8 CENT SALES TEN YEAR COMPARISON



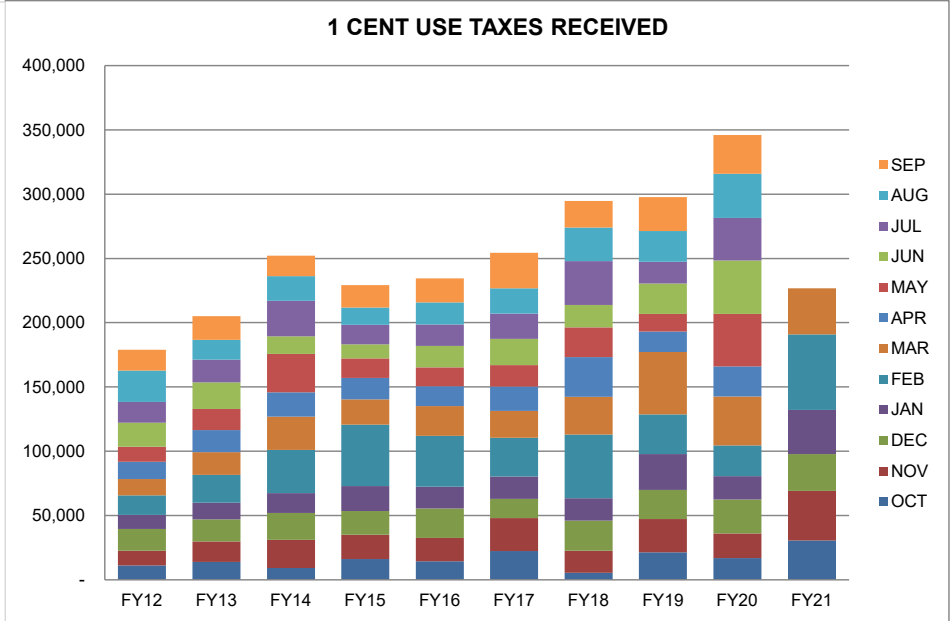
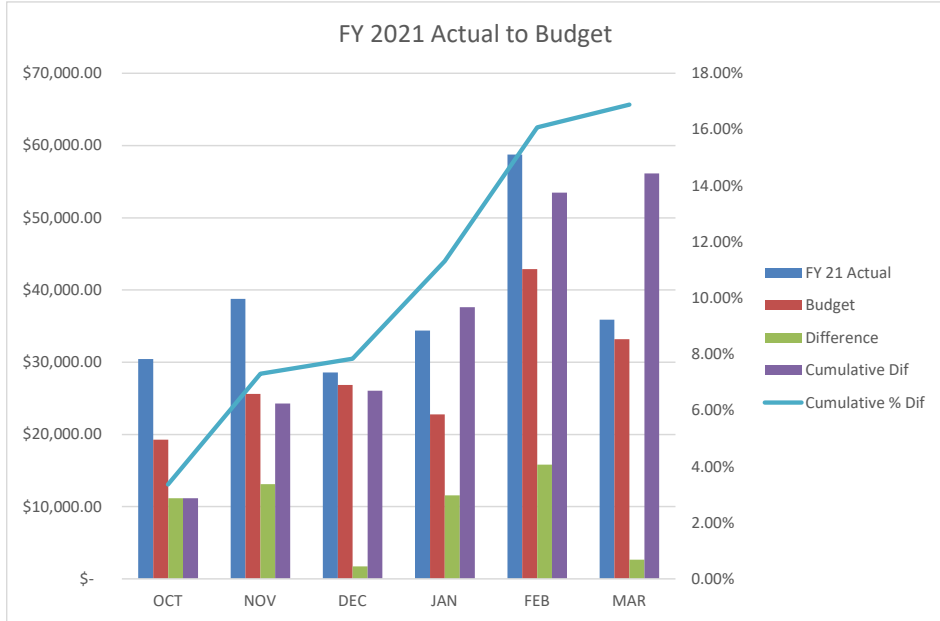
	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	CHANGE	%	
OCT	\$ 86,189.33	\$ 93,465.69	\$ 83,936.23	\$ 105,422.83	\$ 107,993.82	\$ 105,377.24	\$ 99,242.10	\$ 95,187.99	\$ 102,214.37	\$ 108,347.15	\$ 6,132.78	6.00%	OCT
NOV	\$ 67,637.85	\$ 78,992.03	\$ 95,992.27	\$ 88,737.16	\$ 80,964.79	\$ 78,354.36	\$ 62,317.52	\$ 80,365.11	\$ 90,462.83	\$ 93,541.33	\$ 3,078.50	3.40%	NOV
DEC	\$ 102,057.84	\$ 91,997.57	\$ 100,103.74	\$ 100,560.75	\$ 113,408.87	\$ 104,098.29	\$ 141,643.09	\$ 112,288.75	\$ 104,462.03	\$ 118,627.53	\$ 14,165.50	13.56%	DEC
JAN	\$ 84,469.04	\$ 78,689.20	\$ 90,220.18	\$ 107,726.80	\$ 90,666.80	\$ 105,762.86	\$ 82,643.20	\$ 106,763.75	\$ 106,744.46	\$ 107,678.95	\$ 934.49	0.88%	JAN
FEB	\$ 72,484.04	\$ 83,486.85	\$ 103,219.69	\$ 85,148.34	\$ 82,150.10	\$ 79,204.48	\$ 100,682.66	\$ 91,262.55	\$ 104,477.05	\$ 95,693.61	\$ (8,783.44)	-8.41%	FEB
MAR	\$ 97,609.07	\$ 92,583.73	\$ 85,991.73	\$ 91,879.55	\$ 119,713.66	\$ 108,704.25	\$ 127,429.96	\$ 108,917.98	\$ 103,563.12	\$ 121,746.51	\$ 18,183.39	17.56%	MAR
APR	\$ 91,179.39	\$ 84,330.44	\$ 89,923.49	\$ 99,288.84	\$ 93,822.27	\$ 97,331.52	\$ 95,571.47	\$ 93,935.98	\$ 108,681.88				APR
MAY	\$ 63,071.14	\$ 70,707.30	\$ 98,496.17	\$ 74,867.23	\$ 80,275.00	\$ 56,525.77	\$ 84,712.82	\$ 83,571.09	\$ 92,402.04				MAY
JUN	\$ 102,100.92	\$ 96,244.12	\$ 93,367.55	\$ 113,081.19	\$ 118,727.93	\$ 102,978.01	\$ 98,968.83	\$ 118,436.96	\$ 118,673.74				JUN
JUL	\$ 90,305.51	\$ 113,223.39	\$ 116,755.95	\$ 107,530.80	\$ 102,127.07	\$ 123,032.59	\$ 126,639.46	\$ 107,033.56	\$ 126,859.66				JUL
AUG	\$ 68,553.90	\$ 67,134.73	\$ 79,002.18	\$ 72,948.55	\$ 79,230.19	\$ 84,598.76	\$ 90,330.78	\$ 108,381.89	\$ 107,147.20				AUG
SEP	\$ 96,171.11	\$ 109,587.86	\$ 103,401.28	\$ 113,775.48	\$ 117,872.86	\$ 105,337.95	\$ 115,936.67	\$ 118,895.27	\$ 128,894.15				SEP
TOTAL	\$ 1,021,829.14	\$ 1,060,442.91	\$ 1,140,410.46	\$ 1,160,967.52	\$ 1,186,953.36	\$ 1,151,306.08	\$ 1,226,118.56	\$ 1,225,040.88	\$ 1,294,582.53	\$ 645,635.08	\$ 33,711.22	5.51%	TOTAL



CITY OF WARRENSBURG 1 CENT USE TEN YEAR COMPARISON



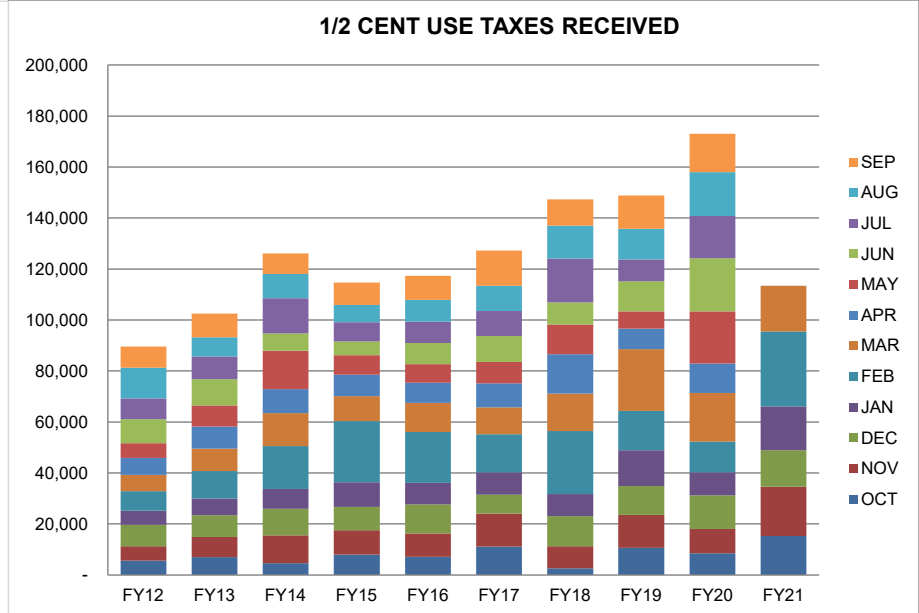
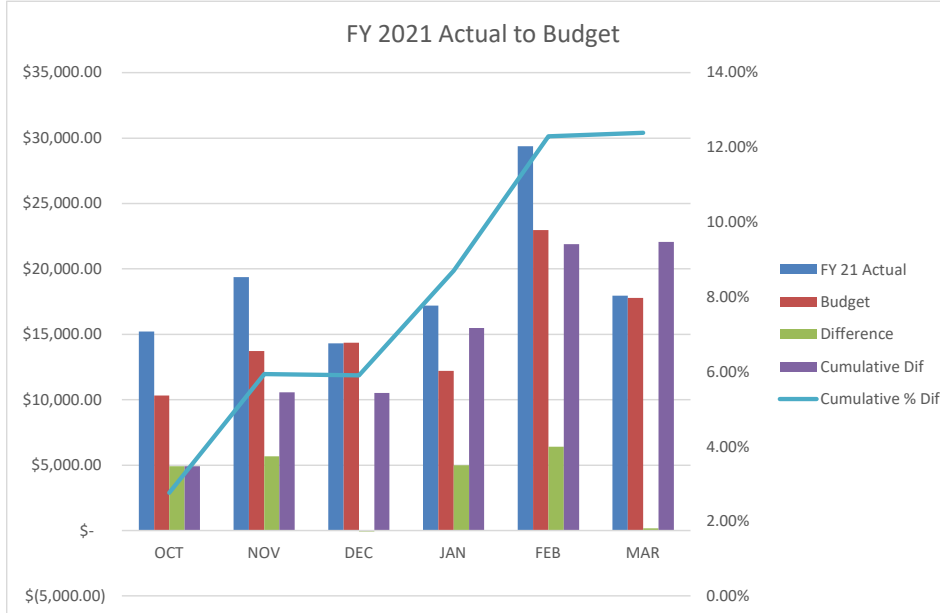
	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	CHANGE	%	
OCT	\$ 11,056.06	\$ 13,900.06	\$ 9,143.52	\$ 15,961.68	\$ 14,297.21	\$ 22,204.92	\$ 5,257.26	\$ 21,217.49	\$ 16,912.14	\$ 30,442.72	\$ 13,530.58	80.01%	OCT
NOV	\$ 11,525.73	\$ 15,955.74	\$ 21,934.11	\$ 19,083.78	\$ 18,292.66	\$ 25,830.18	\$ 17,327.71	\$ 25,983.82	\$ 19,195.17	\$ 38,756.77	\$ 19,561.60	101.91%	NOV
DEC	\$ 16,808.54	\$ 17,075.51	\$ 20,893.01	\$ 18,277.23	\$ 22,768.53	\$ 14,826.63	\$ 23,477.96	\$ 22,575.35	\$ 26,302.28	\$ 28,603.23	\$ 2,300.95	8.75%	DEC
JAN	\$ 10,964.18	\$ 13,072.57	\$ 15,384.22	\$ 19,412.67	\$ 16,908.80	\$ 17,578.20	\$ 17,230.49	\$ 28,100.11	\$ 18,103.13	\$ 34,373.00	\$ 16,269.87	89.87%	JAN
FEB	\$ 15,326.27	\$ 21,592.46	\$ 33,738.68	\$ 47,815.98	\$ 39,738.90	\$ 29,977.33	\$ 49,539.04	\$ 30,780.41	\$ 24,052.68	\$ 58,743.64	\$ 34,690.96	144.23%	FEB
MAR	\$ 12,687.35	\$ 17,579.43	\$ 25,803.07	\$ 19,731.46	\$ 23,052.54	\$ 20,953.42	\$ 29,507.54	\$ 48,533.97	\$ 38,085.61	\$ 35,882.92	\$ (2,202.69)	-5.78%	MAR
APR	\$ 13,464.09	\$ 17,199.63	\$ 18,897.80	\$ 16,811.78	\$ 15,592.06	\$ 18,874.61	\$ 30,779.50	\$ 15,976.62	\$ 23,279.45				APR
MAY	\$ 11,539.63	\$ 16,520.19	\$ 30,031.20	\$ 15,257.19	\$ 14,694.11	\$ 16,758.71	\$ 23,208.09	\$ 13,624.85	\$ 40,807.72				MAY
JUN	\$ 18,872.40	\$ 20,623.89	\$ 13,515.76	\$ 10,750.07	\$ 16,553.81	\$ 20,400.29	\$ 17,490.23	\$ 23,647.66	\$ 41,580.86				JUN
JUL	\$ 16,234.34	\$ 17,766.36	\$ 27,751.05	\$ 15,201.88	\$ 16,793.68	\$ 19,675.12	\$ 34,222.43	\$ 17,019.56	\$ 33,127.28				JUL
AUG	\$ 24,256.14	\$ 15,313.50	\$ 19,162.04	\$ 13,467.18	\$ 17,022.58	\$ 19,792.30	\$ 26,103.60	\$ 23,925.48	\$ 34,443.17				AUG
SEP	\$ 16,342.89	\$ 18,390.66	\$ 15,902.92	\$ 17,496.69	\$ 18,779.33	\$ 27,510.52	\$ 20,514.14	\$ 26,288.22	\$ 30,188.45				SEP
TOTAL	\$179,077.62	\$204,990.00	\$252,157.38	\$229,267.59	\$234,494.21	\$254,382.23	\$294,657.99	\$297,673.54	\$346,077.94	\$226,802.28	\$ 84,151.27	58.99%	TOTAL



CITY OF WARRENSBURG 1/2 CENT USE TEN YEAR COMPARISON



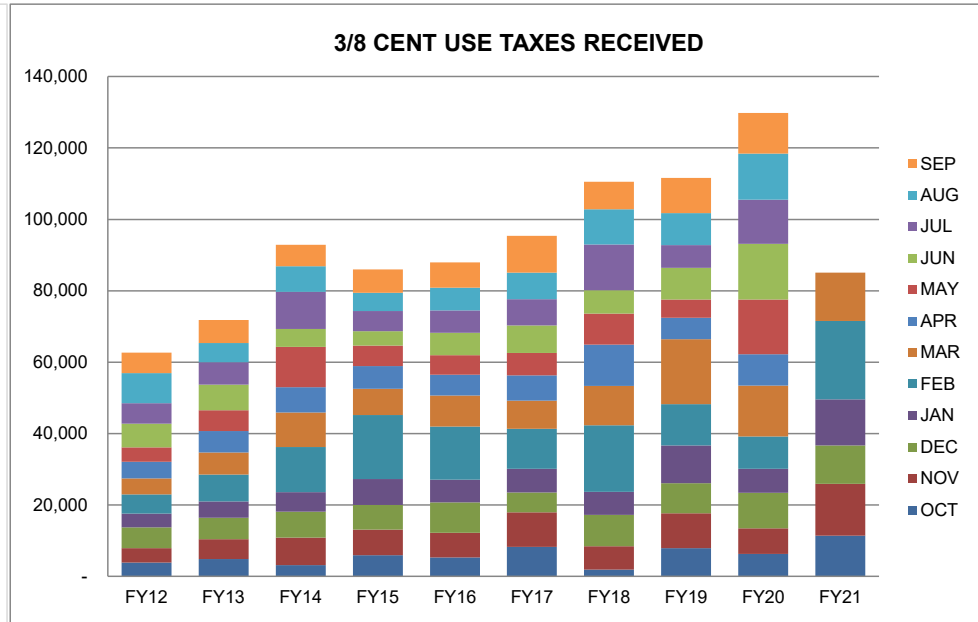
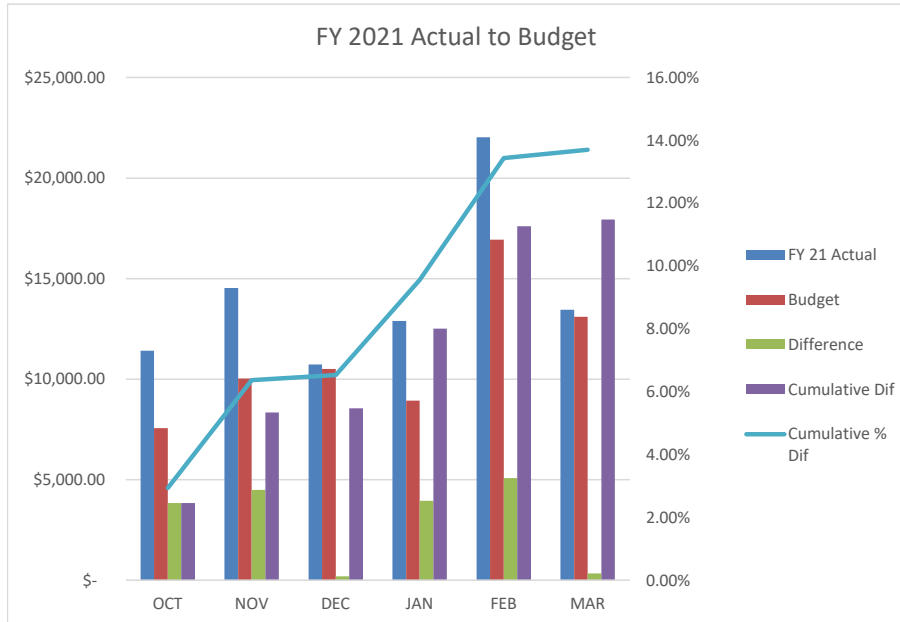
	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	CHANGE	%	
OCT	\$ 5,527.00	\$ 6,948.75	\$ 4,570.92	\$ 7,982.34	\$ 7,149.94	\$ 11,104.54	\$ 2,629.12	\$ 10,610.74	\$ 8,457.66	\$ 15,224.22	\$ 6,766.56	80.01%	OCT
NOV	\$ 5,761.80	\$ 7,976.39	\$ 10,965.03	\$ 9,543.68	\$ 9,148.04	\$ 12,917.51	\$ 8,665.48	\$ 12,994.35	\$ 9,599.39	\$ 19,382.02	\$ 9,782.63	101.91%	NOV
DEC	\$ 8,402.72	\$ 8,536.18	\$ 10,444.57	\$ 9,140.33	\$ 11,386.40	\$ 7,414.70	\$ 11,741.19	\$ 11,289.79	\$ 13,153.60	\$ 14,304.30	\$ 1,150.70	8.75%	DEC
JAN	\$ 5,481.08	\$ 6,535.08	\$ 7,690.69	\$ 9,708.15	\$ 8,455.98	\$ 8,790.75	\$ 8,616.86	\$ 14,052.69	\$ 9,053.27	\$ 17,189.72	\$ 8,136.45	89.87%	JAN
FEB	\$ 7,661.71	\$ 10,794.23	\$ 16,872.50	\$ 23,912.47	\$ 19,873.18	\$ 14,991.48	\$ 24,774.16	\$ 15,393.09	\$ 12,028.59	\$ 29,377.33	\$ 17,348.74	144.23%	FEB
MAR	\$ 6,342.50	\$ 8,788.09	\$ 12,903.96	\$ 9,867.58	\$ 11,528.43	\$ 10,478.67	\$ 14,756.54	\$ 24,271.54	\$ 19,046.38	\$ 17,944.82	\$ (1,101.56)	-5.78%	MAR
APR	\$ 6,730.80	\$ 8,598.23	\$ 9,450.67	\$ 8,407.47	\$ 7,797.49	\$ 9,439.07	\$ 15,392.63	\$ 7,989.81	\$ 11,641.90				APR
MAY	\$ 5,768.75	\$ 8,258.57	\$ 15,018.42	\$ 7,630.03	\$ 7,348.43	\$ 8,380.93	\$ 11,606.22	\$ 6,813.70	\$ 20,407.69				MAY
JUN	\$ 9,434.45	\$ 10,310.04	\$ 6,759.15	\$ 5,376.05	\$ 8,278.46	\$ 10,202.06	\$ 8,746.75	\$ 11,826.04	\$ 20,794.33				JUN
JUL	\$ 8,115.67	\$ 8,881.54	\$ 13,878.12	\$ 7,602.37	\$ 8,398.42	\$ 9,839.40	\$ 17,114.42	\$ 8,511.38	\$ 16,566.74				JUL
AUG	\$ 12,125.82	\$ 7,655.33	\$ 9,582.82	\$ 6,734.85	\$ 8,512.89	\$ 9,898.00	\$ 13,054.25	\$ 11,964.98	\$ 17,224.82				AUG
SEP	\$ 8,169.93	\$ 9,193.63	\$ 7,952.95	\$ 8,749.98	\$ 9,391.42	\$ 13,757.84	\$ 10,259.00	\$ 13,146.57	\$ 15,097.06				SEP
TOTAL	\$ 89,522.23	\$102,476.06	\$126,089.80	\$114,655.30	\$117,269.08	\$127,214.95	\$147,356.62	\$148,864.68	\$173,071.43	\$113,422.41	\$ 42,083.52	58.99%	TOTAL



CITY OF WARRENSBURG 3/8 CENT USE TEN YEAR COMPARISON



	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	CHANGE	%	
OCT	\$ 3,872.18	\$ 4,868.24	\$ 3,202.35	\$ 5,986.01	\$ 5,361.79	\$ 8,327.37	\$ 1,971.59	\$ 7,957.06	\$ 6,342.45	\$ 11,416.73	\$ 5,074.28	80.01%	OCT
NOV	\$ 4,036.67	\$ 5,588.20	\$ 7,682.01	\$ 7,156.86	\$ 6,860.18	\$ 9,686.92	\$ 6,498.29	\$ 9,744.54	\$ 7,198.64	\$ 14,534.70	\$ 7,336.06	101.91%	NOV
DEC	\$ 5,886.88	\$ 5,980.38	\$ 7,317.38	\$ 6,854.39	\$ 8,538.73	\$ 5,560.33	\$ 8,804.79	\$ 8,466.29	\$ 9,863.97	\$ 10,726.88	\$ 862.91	8.75%	DEC
JAN	\$ 3,840.00	\$ 4,578.42	\$ 5,388.03	\$ 7,280.21	\$ 6,341.20	\$ 6,592.23	\$ 6,461.84	\$ 10,538.20	\$ 6,789.10	\$ 12,890.64	\$ 6,101.54	89.87%	JAN
FEB	\$ 5,367.74	\$ 7,562.35	\$ 12,652.80	\$ 17,932.11	\$ 14,903.02	\$ 11,242.20	\$ 18,578.30	\$ 11,543.38	\$ 9,020.32	\$ 22,030.24	\$ 13,009.92	144.23%	FEB
MAR	\$ 4,443.51	\$ 6,156.87	\$ 9,676.76	\$ 7,399.76	\$ 8,645.24	\$ 7,858.02	\$ 11,066.02	\$ 18,201.38	\$ 14,283.00	\$ 13,456.93	\$ (826.07)	-5.78%	MAR
APR	\$ 4,715.55	\$ 6,023.85	\$ 7,087.12	\$ 6,304.81	\$ 5,847.39	\$ 7,078.42	\$ 11,543.03	\$ 5,991.60	\$ 8,730.34				APR
MAY	\$ 4,041.54	\$ 5,785.89	\$ 11,262.41	\$ 5,721.80	\$ 5,510.63	\$ 6,284.91	\$ 8,703.58	\$ 5,109.64	\$ 15,303.85				MAY
JUN	\$ 6,609.71	\$ 7,223.13	\$ 5,068.72	\$ 4,031.53	\$ 6,208.07	\$ 7,650.59	\$ 6,559.25	\$ 8,868.43	\$ 15,593.79				JUN
JUL	\$ 5,685.78	\$ 6,222.33	\$ 10,407.29	\$ 5,701.06	\$ 6,298.02	\$ 7,378.63	\$ 12,834.21	\$ 6,382.74	\$ 12,423.51				JUL
AUG	\$ 8,495.26	\$ 5,363.27	\$ 7,186.22	\$ 5,050.51	\$ 6,383.87	\$ 7,422.58	\$ 9,789.46	\$ 8,972.62	\$ 12,917.00				AUG
SEP	\$ 5,723.79	\$ 6,440.98	\$ 5,963.97	\$ 6,561.67	\$ 7,042.69	\$ 10,317.09	\$ 7,693.28	\$ 9,858.70	\$ 11,321.38				SEP
TOTAL	\$62,718.61	\$71,793.91	\$92,895.06	\$85,980.72	\$87,940.83	\$95,399.29	\$110,503.64	\$111,634.58	\$129,787.35	\$ 85,056.12	\$ 31,558.64	58.99%	TOTAL

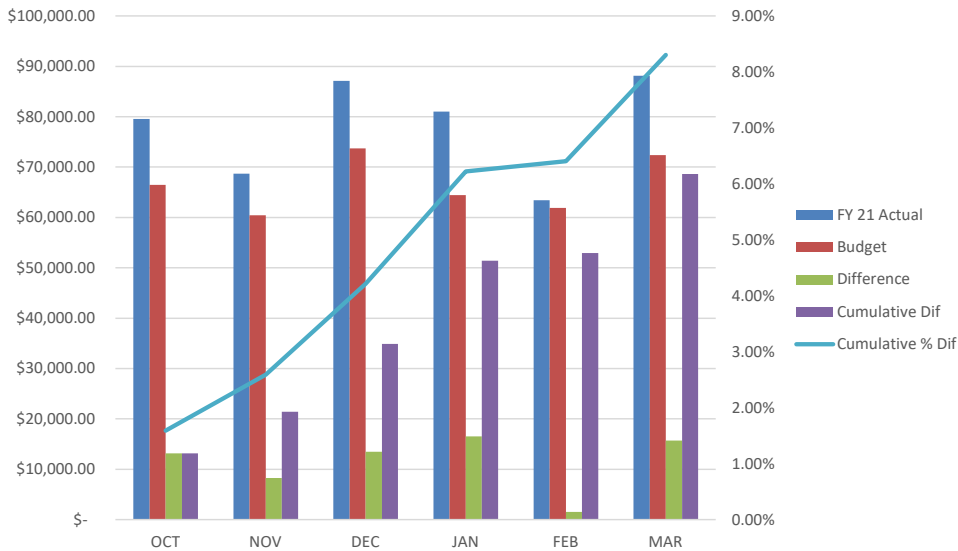


CITY OF WARRENSBURG LAW ENFORCEMENT TEN YEAR COMPARISON

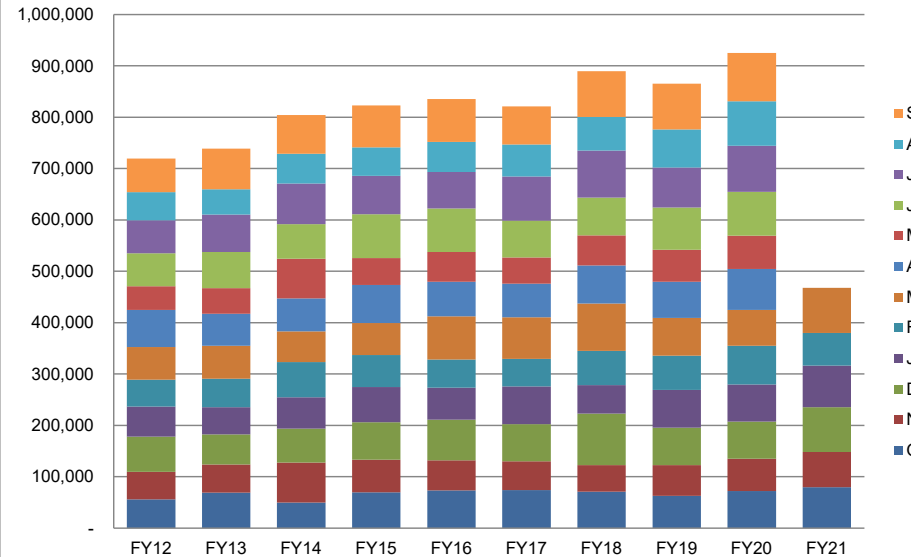


	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	CHANGE	%	
OCT	\$ 55,646.53	\$ 68,648.72	\$ 49,734.02	\$ 69,740.56	\$ 73,177.08	\$ 74,169.96	\$ 70,492.57	\$ 62,332.51	\$ 71,710.54	\$ 79,577.66	\$ 7,867.12	10.97%	OCT
NOV	\$ 53,633.60	\$ 55,212.92	\$ 77,887.02	\$ 63,532.50	\$ 58,894.22	\$ 55,595.27	\$ 52,280.94	\$ 59,911.16	\$ 63,444.87	\$ 68,686.74	\$ 5,241.87	8.26%	NOV
DEC	\$ 68,590.40	\$ 58,370.64	\$ 65,709.45	\$ 72,535.63	\$ 79,184.98	\$ 72,791.45	\$ 100,119.52	\$ 73,344.67	\$ 71,772.51	\$ 87,141.65	\$ 15,369.14	21.41%	DEC
JAN	\$ 58,621.47	\$ 53,269.01	\$ 61,204.89	\$ 68,952.60	\$ 62,138.58	\$ 73,293.44	\$ 55,325.38	\$ 73,118.12	\$ 72,310.87	\$ 81,012.60	\$ 8,701.73	12.03%	JAN
FEB	\$ 52,660.81	\$ 55,330.96	\$ 68,707.24	\$ 61,982.30	\$ 54,930.81	\$ 53,749.36	\$ 66,673.84	\$ 66,817.69	\$ 75,654.69	\$ 63,404.45	\$ (12,250.24)	-16.19%	FEB
MAR	\$ 63,526.08	\$ 64,281.82	\$ 59,850.51	\$ 62,673.10	\$ 83,803.95	\$ 80,502.75	\$ 92,142.87	\$ 73,811.27	\$ 69,821.52	\$ 88,105.70	\$ 18,284.18	26.19%	MAR
APR	\$ 72,355.32	\$ 62,409.29	\$ 64,069.15	\$ 73,651.81	\$ 67,565.62	\$ 65,452.50	\$ 74,151.28	\$ 70,352.26	\$ 79,816.54				APR
MAY	\$ 45,732.81	\$ 49,808.18	\$ 77,051.67	\$ 52,566.73	\$ 57,599.71	\$ 51,343.45	\$ 58,958.71	\$ 61,991.69	\$ 64,713.00				MAY
JUN	\$ 64,469.03	\$ 70,162.15	\$ 67,583.98	\$ 85,528.20	\$ 84,711.15	\$ 71,905.69	\$ 73,249.53	\$ 82,790.48	\$ 85,248.59				JUN
JUL	\$ 63,953.45	\$ 73,007.64	\$ 78,859.70	\$ 74,596.87	\$ 71,509.19	\$ 85,628.15	\$ 91,680.94	\$ 77,897.41	\$ 90,174.20				JUL
AUG	\$ 55,074.31	\$ 48,900.29	\$ 58,419.92	\$ 55,602.98	\$ 58,375.82	\$ 62,219.29	\$ 65,662.95	\$ 73,962.21	\$ 86,525.80				AUG
SEP	\$ 65,179.62	\$ 79,282.17	\$ 75,385.36	\$ 81,916.16	\$ 83,389.29	\$ 74,742.70	\$ 89,108.85	\$ 89,310.51	\$ 94,198.39				SEP
TOTAL	\$719,443.43	\$738,683.79	\$804,462.91	\$823,279.44	\$835,280.40	\$821,394.01	\$889,847.38	\$865,639.98	\$925,391.52	\$ 467,928.80	\$ 43,213.80	10.17%	TOTAL

FY 2021 Actual to Budget



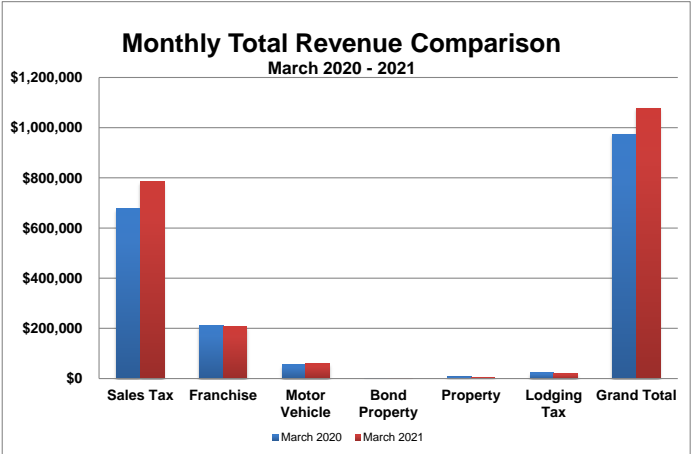
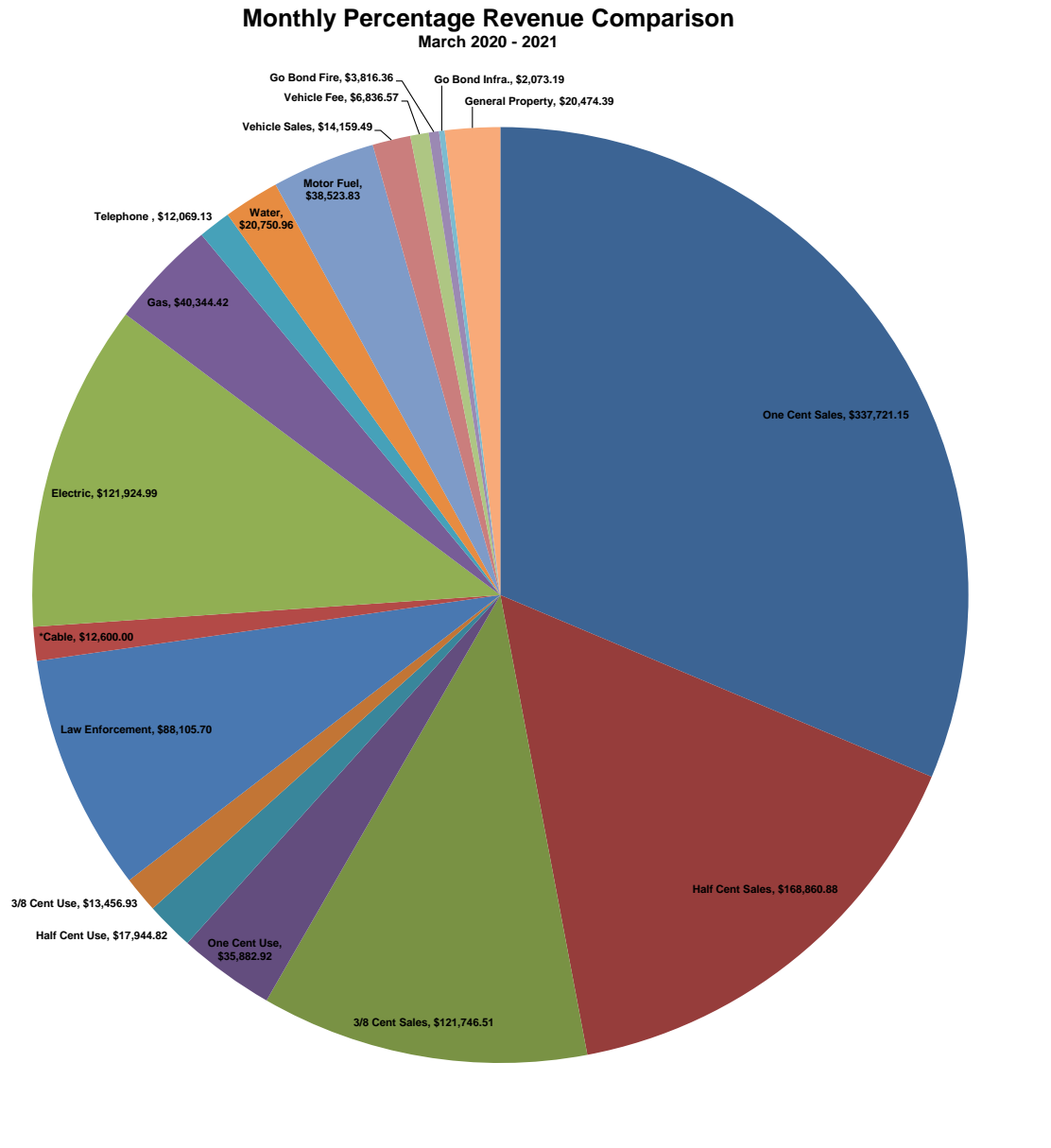
LAW ENFORCEMENT SALES TAXES RECEIVED





CITY OF WARRENSBURG MONTHLY REVENUE COMPARISON as of 04/06/2021

	March 2020	March 2021	Difference	%
Sales Tax				
One Cent Sales	\$287,995.37	\$337,721.15	\$49,725.78	17.27%
Half Cent Sales	\$143,997.60	\$168,860.88	\$24,863.28	17.27%
3/8 Cent Sales	\$103,563.12	\$121,746.51	\$18,183.39	17.56%
One Cent Use	\$38,085.61	\$35,882.92	(\$2,202.69)	-5.78%
Half Cent Use	\$19,046.38	\$17,944.82	(\$1,101.56)	-5.78%
3/8 Cent Use	\$14,283.00	\$13,456.93	(\$826.07)	-5.78%
Law Enforcement	\$69,821.52	\$88,105.70	\$18,284.18	26.19%
Total	\$676,792.60	\$783,718.91	\$106,926.31	15.80%
Franchise				
*Cable	\$12,730.12	\$12,600.00	(\$130.12)	-1.02%
Electric	\$125,423.98	\$121,924.99	(\$3,498.99)	-2.79%
Gas	\$38,115.27	\$40,344.42	\$2,229.15	5.85%
Telephone	\$13,711.84	\$12,069.13	(\$1,642.71)	-11.98%
Water	\$21,085.84	\$20,750.96	(\$334.88)	-1.59%
Total	\$211,067.05	\$207,689.50	(\$3,377.55)	-1.60%
Motor Vehicle				
Motor Fuel	\$40,064.13	\$38,523.83	(\$1,540.30)	-3.84%
Vehicle Sales	\$11,207.45	\$14,159.49	\$2,952.04	26.34%
Vehicle Fee	\$3,858.43	\$6,836.57	\$2,978.14	77.19%
Total	\$55,130.01	\$59,519.89	\$4,389.88	7.96%
Bond Property				
Go Bond Fire	\$479.46	\$380.71	(\$98.75)	-20.60%
Go Bond Infra.	\$1,541.13	\$1,223.72	(\$317.41)	-20.60%
Total	\$2,020.59	\$1,604.43	(\$416.16)	-20.60%
Property				
General Property	\$4,790.09	\$3,816.36	(\$973.73)	-20.33%
Parks Property	\$2,602.16	\$2,073.19	(\$528.97)	-20.33%
Total	\$7,392.25	\$5,889.55	(\$1,502.70)	-20.33%
Lodging Tax	\$23,653.79	\$20,474.39	(\$3,179.40)	-13.44%
Grand Total	\$974,035.70	\$1,077,292.24	\$103,256.54	10.60%
* Estimated				

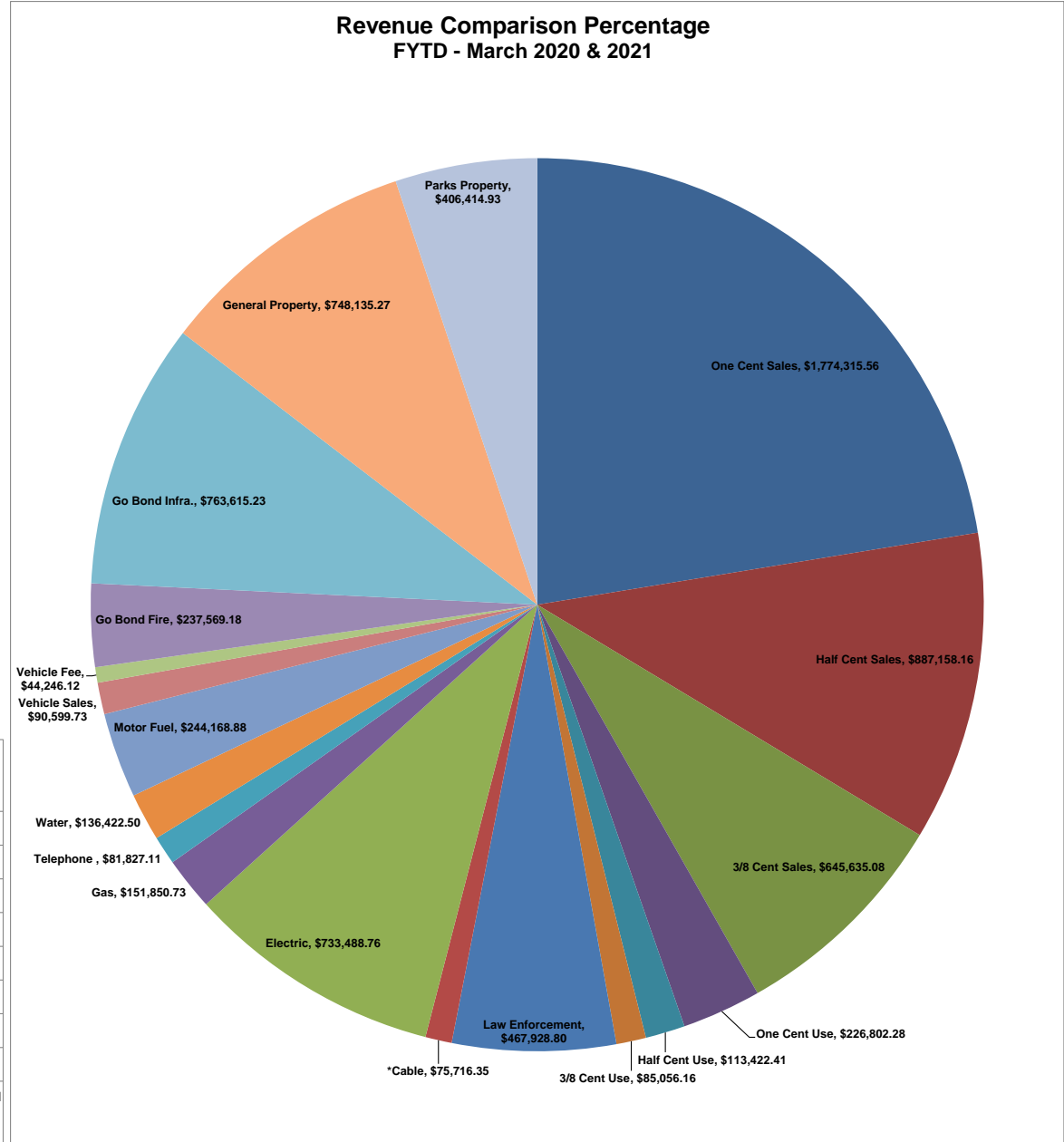
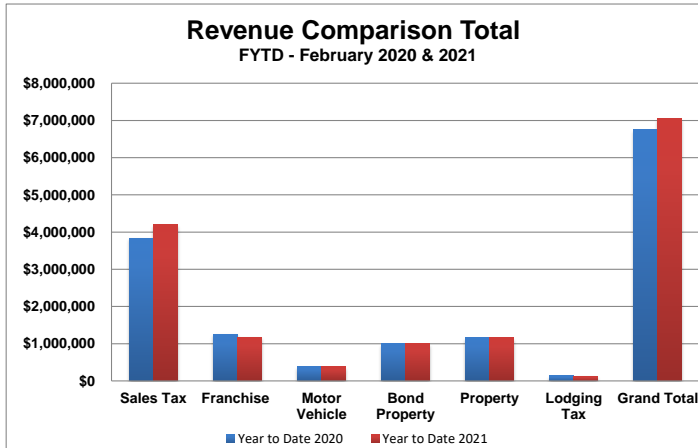




CITY OF WARRENSBURG MONTHLY REVENUE COMPARISON as of 04/06/2021

	Year to Date 2020	Year to Date 2021	Difference	%
Sales Tax				
One Cent Sales	\$1,684,809.66	\$1,774,315.56	\$89,505.90	5.31%
Half Cent Sales	\$842,404.75	\$887,158.16	\$44,753.41	5.31%
3/8 Cent Sales	\$611,923.86	\$645,635.08	\$33,711.22	5.51%
One Cent Use	\$142,651.01	\$226,802.28	\$84,151.27	58.99%
Half Cent Use	\$71,338.89	\$113,422.41	\$42,083.52	58.99%
3/8 Cent Use	\$53,497.48	\$85,056.16	\$31,558.68	58.99%
Law Enforcement	\$424,715.00	\$467,928.80	\$43,213.80	10.17%
Total	\$3,831,340.65	\$4,200,318.45	\$368,977.80	9.63%
Franchise				
*Cable	\$77,741.51	\$75,716.35	(\$2,025.16)	-2.60%
Electric	\$783,554.85	\$733,488.76	(\$50,066.09)	-6.39%
Gas	\$151,784.07	\$151,850.73	\$66.66	0.04%
Telephone	\$100,722.94	\$81,827.11	(\$18,895.83)	-18.76%
Water	\$138,433.86	\$136,422.50	(\$2,011.36)	-1.45%
Total	\$1,252,237.23	\$1,179,305.45	(\$72,931.78)	-5.82%
Motor Vehicle				
Motor Fuel	\$255,669.25	\$244,168.88	(\$11,500.37)	-4.50%
Vehicle Sales	\$81,565.96	\$90,599.73	\$9,033.77	11.08%
Vehicle Fee	\$40,148.20	\$44,246.12	\$4,097.92	10.21%
Total	\$377,383.41	\$379,014.73	\$1,631.32	0.43%
Bond Property				
Go Bond Fire	\$236,433.29	\$237,569.18	\$1,135.89	0.48%
Go Bond Infra.	\$759,964.16	\$763,615.23	\$3,651.07	0.48%
Total	\$996,397.45	\$1,001,184.41	\$4,786.96	0.48%
Property				
General Property	\$747,875.06	\$748,135.27	\$260.21	0.03%
Parks Property	\$406,273.63	\$406,414.93	\$141.30	0.03%
Total	\$1,154,148.69	\$1,154,550.20	\$401.51	0.03%
Lodging Tax				
	\$136,207.60	\$126,571.97	(\$9,635.63)	-7.07%
Grand Total	\$6,751,317.58	\$7,039,760.80	\$288,443.22	4.27%

* Estimated

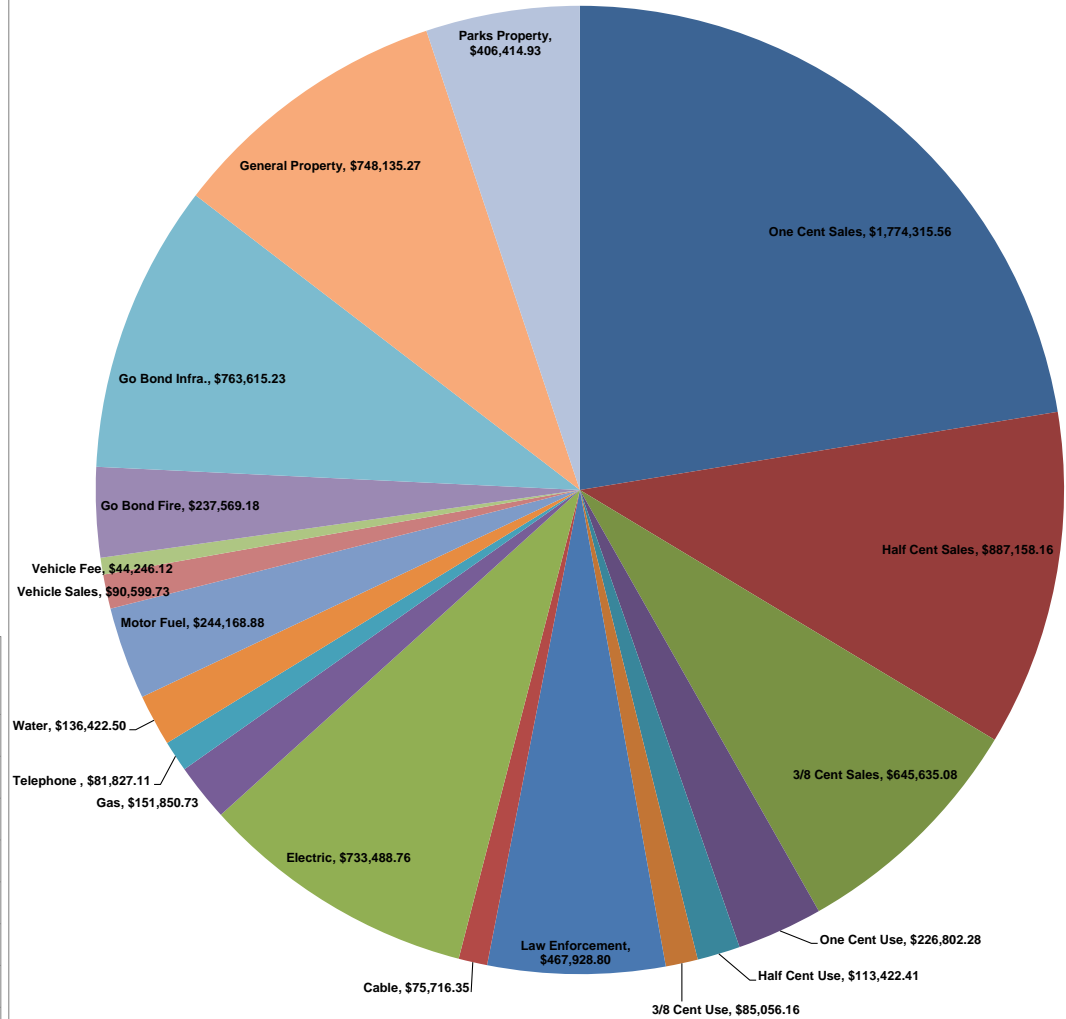




CITY OF WARRENSBURG MONTHLY REVENUE COMPARISON as of 04/06/2021

	2021 Budget	Year to Date 2021	Difference	% Remaining
Sales Tax				
One Cent Sales	\$3,301,205.00	\$1,774,315.56	(\$1,526,889.44)	46.25%
Half Cent Sales	\$1,615,000.00	\$887,158.16	(\$727,841.84)	45.07%
3/8 Cent Sales	\$1,163,750.00	\$645,635.08	(\$518,114.92)	44.52%
One Cent Use	\$332,500.00	\$226,802.28	(\$105,697.72)	31.79%
Half Cent Use	\$178,000.00	\$113,422.41	(\$64,577.59)	36.28%
3/8 Cent Use	\$131,000.00	\$85,056.16	(\$45,943.84)	35.07%
Law Enforcement	\$826,500.00	\$467,928.80	(\$358,571.20)	43.38%
Total	\$7,547,955.00	\$4,200,318.45	(\$3,347,636.55)	44.35%
Franchise				
Cable	\$163,000.00	\$75,716.35	(\$87,283.65)	53.55%
Electric	\$1,525,000.00	\$733,488.76	(\$791,511.24)	51.90%
Gas	\$267,000.00	\$151,850.73	(\$115,149.27)	43.13%
Telephone	\$276,000.00	\$81,827.11	(\$194,172.89)	70.35%
Water	\$276,000.00	\$136,422.50	(\$139,577.50)	50.57%
Total	\$2,507,000.00	\$1,179,305.45	(\$1,327,694.55)	52.96%
Motor Vehicle				
Motor Fuel	\$430,000.00	\$244,168.88	(\$185,831.12)	43.22%
Vehicle Sales	\$135,000.00	\$90,599.73	(\$44,400.27)	32.89%
Vehicle Fee	\$73,500.00	\$44,246.12	(\$29,253.88)	39.80%
Total	\$638,500.00	\$379,014.73	(\$259,485.27)	40.64%
Bond Property				
Go Bond Fire	\$252,000.00	\$237,569.18	(\$14,430.82)	5.73%
Go Bond Infra.	\$798,000.00	\$763,615.23	(\$34,384.77)	4.31%
Total	\$1,050,000.00	\$1,001,184.41	(\$48,815.59)	4.65%
Property				
General Property	\$775,000.00	\$748,135.27	(\$26,864.73)	3.47%
Parks Property	\$425,000.00	\$406,414.93	(\$18,585.07)	4.37%
Total	\$1,200,000.00	\$1,154,550.20	(\$45,449.80)	3.79%
Lodging Tax	\$215,000.00	\$126,571.97	(\$88,428.03)	41.13%
Grand Total	\$12,108,455.00	\$7,039,760.80	(\$5,068,694.20)	41.86%

**Revenue to Budget Comparison Percentage
FYTD - March 2021**



**Revenue to Budget Comparison Total
FYTD - March 2021**

