



# Director of Finance Report

January 11, 2021

Honorable Mayor and  
Members of the City Council  
City of Warrensburg, Missouri

Dear Mayor and Council Members:

The Director of Finance respectfully submits this report to augment your review of the financial information provided. It includes an update of processes Finance is working to complete and outlines the data included in the attached documents.

## ***Business/Liquor Licenses:***

Letters for notice of upcoming liquor license inspections were mailed to all liquor license establishments in late December. Inspections had previously been moved to January so they would not conflict with building inspections increase in the summer months. Inspections are being scheduled for completion.

## ***Delinquent Utility Bills:***

Staff continues the process of working with reports to compile a list of delinquent accounts to send to collections. With the upgrade to Incode 10 accounts can be coded to reflect they have been sent to collections. Staff is going through the process of flagging the applicable accounts to generate a report that is compatible with other reports to assist in the accuracy of account information.

Staff is working with delinquent customers that were impacted by the COVID-19 pandemic to make payment arrangements. This process had reduced the number of disconnects for non-pay being processed that would include additional fees. Utility disconnects did not take place during the holidays. Disconnects will resume to their normal schedule with American Water.

Customers continue signing up for E-billing.

## ***Budget Fiscal Year 2021:***

Fiscal Year 2021 Budget document was published and provided to the proper entities as required. Finance staff completed and submitted the application for the Government Finance Officers Association Distinguished Budget Award that the City has achieved for a number of years.

## ***Audit Fiscal Year 2020:***

Audit for Fiscal Year 2020 is nearly complete. Most of the necessary documents for review were submitted electronically. Audit staff has been pleased with the preparation and information provided. Communication between Audit staff and finance staff began on a regular basis the week of November 30<sup>th</sup>. Audit staff was on site in December. The expected draft report is expected prior to the end of January. Upon review and completion, the audit report will be presented to Council.

### **Revenue for Fiscal Year 2021**

Included with this report is a Monthly Revenue Budget Report from the financial system. This report includes each revenue category by fund and total revenue by fund. A revenue category is defined by the type of revenue collected. For example, the City collects Property Tax, Sales Tax, and other revenue. This report has the monthly projected budget for December compared to collections, variance and percent of budget remaining for the month. The report also includes the Year-to-date Budget, Activity, Variance, and percent of remaining year-to-date budget. The last column is the Total Budget for that category.

The Revenue Budget Report provides the data to build the monthly revenue charts provided to Council.

### **Chart for Sales Tax Comparison to Budget**

Council continues to receive revenue reports that include a chart comparing sales tax collections to budget in a column line chart for each of the sales tax collections for the Fiscal Year. Information was included as to how the new chart is created in April 2020. Each Sales Tax collected is reported showing the following:

**“Ten Year Comparison Table”** – this table is located at the top of each monthly sales tax report provided. It is the actual collections by month and compares last year collections to this year, defines the amount and percentage difference in the last two columns.

**“Actual to Budget Column Line Chart”** – this is the chart that reflects the actual collections to budget amounts and the monthly difference and cumulative difference amounts. The line in the chart shows the cumulative percentage change for each month. In this example the percentages fluctuate up and down with each month’s collections compared to budget. The difference and cumulative difference columns show the monthly and cumulative changes as positive and negative amounts.

**“Column Chart of Actual Collections for the past 10 years”** – this chart shows the actual collections each month for the past ten years. The slight variations in the collections are reflected in the size of the color blocks for each month. Overall, the chart shows sales taxes on a basic increase since 2012. The comparison of 2019 to 2020 for December shows an increase compared to December 2019 of over 13%.

Sales tax revenue received in December is for actual sales from October or earlier. With several businesses paying their collected sales taxes at different periods throughout the year creates variation in the percentages from month to month compared to prior years. Some businesses pay monthly, quarterly, semi-annually, or even annually.

The collection of sales taxes for the first quarter of Fiscal Year 2021 is greater than that collected in the first quarter of Fiscal Year 2020 by nearly eight percent (7.78%). Use tax continues to reflect a significant increase in collections compared to first quarter Fiscal Year 2020. Sale Tax collections compared to 2021 Budget reflect nearly three percent (2.67%) over projected Fiscal Year 2021 budget. Use Tax collections compared to budget reflect nearly eight percent (7.84%) over projections.

### **Revenue Comparisons:**

December 2020 revenue comparisons are attached for your review. Included is the monthly comparison to December 2019, a year-to-date comparison for Fiscal Year 2021 compared to year-to-date Fiscal Year 2020, and a year-to-date Fiscal Year 2021 compared to Fiscal Year 2021 Budget. The year-to-date comparison to budget is a recap of revenue provided in the Detail vs. Budget Report from the financial system. For the first couple months of the new fiscal year, overall revenue is slightly exceeding budget with 74.81% remaining.

Combined Franchise taxes continue to reflect a decrease across the board for December 2020 compared to December 2019. December telephone franchise reflects the largest decrease compared to December 2019 at 38.95%. December combined numbers reflect a decrease of 9.57% compared to December 2019.

Motor vehicle fuel tax continues to reflect a decrease compared to 2019 receipts. Total motor vehicle taxes and fees reflect a slight decrease compared to 2019 receipts. Total motor fuel and vehicle taxes exceed December budget projection by 5.6%. December property tax receipts are greater than December 2019 receipts. Lodging tax collections for December 2020 is down compared to December 2019 by 16.76%.

***Attachments:***

Monthly Revenue Budget Report  
Sales Tax Comparisons  
Revenue Comparisons



# Monthly Budget Report

## Group Summary

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                     | December Budget   | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget          | YTD Activity        | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget        |
|-----------------------------------|-------------------|-------------------|----------------------------------|-------------------|---------------------|---------------------|----------------------------------|-------------------|---------------------|
| <b>Fund: 110 - GENERAL</b>        |                   |                   |                                  |                   |                     |                     |                                  |                   |                     |
| <b>Revenue</b>                    |                   |                   |                                  |                   |                     |                     |                                  |                   |                     |
| 511 - PROPERTY TAX                | 92,397.26         | 101,231.63        | 8,834.37                         | 9.56 %            | 105,904.28          | 104,944.20          | -960.08                          | -0.91 %           | 855,500.00          |
| 512 - SALES TAX                   | 346,062.49        | 418,156.62        | 72,094.13                        | 20.83 %           | 1,038,187.47        | 1,120,544.36        | 82,356.89                        | 7.93 %            | 4,152,750.00        |
| 513 - USE TAX                     | 27,708.33         | 28,603.23         | 894.90                           | 3.23 %            | 83,124.99           | 97,802.72           | 14,677.73                        | 17.66 %           | 332,500.00          |
| 514 - FRANCHISE TAX               | 207,339.83        | 131,944.07        | -75,395.76                       | -36.36 %          | 611,634.39          | 546,738.08          | -64,896.31                       | -10.61 %          | 2,507,000.00        |
| 519 - TAX - NON CATEGORIZED       | 17,916.66         | 13,459.83         | -4,456.83                        | -24.88 %          | 53,749.98           | 71,101.07           | 17,351.09                        | 32.28 %           | 215,000.00          |
| 521 - INTERGOVEN - FED GRANT      | 0.00              | 0.00              | 0.00                             | 0.00 %            | 0.00                | 227,302.38          | 227,302.38                       | 0.00 %            | 0.00                |
| 522 - INTERGOVEN - STATE GRANT    | 833.33            | 0.00              | -833.33                          | -100.00 %         | 2,499.99            | 0.00                | -2,499.99                        | -100.00 %         | 10,000.00           |
| 523 - INTERGOVEN - LOCAL GRANT    | 975.00            | 0.00              | -975.00                          | -100.00 %         | 2,925.00            | 8,450.50            | 5,525.50                         | 188.91 %          | 11,700.00           |
| 531 - LICENSES                    | 8,566.66          | 4,543.76          | -4,022.90                        | -46.96 %          | 25,699.98           | 9,447.09            | -16,252.89                       | -63.24 %          | 102,800.00          |
| 532 - PERMITS                     | 7,615.83          | 16,297.84         | 8,682.01                         | 114.00 %          | 22,847.49           | 36,869.37           | 14,021.88                        | 61.37 %           | 91,390.00           |
| 541 - FINES                       | 27,452.32         | 19,432.18         | -8,020.14                        | -29.21 %          | 75,722.96           | 63,835.77           | -11,887.19                       | -15.70 %          | 332,900.00          |
| 551 - SERVICE & MERCHANDISE       | 22,918.16         | 12,304.49         | -10,613.67                       | -46.31 %          | 68,754.48           | 28,973.03           | -39,781.45                       | -57.86 %          | 275,100.00          |
| 555 - SERVICE & MERCHANDISE       | 210,630.00        | 210,629.85        | -0.15                            | 0.00 %            | 210,630.00          | 210,629.85          | -0.15                            | 0.00 %            | 842,520.00          |
| 561 - ASSET SALES                 | 500.00            | 8,800.00          | 8,300.00                         | 1,660.00 %        | 1,500.00            | 8,800.00            | 7,300.00                         | 486.67 %          | 6,000.00            |
| 571 - INTEREST INCOME             | 4,705.81          | 5.42              | -4,700.39                        | -99.88 %          | 14,117.43           | 9,289.21            | -4,828.22                        | -34.20 %          | 56,470.00           |
| 591 - DONATION                    | 1,249.99          | 1,610.00          | 360.01                           | 28.80 %           | 3,749.97            | 9,756.00            | 6,006.03                         | 160.16 %          | 15,000.00           |
| 599 - REVENUE - NON CATEGORIZED   | 2,916.66          | 1,684.94          | -1,231.72                        | -42.23 %          | 8,749.98            | 9,483.46            | 733.48                           | 8.38 %            | 35,000.00           |
| <b>Total Revenue:</b>             | <b>979,788.33</b> | <b>968,703.86</b> | <b>-11,084.47</b>                | <b>-1.13 %</b>    | <b>2,329,798.39</b> | <b>2,563,967.09</b> | <b>234,168.70</b>                | <b>10.05 %</b>    | <b>9,841,630.00</b> |
| <b>Total Fund: 110 - GENERAL:</b> | <b>979,788.33</b> | <b>968,703.86</b> | <b>-11,084.47</b>                | <b>-1.13 %</b>    | <b>2,329,798.39</b> | <b>2,563,967.09</b> | <b>234,168.70</b>                | <b>10.05 %</b>    | <b>9,841,630.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                                      | December Budget  | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget        | YTD Activity      | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget      |
|--|------------------|-------------------|----------------------------------|-------------------|-------------------|-------------------|----------------------------------|-------------------|-------------------|
| <b>Fund: 210 - CAPITAL IMPROVEMENT TRAN</b>        |                  |                   |                                  |                   |                   |                   |                                  |                   |                   |
| <b>Revenue</b>                                     |                  |                   |                                  |                   |                   |                   |                                  |                   |                   |
| 512 - SALES TAX                                    | 47,083.33        | 58,723.09         | 11,639.76                        | 24.72 %           | 141,249.99        | 174,037.95        | 32,787.96                        | 23.21 %           | 565,000.00        |
| 551 - SERVICE & MERCHANDISE                        | 6,208.33         | 6,838.10          | 629.77                           | 10.14 %           | 18,625.03         | 21,364.74         | 2,739.71                         | 14.71 %           | 74,500.00         |
| 571 - INTEREST INCOME                              | 333.33           | 0.00              | -333.33                          | -100.00 %         | 999.99            | 888.92            | -111.07                          | -11.11 %          | 4,000.00          |
| <b>Total Revenue:</b>                              | <b>53,624.99</b> | <b>65,561.19</b>  | <b>11,936.20</b>                 | <b>22.26 %</b>    | <b>160,875.01</b> | <b>196,291.61</b> | <b>35,416.60</b>                 | <b>22.01 %</b>    | <b>643,500.00</b> |
| <b>Total Fund: 210 - CAPITAL IMPROVEMENT TRAN:</b> | <b>53,624.99</b> | <b>65,561.19</b>  | <b>11,936.20</b>                 | <b>22.26 %</b>    | <b>160,875.01</b> | <b>196,291.61</b> | <b>35,416.60</b>                 | <b>22.01 %</b>    | <b>643,500.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                                       | December Budget   | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget        | YTD Activity      | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget        |
|---|-------------------|-------------------|----------------------------------|-------------------|-------------------|-------------------|----------------------------------|-------------------|---------------------|
| <b>Fund: 215 - CAPITAL IMPROVEMENT 1/2 C</b>        |                   |                   |                                  |                   |                   |                   |                                  |                   |                     |
| <b>Revenue</b>                                      |                   |                   |                                  |                   |                   |                   |                                  |                   |                     |
| 512 - SALES TAX                                     | 134,583.33        | 164,082.36        | 29,499.03                        | 21.92 %           | 403,749.99        | 439,175.15        | 35,425.16                        | 8.77 %            | 1,615,000.00        |
| 513 - USE TAX                                       | 14,833.33         | 14,304.30         | -529.03                          | -3.57 %           | 44,499.99         | 48,910.54         | 4,410.55                         | 9.91 %            | 178,000.00          |
| 571 - INTEREST INCOME                               | 291.66            | 0.00              | -291.66                          | -100.00 %         | 874.98            | 961.54            | 86.56                            | 9.89 %            | 3,500.00            |
| <b>Total Revenue:</b>                               | <b>149,708.32</b> | <b>178,386.66</b> | <b>28,678.34</b>                 | <b>19.16 %</b>    | <b>449,124.96</b> | <b>489,047.23</b> | <b>39,922.27</b>                 | <b>8.89 %</b>     | <b>1,796,500.00</b> |
| <b>Total Fund: 215 - CAPITAL IMPROVEMENT 1/2 C:</b> | <b>149,708.32</b> | <b>178,386.66</b> | <b>28,678.34</b>                 | <b>19.16 %</b>    | <b>449,124.96</b> | <b>489,047.23</b> | <b>39,922.27</b>                 | <b>8.89 %</b>     | <b>1,796,500.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                                      | December Budget   | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget        | YTD Activity      | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget        |
|--|-------------------|-------------------|----------------------------------|-------------------|-------------------|-------------------|----------------------------------|-------------------|---------------------|
| <b>Fund: 225 - GENERAL OBLIGATION BONDS</b>        |                   |                   |                                  |                   |                   |                   |                                  |                   |                     |
| <b>Revenue</b>                                     |                   |                   |                                  |                   |                   |                   |                                  |                   |                     |
| 511 - PROPERTY TAX                                 | 140,703.33        | 133,190.77        | -7,512.56                        | -5.34 %           | 155,829.99        | 134,707.99        | -21,122.00                       | -13.55 %          | 1,114,300.00        |
| 571 - INTEREST INCOME                              | 275.00            | 13.35             | -261.65                          | -95.15 %          | 825.00            | 184.67            | -640.33                          | -77.62 %          | 3,300.00            |
| <b>Total Revenue:</b>                              | <b>140,978.33</b> | <b>133,204.12</b> | <b>-7,774.21</b>                 | <b>-5.51 %</b>    | <b>156,654.99</b> | <b>134,892.66</b> | <b>-21,762.33</b>                | <b>-13.89 %</b>   | <b>1,117,600.00</b> |
| <b>Total Fund: 225 - GENERAL OBLIGATION BONDS:</b> | <b>140,978.33</b> | <b>133,204.12</b> | <b>-7,774.21</b>                 | <b>-5.51 %</b>    | <b>156,654.99</b> | <b>134,892.66</b> | <b>-21,762.33</b>                | <b>-13.89 %</b>   | <b>1,117,600.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...   | December Budget | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget  | YTD Activity | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget |
|---|-----------------|-------------------|----------------------------------|-------------------|-------------|--------------|----------------------------------|-------------------|--------------|
| <b>Fund: 250 - VEHICLE AND EQUIPMENT REPLACEMENT</b>        |                 |                   |                                  |                   |             |              |                                  |                   |              |
| <b>Revenue</b>  |                 |                   |                                  |                   |             |              |                                  |                   |              |
| 571 - INTEREST INCOME                                       | 0.00            | 0.00              | 0.00                             | 0.00 %            | 0.00        | 3.51         | 3.51                             | 0.00 %            | 0.00         |
| <b>Total Revenue:</b>                                       | <b>0.00</b>     | <b>0.00</b>       | <b>0.00</b>                      | <b>0.00 %</b>     | <b>0.00</b> | <b>3.51</b>  | <b>3.51</b>                      | <b>0.00 %</b>     | <b>0.00</b>  |
| <b>Total Fund: 250 - VEHICLE AND EQUIPMENT REPLACEMENT:</b> | <b>0.00</b>     | <b>0.00</b>       | <b>0.00</b>                      | <b>0.00 %</b>     | <b>0.00</b> | <b>3.51</b>  | <b>3.51</b>                      | <b>0.00 %</b>     | <b>0.00</b>  |



Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                          | December Budget   | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget        | YTD Activity      | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget        |
|--|-------------------|-------------------|----------------------------------|-------------------|-------------------|-------------------|----------------------------------|-------------------|---------------------|
| <b>Fund: 310 - DEBT SERVICE</b>        |                   |                   |                                  |                   |                   |                   |                                  |                   |                     |
| <b>Revenue</b>                         |                   |                   |                                  |                   |                   |                   |                                  |                   |                     |
| 711 - OTHER FINANCING SOURCES          | 235,627.49        | 21,830.21         | -213,797.28                      | -90.74 %          | 706,882.47        | 185,096.40        | -521,786.07                      | -73.82 %          | 2,827,530.00        |
| <b>Total Revenue:</b>                  | <b>235,627.49</b> | <b>21,830.21</b>  | <b>-213,797.28</b>               | <b>-90.74 %</b>   | <b>706,882.47</b> | <b>185,096.40</b> | <b>-521,786.07</b>               | <b>-73.82 %</b>   | <b>2,827,530.00</b> |
| <b>Total Fund: 310 - DEBT SERVICE:</b> | <b>235,627.49</b> | <b>21,830.21</b>  | <b>-213,797.28</b>               | <b>-90.74 %</b>   | <b>706,882.47</b> | <b>185,096.40</b> | <b>-521,786.07</b>               | <b>-73.82 %</b>   | <b>2,827,530.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                                      | December Budget  | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget       | YTD Activity     | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget      |
|--|------------------|-------------------|----------------------------------|-------------------|------------------|------------------|----------------------------------|-------------------|-------------------|
| <b>Fund: 410 - NEIGHBORHOOD IMPROVEMENT</b>        |                  |                   |                                  |                   |                  |                  |                                  |                   |                   |
| <b>Revenue</b>                                     |                  |                   |                                  |                   |                  |                  |                                  |                   |                   |
| 511 - PROPERTY TAX                                 | 5,750.00         | 12,577.13         | 6,827.13                         | 118.73 %          | 17,250.00        | 12,577.13        | -4,672.87                        | -27.09 %          | 69,000.00         |
| 561 - ASSET SALES                                  | 8,333.33         | 0.00              | -8,333.33                        | -100.00 %         | 24,999.99        | 0.00             | -24,999.99                       | -100.00 %         | 100,000.00        |
| 711 - OTHER FINANCING SOURCES                      | 207.41           | 0.00              | -207.41                          | -100.00 %         | 622.23           | 0.00             | -622.23                          | -100.00 %         | 2,490.00          |
| <b>Total Revenue:</b>                              | <b>14,290.74</b> | <b>12,577.13</b>  | <b>-1,713.61</b>                 | <b>-11.99 %</b>   | <b>42,872.22</b> | <b>12,577.13</b> | <b>-30,295.09</b>                | <b>-70.66 %</b>   | <b>171,490.00</b> |
| <b>Total Fund: 410 - NEIGHBORHOOD IMPROVEMENT:</b> | <b>14,290.74</b> | <b>12,577.13</b>  | <b>-1,713.61</b>                 | <b>-11.99 %</b>   | <b>42,872.22</b> | <b>12,577.13</b> | <b>-30,295.09</b>                | <b>-70.66 %</b>   | <b>171,490.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                                   | December Budget   | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget        | YTD Activity      | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget        |
|---|-------------------|-------------------|----------------------------------|-------------------|-------------------|-------------------|----------------------------------|-------------------|---------------------|
| <b>Fund: 430 - PARK &amp; RECREATION</b>        |                   |                   |                                  |                   |                   |                   |                                  |                   |                     |
| <b>Revenue</b>                                  |                   |                   |                                  |                   |                   |                   |                                  |                   |                     |
| 511 - PROPERTY TAX                              | 58,180.82         | 54,992.80         | -3,188.02                        | -5.48 %           | 66,762.46         | 57,009.59         | -9,752.87                        | -14.61 %          | 465,780.00          |
| 512 - SALES TAX                                 | 96,979.16         | 118,627.53        | 21,648.37                        | 22.32 %           | 290,937.48        | 320,516.01        | 29,578.53                        | 10.17 %           | 1,163,750.00        |
| 513 - USE TAX                                   | 10,916.66         | 10,726.88         | -189.78                          | -1.74 %           | 32,749.98         | 36,678.31         | 3,928.33                         | 11.99 %           | 131,000.00          |
| 551 - SERVICE & MERCHANDISE                     | 66,867.89         | 19,532.26         | -47,335.63                       | -70.79 %          | 200,603.67        | 69,955.33         | -130,648.34                      | -65.13 %          | 802,415.00          |
| 561 - ASSET SALES                               | 16.67             | 0.00              | -16.67                           | -100.00 %         | 49.97             | 0.00              | -49.97                           | -100.00 %         | 200.00              |
| 571 - INTEREST INCOME                           | 1,330.00          | 0.00              | -1,330.00                        | -100.00 %         | 3,990.00          | 2,362.39          | -1,627.61                        | -40.79 %          | 15,960.00           |
| 591 - DONATION                                  | 166.66            | 0.00              | -166.66                          | -100.00 %         | 499.98            | 221.00            | -278.98                          | -55.80 %          | 2,000.00            |
| 599 - REVENUE - NON CATEGORIZED                 | 208.33            | 0.00              | -208.33                          | -100.00 %         | 624.99            | 61.92             | -563.07                          | -90.09 %          | 2,500.00            |
| <b>Total Revenue:</b>                           | <b>234,666.19</b> | <b>203,879.47</b> | <b>-30,786.72</b>                | <b>-13.12 %</b>   | <b>596,218.53</b> | <b>486,804.55</b> | <b>-109,413.98</b>               | <b>-18.35 %</b>   | <b>2,583,605.00</b> |
| <b>Total Fund: 430 - PARK &amp; RECREATION:</b> | <b>234,666.19</b> | <b>203,879.47</b> | <b>-30,786.72</b>                | <b>-13.12 %</b>   | <b>596,218.53</b> | <b>486,804.55</b> | <b>-109,413.98</b>               | <b>-18.35 %</b>   | <b>2,583,605.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                                       | December Budget  | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget       | YTD Activity | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget      |
|---|------------------|-------------------|----------------------------------|-------------------|------------------|--------------|----------------------------------|-------------------|-------------------|
| <b>Fund: 440 - TAX INCREMENTAL FINANCING</b>        |                  |                   |                                  |                   |                  |              |                                  |                   |                   |
| <b>Revenue</b>                                      |                  |                   |                                  |                   |                  |              |                                  |                   |                   |
| 511 - PROPERTY TAX                                  | 11,716.66        | 0.00              | -11,716.66                       | -100.00 %         | 35,149.98        | 0.00         | -35,149.98                       | -100.00 %         | 140,600.00        |
| 512 - SALES TAX                                     | 791.66           | 0.00              | -791.66                          | -100.00 %         | 2,374.98         | 0.00         | -2,374.98                        | -100.00 %         | 9,500.00          |
| <b>Total Revenue:</b>                               | <b>12,508.32</b> | <b>0.00</b>       | <b>-12,508.32</b>                | <b>-100.00 %</b>  | <b>37,524.96</b> | <b>0.00</b>  | <b>-37,524.96</b>                | <b>-100.00 %</b>  | <b>150,100.00</b> |
| <b>Total Fund: 440 - TAX INCREMENTAL FINANCING:</b> | <b>12,508.32</b> | <b>0.00</b>       | <b>-12,508.32</b>                | <b>-100.00 %</b>  | <b>37,524.96</b> | <b>0.00</b>  | <b>-37,524.96</b>                | <b>-100.00 %</b>  | <b>150,100.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                                     | December Budget   | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget          | YTD Activity        | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget        |
|---|-------------------|-------------------|----------------------------------|-------------------|---------------------|---------------------|----------------------------------|-------------------|---------------------|
| <b>Fund: 610 - WATER POLLUTION CONTROL</b>        |                   |                   |                                  |                   |                     |                     |                                  |                   |                     |
| <b>Revenue</b>                                    |                   |                   |                                  |                   |                     |                     |                                  |                   |                     |
| 532 - PERMITS                                     | 41.67             | 0.00              | -41.67                           | -100.00 %         | 124.97              | 0.00                | -124.97                          | -100.00 %         | 500.00              |
| 551 - SERVICE & MERCHANDISE                       | 456,683.97        | 409,097.78        | -47,586.19                       | -10.42 %          | 1,240,573.78        | 1,267,781.92        | 27,208.14                        | 2.19 %            | 4,784,600.00        |
| 571 - INTEREST INCOME                             | 23,961.66         | 16,182.95         | -7,778.71                        | -32.46 %          | 71,885.02           | 53,931.23           | -17,953.79                       | -24.98 %          | 287,540.00          |
| <b>Total Revenue:</b>                             | <b>480,687.30</b> | <b>425,280.73</b> | <b>-55,406.57</b>                | <b>-11.53 %</b>   | <b>1,312,583.77</b> | <b>1,321,713.15</b> | <b>9,129.38</b>                  | <b>0.70 %</b>     | <b>5,072,640.00</b> |
| <b>Total Fund: 610 - WATER POLLUTION CONTROL:</b> | <b>480,687.30</b> | <b>425,280.73</b> | <b>-55,406.57</b>                | <b>-11.53 %</b>   | <b>1,312,583.77</b> | <b>1,321,713.15</b> | <b>9,129.38</b>                  | <b>0.70 %</b>     | <b>5,072,640.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                       | December Budget | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget    | YTD Activity  | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget  |
|-------------------------------------|-----------------|-------------------|----------------------------------|-------------------|---------------|---------------|----------------------------------|-------------------|---------------|
| Fund: 710 - STEVENSON               |                 |                   |                                  |                   |               |               |                                  |                   |               |
| Revenue                             |                 |                   |                                  |                   |               |               |                                  |                   |               |
| 571 - INTEREST INCOME               | 76.66           | 0.00              | -76.66                           | -100.00 %         | 229.98        | 168.86        | -61.12                           | -26.58 %          | 920.00        |
| <b>Total Revenue:</b>               | <b>76.66</b>    | <b>0.00</b>       | <b>-76.66</b>                    | <b>-100.00 %</b>  | <b>229.98</b> | <b>168.86</b> | <b>-61.12</b>                    | <b>-26.58 %</b>   | <b>920.00</b> |
| <b>Total Fund: 710 - STEVENSON:</b> | <b>76.66</b>    | <b>0.00</b>       | <b>-76.66</b>                    | <b>-100.00 %</b>  | <b>229.98</b> | <b>168.86</b> | <b>-61.12</b>                    | <b>-26.58 %</b>   | <b>920.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                   | December Budget | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget   | YTD Activity | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget  |
|---------------------------------|-----------------|-------------------|----------------------------------|-------------------|--------------|--------------|----------------------------------|-------------------|---------------|
| Fund: 720 - BROWN               |                 |                   |                                  |                   |              |              |                                  |                   |               |
| Revenue                         |                 |                   |                                  |                   |              |              |                                  |                   |               |
| 571 - INTEREST INCOME           | 22.50           | 0.00              | -22.50                           | -100.00 %         | 67.50        | 46.86        | -20.64                           | -30.58 %          | 270.00        |
| <b>Total Revenue:</b>           | <b>22.50</b>    | <b>0.00</b>       | <b>-22.50</b>                    | <b>-100.00 %</b>  | <b>67.50</b> | <b>46.86</b> | <b>-20.64</b>                    | <b>-30.58 %</b>   | <b>270.00</b> |
| <b>Total Fund: 720 - BROWN:</b> | <b>22.50</b>    | <b>0.00</b>       | <b>-22.50</b>                    | <b>-100.00 %</b>  | <b>67.50</b> | <b>46.86</b> | <b>-20.64</b>                    | <b>-30.58 %</b>   | <b>270.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                      | December Budget | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget    | YTD Activity | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget    |
|------------------------------------|-----------------|-------------------|----------------------------------|-------------------|---------------|--------------|----------------------------------|-------------------|-----------------|
| <b>Fund: 730 - ANDERSON</b>        |                 |                   |                                  |                   |               |              |                                  |                   |                 |
| <b>Revenue</b>                     |                 |                   |                                  |                   |               |              |                                  |                   |                 |
| 571 - INTEREST INCOME              | 15.83           | 0.00              | -15.83                           | -100.00 %         | 47.49         | 34.13        | -13.36                           | -28.13 %          | 190.00          |
| 591 - DONATION                     | 83.33           | 0.00              | -83.33                           | -100.00 %         | 250.03        | 0.00         | -250.03                          | -100.00 %         | 1,000.00        |
| <b>Total Revenue:</b>              | <b>99.16</b>    | <b>0.00</b>       | <b>-99.16</b>                    | <b>-100.00 %</b>  | <b>297.52</b> | <b>34.13</b> | <b>-263.39</b>                   | <b>-88.53 %</b>   | <b>1,190.00</b> |
| <b>Total Fund: 730 - ANDERSON:</b> | <b>99.16</b>    | <b>0.00</b>       | <b>-99.16</b>                    | <b>-100.00 %</b>  | <b>297.52</b> | <b>34.13</b> | <b>-263.39</b>                   | <b>-88.53 %</b>   | <b>1,190.00</b> |



Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                     | December Budget | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget    | YTD Activity | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget  |
|-----------------------------------|-----------------|-------------------|----------------------------------|-------------------|---------------|--------------|----------------------------------|-------------------|---------------|
| <b>Fund: 740 - CRISSEY</b>        |                 |                   |                                  |                   |               |              |                                  |                   |               |
| <b>Revenue</b>                    |                 |                   |                                  |                   |               |              |                                  |                   |               |
| 571 - INTEREST INCOME             | 19.16           | 0.00              | -19.16                           | -100.00 %         | 57.48         | 39.05        | -18.43                           | -32.06 %          | 230.00        |
| 711 - OTHER FINANCING SOURCES     | 30.82           | 0.00              | -30.82                           | -100.00 %         | 92.46         | 0.00         | -92.46                           | -100.00 %         | 370.00        |
| <b>Total Revenue:</b>             | <b>49.98</b>    | <b>0.00</b>       | <b>-49.98</b>                    | <b>-100.00 %</b>  | <b>149.94</b> | <b>39.05</b> | <b>-110.89</b>                   | <b>-73.96 %</b>   | <b>600.00</b> |
| <b>Total Fund: 740 - CRISSEY:</b> | <b>49.98</b>    | <b>0.00</b>       | <b>-49.98</b>                    | <b>-100.00 %</b>  | <b>149.94</b> | <b>39.05</b> | <b>-110.89</b>                   | <b>-73.96 %</b>   | <b>600.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                           | December Budget | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget   | YTD Activity | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget |
|---|-----------------|-------------------|----------------------------------|-------------------|--------------|--------------|----------------------------------|-------------------|--------------|
| Fund: 750 - TRICENTENNIAL Revenue       |                 |                   |                                  |                   |              |              |                                  |                   |              |
| 571 - INTEREST INCOME                   | 6.66            | 0.00              | -6.66                            | -100.00 %         | 19.98        | 26.33        | 6.35                             | 31.78 %           | 80.00        |
| <b>Total Revenue:</b>                   | <b>6.66</b>     | <b>0.00</b>       | <b>-6.66</b>                     | <b>-100.00 %</b>  | <b>19.98</b> | <b>26.33</b> | <b>6.35</b>                      | <b>31.78 %</b>    | <b>80.00</b> |
| <b>Total Fund: 750 - TRICENTENNIAL:</b> | <b>6.66</b>     | <b>0.00</b>       | <b>-6.66</b>                     | <b>-100.00 %</b>  | <b>19.98</b> | <b>26.33</b> | <b>6.35</b>                      | <b>31.78 %</b>    | <b>80.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                                 | December Budget | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget      | YTD Activity  | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget     |
|---|-----------------|-------------------|----------------------------------|-------------------|-----------------|---------------|----------------------------------|-------------------|------------------|
| <b>Fund: 810 - CHILDREN'S MEMORIAL</b>        |                 |                   |                                  |                   |                 |               |                                  |                   |                  |
| <b>Revenue</b>                                |                 |                   |                                  |                   |                 |               |                                  |                   |                  |
| 571 - INTEREST INCOME                         | 27.50           | 0.00              | -27.50                           | -100.00 %         | 82.50           | 55.73         | -26.77                           | -32.45 %          | 330.00           |
| 591 - DONATION                                | 1,300.00        | 225.00            | -1,075.00                        | -82.69 %          | 3,900.00        | 225.00        | -3,675.00                        | -94.23 %          | 15,600.00        |
| <b>Total Revenue:</b>                         | <b>1,327.50</b> | <b>225.00</b>     | <b>-1,102.50</b>                 | <b>-83.05 %</b>   | <b>3,982.50</b> | <b>280.73</b> | <b>-3,701.77</b>                 | <b>-92.95 %</b>   | <b>15,930.00</b> |
| <b>Total Fund: 810 - CHILDREN'S MEMORIAL:</b> | <b>1,327.50</b> | <b>225.00</b>     | <b>-1,102.50</b>                 | <b>-83.05 %</b>   | <b>3,982.50</b> | <b>280.73</b> | <b>-3,701.77</b>                 | <b>-92.95 %</b>   | <b>15,930.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                             | December Budget | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget  | YTD Activity | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget |
|---|-----------------|-------------------|----------------------------------|-------------------|-------------|--------------|----------------------------------|-------------------|--------------|
| Fund: 820 - ARTS COMMISSION               |                 |                   |                                  |                   |             |              |                                  |                   |              |
| Revenue                                   |                 |                   |                                  |                   |             |              |                                  |                   |              |
| 571 - INTEREST INCOME                     | 0.00            | 0.00              | 0.00                             | 0.00 %            | 0.00        | 34.46        | 34.46                            | 0.00 %            | 0.00         |
| <b>Total Revenue:</b>                     | <b>0.00</b>     | <b>0.00</b>       | <b>0.00</b>                      | <b>0.00 %</b>     | <b>0.00</b> | <b>34.46</b> | <b>34.46</b>                     | <b>0.00 %</b>     | <b>0.00</b>  |
| <b>Total Fund: 820 - ARTS COMMISSION:</b> | <b>0.00</b>     | <b>0.00</b>       | <b>0.00</b>                      | <b>0.00 %</b>     | <b>0.00</b> | <b>34.46</b> | <b>34.46</b>                     | <b>0.00 %</b>     | <b>0.00</b>  |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                              | December Budget | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget  | YTD Activity | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget |
|--|-----------------|-------------------|----------------------------------|-------------------|-------------|--------------|----------------------------------|-------------------|--------------|
| <b>Fund: 825 - PUBLIC ARTS FUND</b>        |                 |                   |                                  |                   |             |              |                                  |                   |              |
| <b>Revenue</b>                             |                 |                   |                                  |                   |             |              |                                  |                   |              |
| 571 - INTEREST INCOME                      | 1.66            | 0.00              | -1.66                            | -100.00 %         | 4.98        | 1.27         | -3.71                            | -74.50 %          | 20.00        |
| <b>Total Revenue:</b>                      | <b>1.66</b>     | <b>0.00</b>       | <b>-1.66</b>                     | <b>-100.00 %</b>  | <b>4.98</b> | <b>1.27</b>  | <b>-3.71</b>                     | <b>-74.50 %</b>   | <b>20.00</b> |
| <b>Total Fund: 825 - PUBLIC ARTS FUND:</b> | <b>1.66</b>     | <b>0.00</b>       | <b>-1.66</b>                     | <b>-100.00 %</b>  | <b>4.98</b> | <b>1.27</b>  | <b>-3.71</b>                     | <b>-74.50 %</b>   | <b>20.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                                 | December Budget  | December Activity | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget       | YTD Activity      | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget      |
|---|------------------|-------------------|----------------------------------|-------------------|------------------|-------------------|----------------------------------|-------------------|-------------------|
| <b>Fund: 830 - WCVB TOURISM BUREAU</b>        |                  |                   |                                  |                   |                  |                   |                                  |                   |                   |
| <b>Revenue</b>                                |                  |                   |                                  |                   |                  |                   |                                  |                   |                   |
| 519 - TAX - NON CATEGORIZED                   | 12,107.71        | 0.00              | -12,107.71                       | -100.00 %         | 41,142.88        | 57,641.24         | 16,498.36                        | 40.10 %           | 166,773.00        |
| 522 - INTERGOVEN - STATE GRANT                | 5,966.66         | 0.00              | -5,966.66                        | -100.00 %         | 17,899.98        | 54,062.88         | 36,162.90                        | 202.03 %          | 71,600.00         |
| 571 - INTEREST INCOME                         | 125.00           | 0.00              | -125.00                          | -100.00 %         | 375.00           | 736.03            | 361.03                           | 96.27 %           | 1,500.00          |
| <b>Total Revenue:</b>                         | <b>18,199.37</b> | <b>0.00</b>       | <b>-18,199.37</b>                | <b>-100.00 %</b>  | <b>59,417.86</b> | <b>112,440.15</b> | <b>53,022.29</b>                 | <b>89.24 %</b>    | <b>239,873.00</b> |
| <b>Total Fund: 830 - WCVB TOURISM BUREAU:</b> | <b>18,199.37</b> | <b>0.00</b>       | <b>-18,199.37</b>                | <b>-100.00 %</b>  | <b>59,417.86</b> | <b>112,440.15</b> | <b>53,022.29</b>                 | <b>89.24 %</b>    | <b>239,873.00</b> |

Monthly Budget Report

For Fiscal: Current Period Ending: 12/31/2020

| RevCategor...                          | December Budget     | December Activity   | Variance Favorable (Unfavorable) | Percent Remaining | YTD Budget          | YTD Activity        | Variance Favorable (Unfavorable) | Percent Remaining | Total Budget         |
|--|---------------------|---------------------|----------------------------------|-------------------|---------------------|---------------------|----------------------------------|-------------------|----------------------|
| <b>Fund: 900 - SELF INSURED</b>        |                     |                     |                                  |                   |                     |                     |                                  |                   |                      |
| <b>Revenue</b>                         |                     |                     |                                  |                   |                     |                     |                                  |                   |                      |
| 500 - PREMIUMS                         | 111,125.53          | 94,909.16           | -16,216.37                       | -14.59 %          | 333,376.59          | 282,210.23          | -51,166.36                       | -15.35 %          | 1,334,040.00         |
| 571 - INTEREST INCOME                  | 583.33              | 0.00                | -583.33                          | -100.00 %         | 1,749.99            | 1,490.86            | -259.13                          | -14.81 %          | 7,000.00             |
| <b>Total Revenue:</b>                  | <b>111,708.86</b>   | <b>94,909.16</b>    | <b>-16,799.70</b>                | <b>-15.04 %</b>   | <b>335,126.58</b>   | <b>283,701.09</b>   | <b>-51,425.49</b>                | <b>-15.35 %</b>   | <b>1,341,040.00</b>  |
| <b>Total Fund: 900 - SELF INSURED:</b> | <b>111,708.86</b>   | <b>94,909.16</b>    | <b>-16,799.70</b>                | <b>-15.04 %</b>   | <b>335,126.58</b>   | <b>283,701.09</b>   | <b>-51,425.49</b>                | <b>-15.35 %</b>   | <b>1,341,040.00</b>  |
| <b>Report Total:</b>                   | <b>2,433,372.36</b> | <b>2,104,557.53</b> | <b>-328,814.83</b>               | <b>-13.51 %</b>   | <b>6,191,832.14</b> | <b>5,787,166.26</b> | <b>-404,665.88</b>               | <b>-6.54 %</b>    | <b>25,804,518.00</b> |

Fund Summary

| Fund                           | December Budget     | December Activity   | Variance                |                   | YTD Budget          | YTD Activity        | Variance                |                   | Total Budget         |
|--------------------------------|---------------------|---------------------|-------------------------|-------------------|---------------------|---------------------|-------------------------|-------------------|----------------------|
|                                |                     |                     | Favorable (Unfavorable) | Percent Remaining |                     |                     | Favorable (Unfavorable) | Percent Remaining |                      |
| 110 - GENERAL                  | 979,788.33          | 968,703.86          | -11,084.47              | -1.13 %           | 2,329,798.39        | 2,563,967.09        | 234,168.70              | 10.05 %           | 9,841,630.00         |
| 210 - CAPITAL IMPROVEMENT TRA  | 53,624.99           | 65,561.19           | 11,936.20               | 22.26 %           | 160,875.01          | 196,291.61          | 35,416.60               | 22.01 %           | 643,500.00           |
| 215 - CAPITAL IMPROVEMENT 1/2  | 149,708.32          | 178,386.66          | 28,678.34               | 19.16 %           | 449,124.96          | 489,047.23          | 39,922.27               | 8.89 %            | 1,796,500.00         |
| 225 - GENERAL OBLIGATION BOND  | 140,978.33          | 133,204.12          | -7,774.21               | -5.51 %           | 156,654.99          | 134,892.66          | -21,762.33              | -13.89 %          | 1,117,600.00         |
| 250 - VEHICLE AND EQUIPMENT RE | 0.00                | 0.00                | 0.00                    | 0.00 %            | 0.00                | 3.51                | 3.51                    | 0.00 %            | 0.00                 |
| 310 - DEBT SERVICE             | 235,627.49          | 21,830.21           | -213,797.28             | -90.74 %          | 706,882.47          | 185,096.40          | -521,786.07             | -73.82 %          | 2,827,530.00         |
| 410 - NEIGHBORHOOD IMPROVEM    | 14,290.74           | 12,577.13           | -1,713.61               | -11.99 %          | 42,872.22           | 12,577.13           | -30,295.09              | -70.66 %          | 171,490.00           |
| 430 - PARK & RECREATION        | 234,666.19          | 203,879.47          | -30,786.72              | -13.12 %          | 596,218.53          | 486,804.55          | -109,413.98             | -18.35 %          | 2,583,605.00         |
| 440 - TAX INCREMENTAL FINANCIN | 12,508.32           | 0.00                | -12,508.32              | -100.00 %         | 37,524.96           | 0.00                | -37,524.96              | -100.00 %         | 150,100.00           |
| 610 - WATER POLLUTION CONTROL  | 480,687.30          | 425,280.73          | -55,406.57              | -11.53 %          | 1,312,583.77        | 1,321,713.15        | 9,129.38                | 0.70 %            | 5,072,640.00         |
| 710 - STEVENSON                | 76.66               | 0.00                | -76.66                  | -100.00 %         | 229.98              | 168.86              | -61.12                  | -26.58 %          | 920.00               |
| 720 - BROWN                    | 22.50               | 0.00                | -22.50                  | -100.00 %         | 67.50               | 46.86               | -20.64                  | -30.58 %          | 270.00               |
| 730 - ANDERSON                 | 99.16               | 0.00                | -99.16                  | -100.00 %         | 297.52              | 34.13               | -263.39                 | -88.53 %          | 1,190.00             |
| 740 - CRISSEY                  | 49.98               | 0.00                | -49.98                  | -100.00 %         | 149.94              | 39.05               | -110.89                 | -73.96 %          | 600.00               |
| 750 - TRICENTENNIAL            | 6.66                | 0.00                | -6.66                   | -100.00 %         | 19.98               | 26.33               | 6.35                    | 31.78 %           | 80.00                |
| 810 - CHILDREN'S MEMORIAL      | 1,327.50            | 225.00              | -1,102.50               | -83.05 %          | 3,982.50            | 280.73              | -3,701.77               | -92.95 %          | 15,930.00            |
| 820 - ARTS COMMISSION          | 0.00                | 0.00                | 0.00                    | 0.00 %            | 0.00                | 34.46               | 34.46                   | 0.00 %            | 0.00                 |
| 825 - PUBLIC ARTS FUND         | 1.66                | 0.00                | -1.66                   | -100.00 %         | 4.98                | 1.27                | -3.71                   | -74.50 %          | 20.00                |
| 830 - WCVB TOURISM BUREAU      | 18,199.37           | 0.00                | -18,199.37              | -100.00 %         | 59,417.86           | 112,440.15          | 53,022.29               | 89.24 %           | 239,873.00           |
| 900 - SELF INSURED             | 111,708.86          | 94,909.16           | -16,799.70              | -15.04 %          | 335,126.58          | 283,701.09          | -51,425.49              | -15.35 %          | 1,341,040.00         |
| <b>Report Total:</b>           | <b>2,433,372.36</b> | <b>2,104,557.53</b> | <b>-328,814.83</b>      | <b>-13.51 %</b>   | <b>6,191,832.14</b> | <b>5,787,166.26</b> | <b>-404,665.88</b>      | <b>-6.54 %</b>    | <b>25,804,518.00</b> |

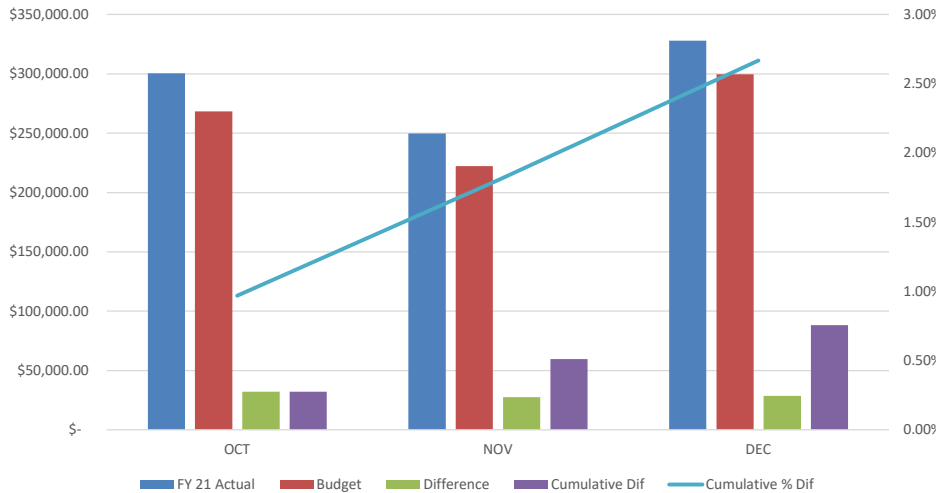


## CITY OF WARRENSBURG \*1 CENT SALES TEN YEAR COMPARISON

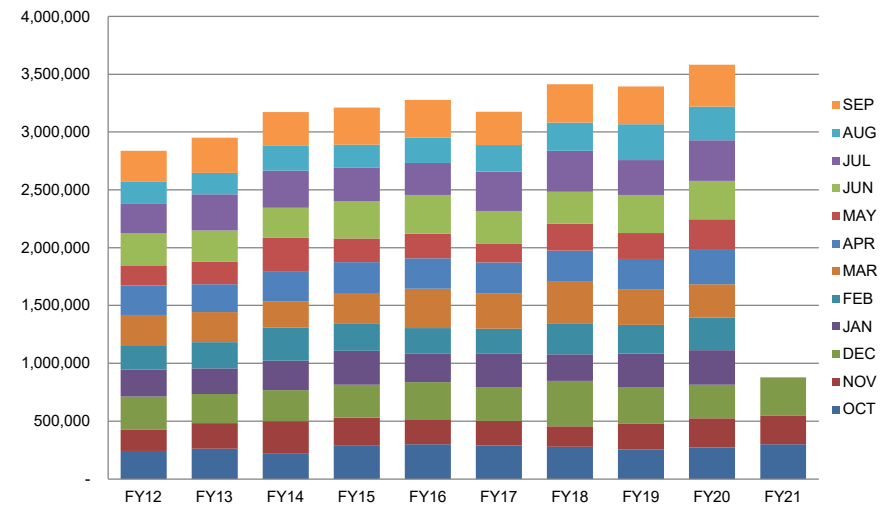


|              | FY12                   | FY13                   | FY14                   | FY15                   | FY16                   | FY17                   | FY18                   | FY19                   | FY20                   | FY21                 | CHANGE              | %            |              |
|--------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|----------------------|---------------------|--------------|--------------|
| OCT          | \$ 241,663.14          | \$ 262,395.96          | \$ 223,965.81          | \$ 291,309.52          | \$ 300,352.02          | \$ 290,432.91          | \$ 277,035.30          | \$ 255,230.99          | \$ 272,805.07          | \$ 300,458.97        | \$ 27,653.90        | 10.14%       | OCT          |
| NOV          | \$ 182,051.90          | \$ 220,033.60          | \$ 276,423.19          | \$ 238,145.41          | \$ 216,601.32          | \$ 211,424.44          | \$ 177,540.63          | \$ 224,863.87          | \$ 252,813.76          | \$ 249,727.09        | \$ (3,086.67)       | -1.22%       | NOV          |
| DEC          | \$ 289,597.56          | \$ 252,544.84          | \$ 267,827.30          | \$ 285,374.94          | \$ 319,019.14          | \$ 288,310.36          | \$ 394,139.78          | \$ 310,872.00          | \$ 289,360.40          | \$ 328,164.17        | \$ 38,803.77        | 13.41%       | DEC          |
| JAN          | \$ 233,058.35          | \$ 220,025.84          | \$ 255,013.31          | \$ 294,539.60          | \$ 250,241.32          | \$ 296,111.08          | \$ 229,462.01          | \$ 292,370.18          | \$ 298,640.41          |                      |                     |              | JAN          |
| FEB          | \$ 203,878.27          | \$ 229,347.32          | \$ 285,929.58          | \$ 238,250.72          | \$ 219,096.17          | \$ 213,215.16          | \$ 269,203.71          | \$ 250,206.62          | \$ 283,194.65          |                      |                     |              | FEB          |
| MAR          | \$ 267,574.99          | \$ 258,746.18          | \$ 229,349.91          | \$ 253,219.95          | \$ 339,600.73          | \$ 307,664.21          | \$ 363,836.04          | \$ 301,978.15          | \$ 287,995.37          |                      |                     |              | MAR          |
| APR          | \$ 254,868.76          | \$ 241,309.70          | \$ 259,439.94          | \$ 273,340.61          | \$ 261,812.55          | \$ 264,157.95          | \$ 263,457.37          | \$ 266,940.73          | \$ 304,660.70          |                      |                     |              | APR          |
| MAY          | \$ 174,935.23          | \$ 196,492.75          | \$ 288,104.51          | \$ 205,450.09          | \$ 214,086.04          | \$ 161,834.43          | \$ 233,179.18          | \$ 223,472.98          | \$ 256,519.11          |                      |                     |              | MAY          |
| JUN          | \$ 279,936.42          | \$ 267,505.55          | \$ 258,915.52          | \$ 319,728.73          | \$ 334,068.59          | \$ 283,382.60          | \$ 275,050.27          | \$ 330,656.99          | \$ 332,114.88          |                      |                     |              | JUN          |
| JUL          | \$ 249,964.18          | \$ 312,893.75          | \$ 321,626.49          | \$ 294,159.03          | \$ 278,860.86          | \$ 341,411.81          | \$ 354,778.37          | \$ 299,913.52          | \$ 350,318.42          |                      |                     |              | JUL          |
| AUG          | \$ 190,637.98          | \$ 186,223.91          | \$ 218,005.63          | \$ 195,901.22          | \$ 217,673.85          | \$ 228,583.89          | \$ 243,192.76          | \$ 309,680.96          | \$ 289,925.95          |                      |                     |              | AUG          |
| SEP          | \$ 269,733.79          | \$ 303,619.30          | \$ 286,494.71          | \$ 320,967.17          | \$ 325,860.80          | \$ 289,997.56          | \$ 331,796.69          | \$ 327,373.20          | \$ 364,540.92          |                      |                     |              | SEP          |
| <b>TOTAL</b> | <b>\$ 2,837,900.57</b> | <b>\$ 2,951,138.70</b> | <b>\$ 3,171,095.90</b> | <b>\$ 3,210,386.99</b> | <b>\$ 3,277,273.39</b> | <b>\$ 3,176,526.40</b> | <b>\$ 3,412,672.11</b> | <b>\$ 3,393,560.19</b> | <b>\$ 3,582,889.64</b> | <b>\$ 878,350.23</b> | <b>\$ 63,371.00</b> | <b>7.78%</b> | <b>TOTAL</b> |

FY 2021 Actual to Budget



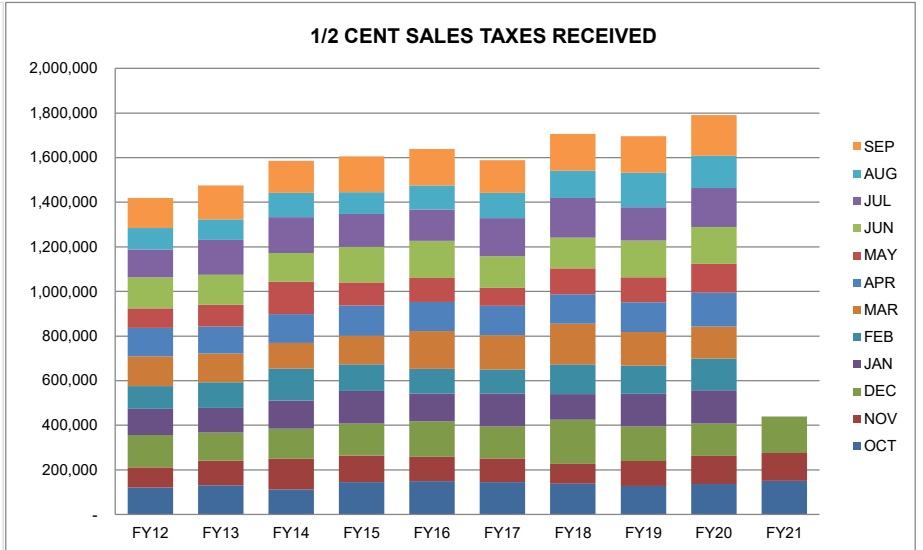
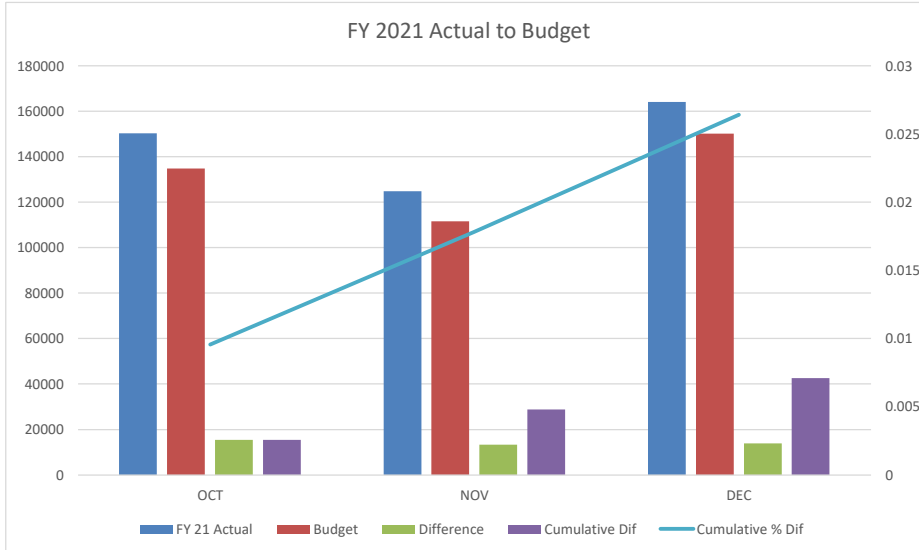
1 CENT SALES TAXES RECEIVED



**CITY OF WARRENSBURG**  
**\*1/2 CENT SALES TEN YEAR COMPARISON**



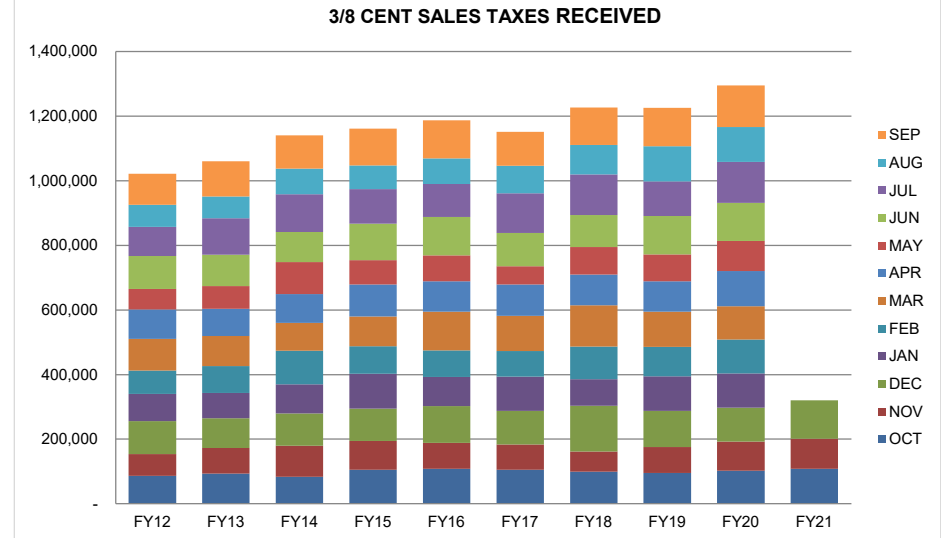
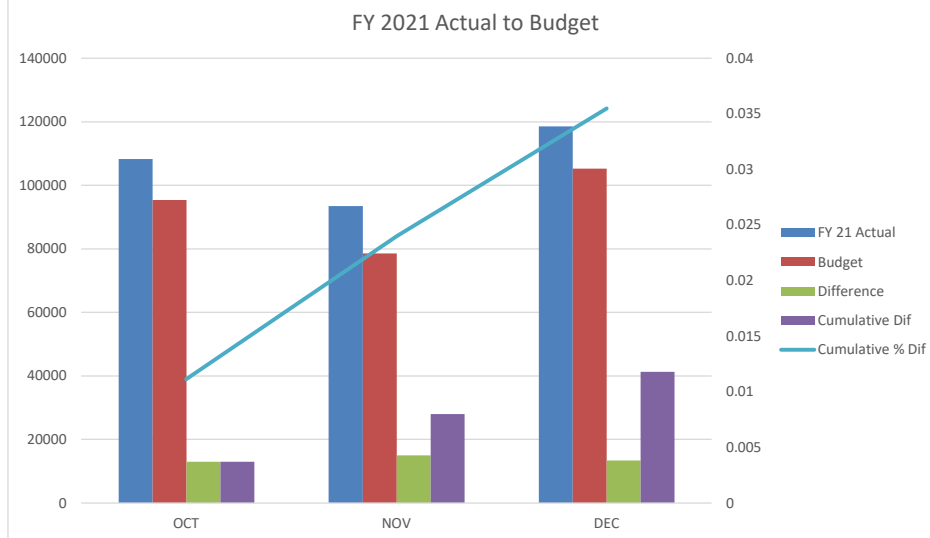
|              | FY12                   | FY13                   | FY14                   | FY15                   | FY16                   | FY17                   | FY18                   | FY19                   | FY20                   | FY21                 | CHANGE              | %            |              |
|--------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|----------------------|---------------------|--------------|--------------|
| OCT          | \$ 120,831.68          | \$ 131,197.84          | \$ 111,983.09          | \$ 145,654.68          | \$ 150,176.28          | \$ 145,216.65          | \$ 138,517.76          | \$ 127,615.00          | \$ 136,402.77          | \$ 150,229.29        | \$ 13,826.52        | 10.14%       | OCT          |
| NOV          | \$ 91,025.98           | \$ 110,016.80          | \$ 138,211.48          | \$ 119,072.69          | \$ 108,300.84          | \$ 105,712.23          | \$ 88,769.99           | \$ 112,432.06          | \$ 126,406.61          | \$ 124,863.50        | \$ (1,543.11)       | -1.22%       | NOV          |
| DEC          | \$ 144,798.86          | \$ 126,272.31          | \$ 133,913.51          | \$ 142,687.52          | \$ 159,509.74          | \$ 144,155.35          | \$ 197,069.71          | \$ 155,435.62          | \$ 144,680.41          | \$ 164,082.36        | \$ 19,401.95        | 13.41%       | DEC          |
| JAN          | \$ 116,528.87          | \$ 110,013.12          | \$ 127,506.60          | \$ 147,270.08          | \$ 125,120.62          | \$ 148,055.79          | \$ 114,731.10          | \$ 146,185.47          | \$ 149,320.16          |                      |                     |              | JAN          |
| FEB          | \$ 101,939.20          | \$ 114,673.58          | \$ 142,964.83          | \$ 119,125.33          | \$ 109,548.28          | \$ 106,607.60          | \$ 134,601.87          | \$ 125,103.08          | \$ 141,597.20          |                      |                     |              | FEB          |
| MAR          | \$ 133,791.41          | \$ 129,373.00          | \$ 114,669.70          | \$ 126,605.69          | \$ 169,800.49          | \$ 153,829.54          | \$ 181,918.09          | \$ 150,989.42          | \$ 143,997.60          |                      |                     |              | MAR          |
| APR          | \$ 127,424.88          | \$ 120,648.44          | \$ 129,717.13          | \$ 136,670.24          | \$ 130,906.51          | \$ 132,079.16          | \$ 131,728.51          | \$ 133,470.43          | \$ 152,330.50          |                      |                     |              | APR          |
| MAY          | \$ 87,466.47           | \$ 98,246.54           | \$ 144,052.54          | \$ 102,725.05          | \$ 107,034.41          | \$ 80,917.38           | \$ 116,589.61          | \$ 111,736.23          | \$ 128,259.80          |                      |                     |              | MAY          |
| JUN          | \$ 139,953.69          | \$ 133,753.04          | \$ 129,451.06          | \$ 159,864.25          | \$ 167,028.61          | \$ 141,291.28          | \$ 137,525.10          | \$ 165,328.46          | \$ 166,057.35          |                      |                     |              | JUN          |
| JUL          | \$ 124,982.01          | \$ 156,445.40          | \$ 160,813.34          | \$ 147,079.69          | \$ 139,430.42          | \$ 170,695.02          | \$ 177,389.18          | \$ 149,956.62          | \$ 175,159.33          |                      |                     |              | JUL          |
| AUG          | \$ 95,319.04           | \$ 93,111.83           | \$ 109,002.66          | \$ 97,950.67           | \$ 108,836.84          | \$ 114,281.02          | \$ 121,596.73          | \$ 154,840.48          | \$ 144,963.46          |                      |                     |              | AUG          |
| SEP          | \$ 134,867.11          | \$ 151,804.17          | \$ 143,247.57          | \$ 160,483.47          | \$ 162,930.65          | \$ 144,998.94          | \$ 165,898.45          | \$ 163,687.09          | \$ 182,270.64          |                      |                     |              | SEP          |
| <b>TOTAL</b> | <b>\$ 1,418,929.20</b> | <b>\$ 1,475,556.07</b> | <b>\$ 1,585,533.51</b> | <b>\$ 1,605,189.36</b> | <b>\$ 1,638,623.69</b> | <b>\$ 1,587,839.96</b> | <b>\$ 1,706,336.10</b> | <b>\$ 1,696,779.96</b> | <b>\$ 1,791,445.83</b> | <b>\$ 439,175.15</b> | <b>\$ 31,685.36</b> | <b>7.78%</b> | <b>TOTAL</b> |



## CITY OF WARRENSBURG \*3/8 CENT SALES TEN YEAR COMPARISON



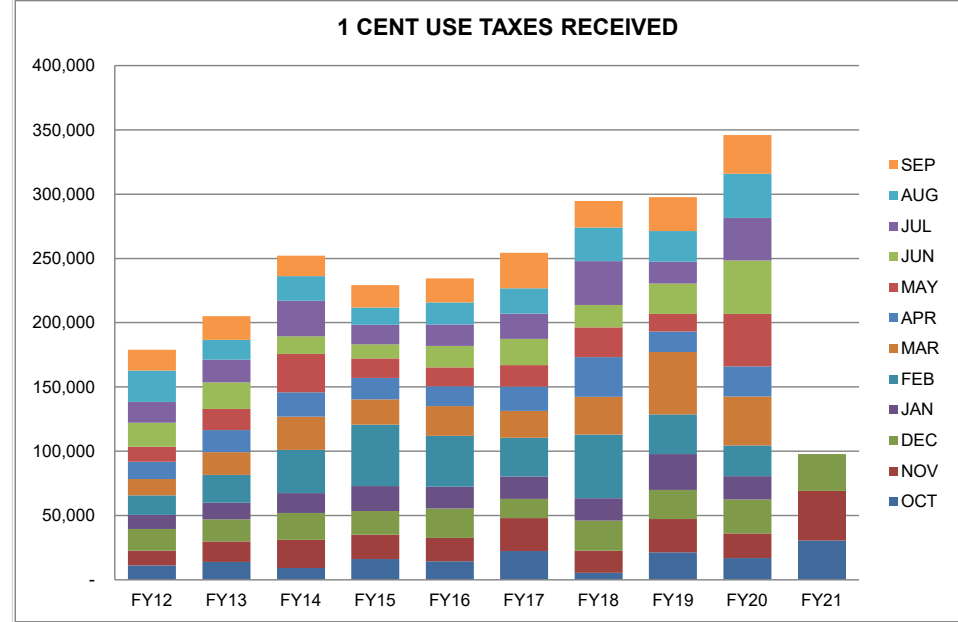
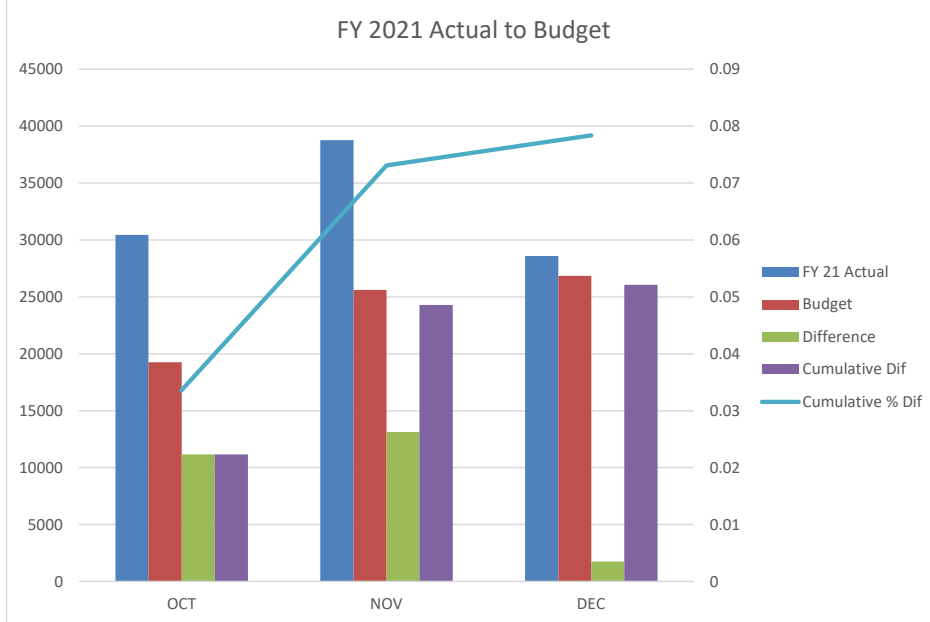
|              | FY12                   | FY13                   | FY14                   | FY15                   | FY16                   | FY17                   | FY18                   | FY19                   | FY20                   | FY21                 | CHANGE              | %            |              |
|--------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|----------------------|---------------------|--------------|--------------|
| OCT          | \$ 86,189.33           | \$ 93,465.69           | \$ 83,936.23           | \$ 105,422.83          | \$ 107,993.82          | \$ 105,377.24          | \$ 99,242.10           | \$ 95,187.99           | \$ 102,214.37          | \$ 108,347.15        | \$ 6,132.78         | 6.00%        | OCT          |
| NOV          | \$ 67,637.85           | \$ 78,992.03           | \$ 95,992.27           | \$ 88,737.16           | \$ 80,964.79           | \$ 78,354.36           | \$ 62,317.52           | \$ 80,365.11           | \$ 90,462.83           | \$ 93,541.33         | \$ 3,078.50         | 3.40%        | NOV          |
| DEC          | \$ 102,057.84          | \$ 91,997.57           | \$ 100,103.74          | \$ 100,560.75          | \$ 113,408.87          | \$ 104,098.29          | \$ 141,643.09          | \$ 112,288.75          | \$ 104,462.03          | \$ 118,627.53        | \$ 14,165.50        | 13.56%       | DEC          |
| JAN          | \$ 84,469.04           | \$ 78,689.20           | \$ 90,220.18           | \$ 107,726.80          | \$ 90,666.80           | \$ 105,762.86          | \$ 82,643.20           | \$ 106,763.75          | \$ 106,744.46          |                      |                     |              | JAN          |
| FEB          | \$ 72,484.04           | \$ 83,486.85           | \$ 103,219.69          | \$ 85,148.34           | \$ 82,150.10           | \$ 79,204.48           | \$ 100,682.66          | \$ 91,262.55           | \$ 104,477.05          |                      |                     |              | FEB          |
| MAR          | \$ 97,609.07           | \$ 92,583.73           | \$ 85,991.73           | \$ 91,879.55           | \$ 119,713.66          | \$ 108,704.25          | \$ 127,429.96          | \$ 108,917.98          | \$ 103,563.12          |                      |                     |              | MAR          |
| APR          | \$ 91,179.39           | \$ 84,330.44           | \$ 89,923.49           | \$ 99,288.84           | \$ 93,822.27           | \$ 97,331.52           | \$ 95,571.47           | \$ 93,935.98           | \$ 108,681.88          |                      |                     |              | APR          |
| MAY          | \$ 63,071.14           | \$ 70,707.30           | \$ 98,496.17           | \$ 74,867.23           | \$ 80,275.00           | \$ 56,525.77           | \$ 84,712.82           | \$ 83,571.09           | \$ 92,402.04           |                      |                     |              | MAY          |
| JUN          | \$ 102,100.92          | \$ 96,244.12           | \$ 93,367.55           | \$ 113,081.19          | \$ 118,727.93          | \$ 102,978.01          | \$ 98,968.83           | \$ 118,436.96          | \$ 118,673.74          |                      |                     |              | JUN          |
| JUL          | \$ 90,305.51           | \$ 113,223.39          | \$ 116,755.95          | \$ 107,530.80          | \$ 102,127.07          | \$ 123,032.59          | \$ 126,639.46          | \$ 107,033.56          | \$ 126,859.66          |                      |                     |              | JUL          |
| AUG          | \$ 68,553.90           | \$ 67,134.73           | \$ 79,002.18           | \$ 72,948.55           | \$ 79,230.19           | \$ 84,598.76           | \$ 90,330.78           | \$ 108,381.89          | \$ 107,147.20          |                      |                     |              | AUG          |
| SEP          | \$ 96,171.11           | \$ 109,587.86          | \$ 103,401.28          | \$ 113,775.48          | \$ 117,872.86          | \$ 105,337.95          | \$ 115,936.67          | \$ 118,895.27          | \$ 128,894.15          |                      |                     |              | SEP          |
| <b>TOTAL</b> | <b>\$ 1,021,829.14</b> | <b>\$ 1,060,442.91</b> | <b>\$ 1,140,410.46</b> | <b>\$ 1,160,967.52</b> | <b>\$ 1,186,953.36</b> | <b>\$ 1,151,306.08</b> | <b>\$ 1,226,118.56</b> | <b>\$ 1,225,040.88</b> | <b>\$ 1,294,582.53</b> | <b>\$ 320,516.01</b> | <b>\$ 23,376.78</b> | <b>7.87%</b> | <b>TOTAL</b> |



# CITY OF WARRENSBURG 1 CENT USE TEN YEAR COMPARISON



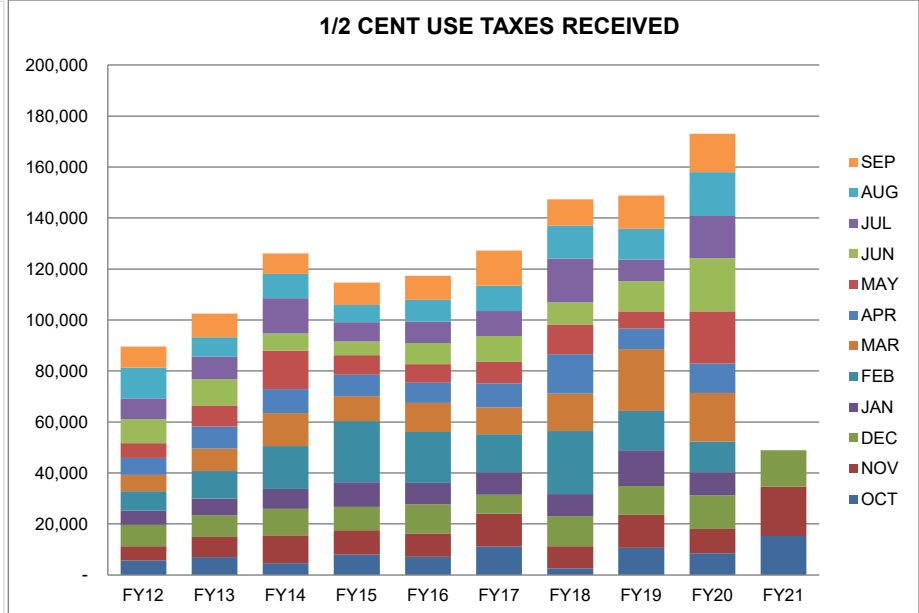
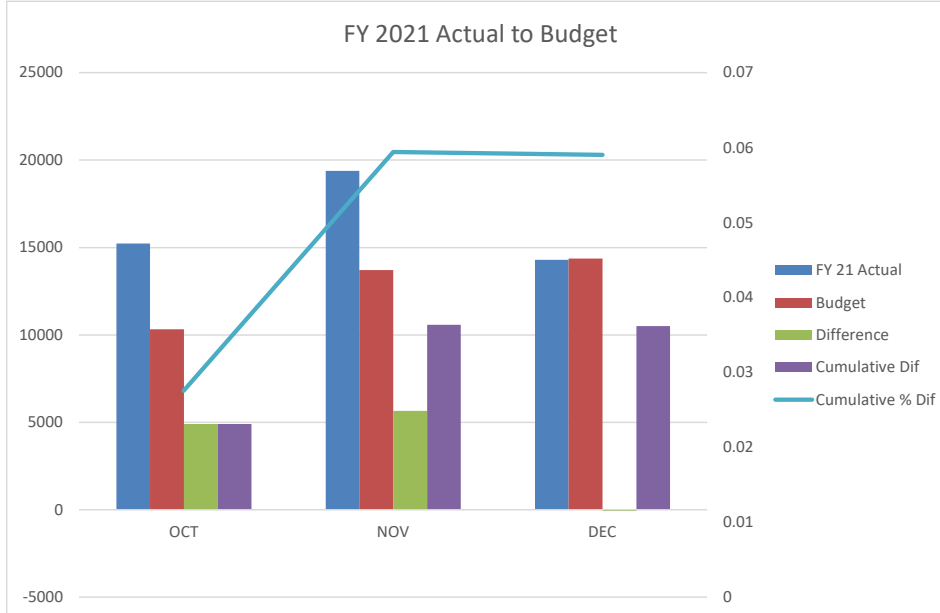
|              | FY12                | FY13                | FY14                | FY15                | FY16                | FY17                | FY18                | FY19                | FY20                | FY21                | CHANGE              | %             |              |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------|--------------|
| OCT          | \$ 11,056.06        | \$ 13,900.06        | \$ 9,143.52         | \$ 15,961.68        | \$ 14,297.21        | \$ 22,204.92        | \$ 5,257.26         | \$ 21,217.49        | \$ 16,912.14        | \$ 30,442.72        | \$ 13,530.58        | 80.01%        | OCT          |
| NOV          | \$ 11,525.73        | \$ 15,955.74        | \$ 21,934.11        | \$ 19,083.78        | \$ 18,292.66        | \$ 25,830.18        | \$ 17,327.71        | \$ 25,983.82        | \$ 19,195.17        | \$ 38,756.77        | \$ 19,561.60        | 101.91%       | NOV          |
| DEC          | \$ 16,808.54        | \$ 17,075.51        | \$ 20,893.01        | \$ 18,277.23        | \$ 22,768.53        | \$ 14,826.63        | \$ 23,477.96        | \$ 22,575.35        | \$ 26,302.28        | \$ 28,603.23        | \$ 2,300.95         | 8.75%         | DEC          |
| JAN          | \$ 10,964.18        | \$ 13,072.57        | \$ 15,384.22        | \$ 19,412.67        | \$ 16,908.80        | \$ 17,578.20        | \$ 17,230.49        | \$ 28,100.11        | \$ 18,103.13        |                     |                     |               | JAN          |
| FEB          | \$ 15,326.27        | \$ 21,592.46        | \$ 33,738.68        | \$ 47,815.98        | \$ 39,738.90        | \$ 29,977.33        | \$ 49,539.04        | \$ 30,780.41        | \$ 24,052.68        |                     |                     |               | FEB          |
| MAR          | \$ 12,687.35        | \$ 17,579.43        | \$ 25,803.07        | \$ 19,731.46        | \$ 23,052.54        | \$ 20,953.42        | \$ 29,507.54        | \$ 48,533.97        | \$ 38,085.61        |                     |                     |               | MAR          |
| APR          | \$ 13,464.09        | \$ 17,199.63        | \$ 18,897.80        | \$ 16,811.78        | \$ 15,592.06        | \$ 18,874.61        | \$ 30,779.50        | \$ 15,976.62        | \$ 23,279.45        |                     |                     |               | APR          |
| MAY          | \$ 11,539.63        | \$ 16,520.19        | \$ 30,031.20        | \$ 15,257.19        | \$ 14,694.11        | \$ 16,758.71        | \$ 23,208.09        | \$ 13,624.85        | \$ 40,807.72        |                     |                     |               | MAY          |
| JUN          | \$ 18,872.40        | \$ 20,623.89        | \$ 13,515.76        | \$ 10,750.07        | \$ 16,553.81        | \$ 20,400.29        | \$ 17,490.23        | \$ 23,647.66        | \$ 41,580.86        |                     |                     |               | JUN          |
| JUL          | \$ 16,234.34        | \$ 17,766.36        | \$ 27,751.05        | \$ 15,201.88        | \$ 16,793.68        | \$ 19,675.12        | \$ 34,222.43        | \$ 17,019.56        | \$ 33,127.28        |                     |                     |               | JUL          |
| AUG          | \$ 24,256.14        | \$ 15,313.50        | \$ 19,162.04        | \$ 13,467.18        | \$ 17,022.58        | \$ 19,792.30        | \$ 26,103.60        | \$ 23,925.48        | \$ 34,443.17        |                     |                     |               | AUG          |
| SEP          | \$ 16,342.89        | \$ 18,390.66        | \$ 15,902.92        | \$ 17,496.69        | \$ 18,779.33        | \$ 27,510.52        | \$ 20,514.14        | \$ 26,288.22        | \$ 30,188.45        |                     |                     |               | SEP          |
| <b>TOTAL</b> | <b>\$179,077.62</b> | <b>\$204,990.00</b> | <b>\$252,157.38</b> | <b>\$229,267.59</b> | <b>\$234,494.21</b> | <b>\$254,382.23</b> | <b>\$294,657.99</b> | <b>\$297,673.54</b> | <b>\$346,077.94</b> | <b>\$ 97,802.72</b> | <b>\$ 35,393.13</b> | <b>56.71%</b> | <b>TOTAL</b> |



## CITY OF WARRENSBURG 1/2 CENT USE TEN YEAR COMPARISON



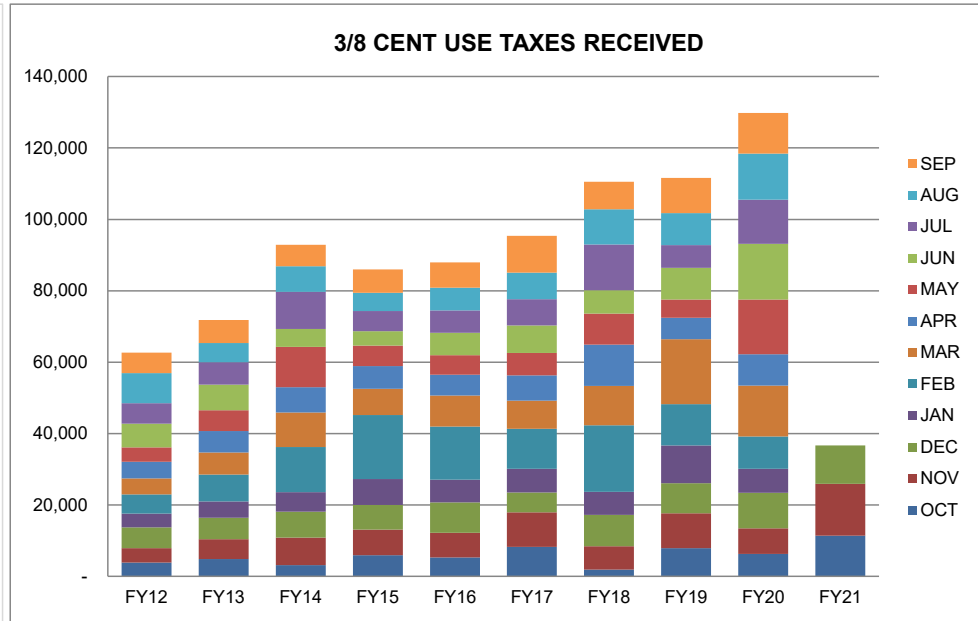
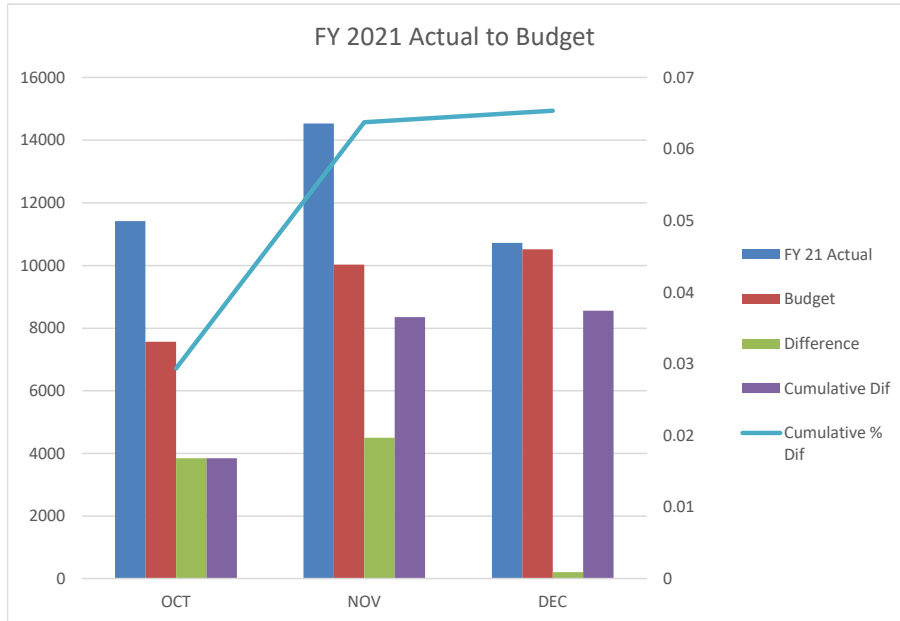
|              | FY12                | FY13                | FY14                | FY15                | FY16                | FY17                | FY18                | FY19                | FY20                | FY21                | CHANGE              | %             |              |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------|--------------|
| OCT          | \$ 5,527.00         | \$ 6,948.75         | \$ 4,570.92         | \$ 7,982.34         | \$ 7,149.94         | \$ 11,104.54        | \$ 2,629.12         | \$ 10,610.74        | \$ 8,457.66         | \$ 15,224.22        | \$ 6,766.56         | 80.01%        | OCT          |
| NOV          | \$ 5,761.80         | \$ 7,976.39         | \$ 10,965.03        | \$ 9,543.68         | \$ 9,148.04         | \$ 12,917.51        | \$ 8,665.48         | \$ 12,994.35        | \$ 9,599.39         | \$ 19,382.02        | \$ 9,782.63         | 101.91%       | NOV          |
| DEC          | \$ 8,402.72         | \$ 8,536.18         | \$ 10,444.57        | \$ 9,140.33         | \$ 11,386.40        | \$ 7,414.70         | \$ 11,741.19        | \$ 11,289.79        | \$ 13,153.60        | \$ 14,304.30        | \$ 1,150.70         | 8.75%         | DEC          |
| JAN          | \$ 5,481.08         | \$ 6,535.08         | \$ 7,690.69         | \$ 9,708.15         | \$ 8,455.98         | \$ 8,790.75         | \$ 8,616.86         | \$ 14,052.69        | \$ 9,053.27         |                     |                     |               | JAN          |
| FEB          | \$ 7,661.71         | \$ 10,794.23        | \$ 16,872.50        | \$ 23,912.47        | \$ 19,873.18        | \$ 14,991.48        | \$ 24,774.16        | \$ 15,393.09        | \$ 12,028.59        |                     |                     |               | FEB          |
| MAR          | \$ 6,342.50         | \$ 8,788.09         | \$ 12,903.96        | \$ 9,867.58         | \$ 11,528.43        | \$ 10,478.67        | \$ 14,756.54        | \$ 24,271.54        | \$ 19,046.38        |                     |                     |               | MAR          |
| APR          | \$ 6,730.80         | \$ 8,598.23         | \$ 9,450.67         | \$ 8,407.47         | \$ 7,797.49         | \$ 9,439.07         | \$ 15,392.63        | \$ 7,989.81         | \$ 11,641.90        |                     |                     |               | APR          |
| MAY          | \$ 5,768.75         | \$ 8,258.57         | \$ 15,018.42        | \$ 7,630.03         | \$ 7,348.43         | \$ 8,380.93         | \$ 11,606.22        | \$ 6,813.70         | \$ 20,407.69        |                     |                     |               | MAY          |
| JUN          | \$ 9,434.45         | \$ 10,310.04        | \$ 6,759.15         | \$ 5,376.05         | \$ 8,278.46         | \$ 10,202.06        | \$ 8,746.75         | \$ 11,826.04        | \$ 20,794.33        |                     |                     |               | JUN          |
| JUL          | \$ 8,115.67         | \$ 8,881.54         | \$ 13,878.12        | \$ 7,602.37         | \$ 8,398.42         | \$ 9,839.40         | \$ 17,114.42        | \$ 8,511.38         | \$ 16,566.74        |                     |                     |               | JUL          |
| AUG          | \$ 12,125.82        | \$ 7,655.33         | \$ 9,582.82         | \$ 6,734.85         | \$ 8,512.89         | \$ 9,898.00         | \$ 13,054.25        | \$ 11,964.98        | \$ 17,224.82        |                     |                     |               | AUG          |
| SEP          | \$ 8,169.93         | \$ 9,193.63         | \$ 7,952.95         | \$ 8,749.98         | \$ 9,391.42         | \$ 13,757.84        | \$ 10,259.00        | \$ 13,146.57        | \$ 15,097.06        |                     |                     |               | SEP          |
| <b>TOTAL</b> | <b>\$ 89,522.23</b> | <b>\$102,476.06</b> | <b>\$126,089.80</b> | <b>\$114,655.30</b> | <b>\$117,269.08</b> | <b>\$127,214.95</b> | <b>\$147,356.62</b> | <b>\$148,864.68</b> | <b>\$173,071.43</b> | <b>\$ 48,910.54</b> | <b>\$ 17,699.89</b> | <b>56.71%</b> | <b>TOTAL</b> |



## CITY OF WARRENSBURG 3/8 CENT USE TEN YEAR COMPARISON



|              | FY12               | FY13               | FY14               | FY15               | FY16                | FY17                | FY18                | FY19                | FY20                | FY21                | CHANGE              | %             |              |
|--------------|--------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------|--------------|
| OCT          | \$ 3,872.18        | \$ 4,868.24        | \$ 3,202.35        | \$ 5,986.01        | \$ 5,361.79         | \$ 8,327.37         | \$ 1,971.59         | \$ 7,957.06         | \$ 6,342.45         | \$ 11,416.73        | \$ 5,074.28         | 80.01%        | OCT          |
| NOV          | \$ 4,036.67        | \$ 5,588.20        | \$ 7,682.01        | \$ 7,156.86        | \$ 6,860.18         | \$ 9,686.92         | \$ 6,498.29         | \$ 9,744.54         | \$ 7,198.64         | \$ 14,534.70        | \$ 7,336.06         | 101.91%       | NOV          |
| DEC          | \$ 5,886.88        | \$ 5,980.38        | \$ 7,317.38        | \$ 6,854.39        | \$ 8,538.73         | \$ 5,560.33         | \$ 8,804.79         | \$ 8,466.29         | \$ 9,863.97         | \$ 10,726.88        | \$ 862.91           | 8.75%         | DEC          |
| JAN          | \$ 3,840.00        | \$ 4,578.42        | \$ 5,388.03        | \$ 7,280.21        | \$ 6,341.20         | \$ 6,592.23         | \$ 6,461.84         | \$ 10,538.20        | \$ 6,789.10         |                     |                     |               | JAN          |
| FEB          | \$ 5,367.74        | \$ 7,562.35        | \$ 12,652.80       | \$ 17,932.11       | \$ 14,903.02        | \$ 11,242.20        | \$ 18,578.30        | \$ 11,543.38        | \$ 9,020.32         |                     |                     |               | FEB          |
| MAR          | \$ 4,443.51        | \$ 6,156.87        | \$ 9,676.76        | \$ 7,399.76        | \$ 8,645.24         | \$ 7,858.02         | \$ 11,066.02        | \$ 18,201.38        | \$ 14,283.00        |                     |                     |               | MAR          |
| APR          | \$ 4,715.55        | \$ 6,023.85        | \$ 7,087.12        | \$ 6,304.81        | \$ 5,847.39         | \$ 7,078.42         | \$ 11,543.03        | \$ 5,991.60         | \$ 8,730.34         |                     |                     |               | APR          |
| MAY          | \$ 4,041.54        | \$ 5,785.89        | \$ 11,262.41       | \$ 5,721.80        | \$ 5,510.63         | \$ 6,284.91         | \$ 8,703.58         | \$ 5,109.64         | \$ 15,303.85        |                     |                     |               | MAY          |
| JUN          | \$ 6,609.71        | \$ 7,223.13        | \$ 5,068.72        | \$ 4,031.53        | \$ 6,208.07         | \$ 7,650.59         | \$ 6,559.25         | \$ 8,868.43         | \$ 15,593.79        |                     |                     |               | JUN          |
| JUL          | \$ 5,685.78        | \$ 6,222.33        | \$ 10,407.29       | \$ 5,701.06        | \$ 6,298.02         | \$ 7,378.63         | \$ 12,834.21        | \$ 6,382.74         | \$ 12,423.51        |                     |                     |               | JUL          |
| AUG          | \$ 8,495.26        | \$ 5,363.27        | \$ 7,186.22        | \$ 5,050.51        | \$ 6,383.87         | \$ 7,422.58         | \$ 9,789.46         | \$ 8,972.62         | \$ 12,917.00        |                     |                     |               | AUG          |
| SEP          | \$ 5,723.79        | \$ 6,440.98        | \$ 5,963.97        | \$ 6,561.67        | \$ 7,042.69         | \$ 10,317.09        | \$ 7,693.28         | \$ 9,858.70         | \$ 11,321.38        |                     |                     |               | SEP          |
| <b>TOTAL</b> | <b>\$62,718.61</b> | <b>\$71,793.91</b> | <b>\$92,895.06</b> | <b>\$85,980.72</b> | <b>\$ 87,940.83</b> | <b>\$ 95,399.29</b> | <b>\$110,503.64</b> | <b>\$111,634.58</b> | <b>\$129,787.35</b> | <b>\$ 36,678.31</b> | <b>\$ 13,273.25</b> | <b>56.71%</b> | <b>TOTAL</b> |

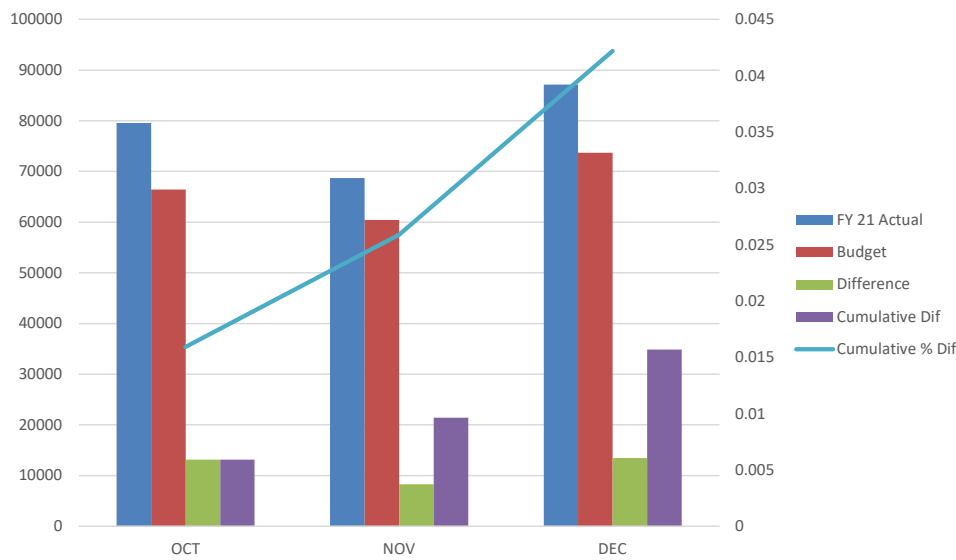


# CITY OF WARRENSBURG LAW ENFORCEMENT TEN YEAR COMPARISON

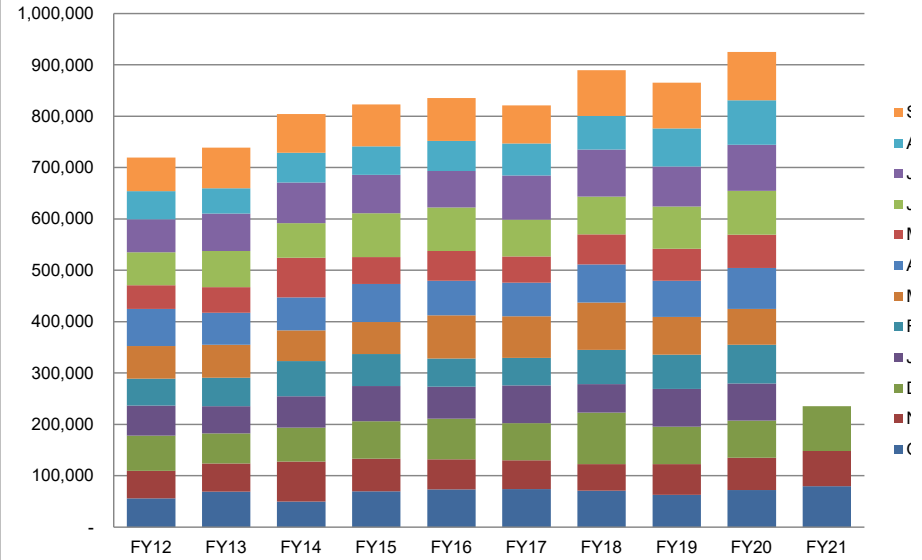


|              | FY12                | FY13                | FY14                | FY15                | FY16                | FY17                | FY18                | FY19                | FY20                | FY21                 | CHANGE              | %             |              |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|---------------------|---------------|--------------|
| OCT          | \$ 55,646.53        | \$ 68,648.72        | \$ 49,734.02        | \$ 69,740.56        | \$ 73,177.08        | \$ 74,169.96        | \$ 70,492.57        | \$ 62,332.51        | \$ 71,710.54        | \$ 79,577.66         | \$ 7,867.12         | 10.97%        | OCT          |
| NOV          | \$ 53,633.60        | \$ 55,212.92        | \$ 77,887.02        | \$ 63,532.50        | \$ 58,894.22        | \$ 55,595.27        | \$ 52,280.94        | \$ 59,911.16        | \$ 63,444.87        | \$ 68,686.74         | \$ 5,241.87         | 8.26%         | NOV          |
| DEC          | \$ 68,590.40        | \$ 58,370.64        | \$ 65,709.45        | \$ 72,535.63        | \$ 79,184.98        | \$ 72,791.45        | \$ 100,119.52       | \$ 73,344.67        | \$ 71,772.51        | \$ 87,141.65         | \$ 15,369.14        | 21.41%        | DEC          |
| JAN          | \$ 58,621.47        | \$ 53,269.01        | \$ 61,204.89        | \$ 68,952.60        | \$ 62,138.58        | \$ 73,293.44        | \$ 55,325.38        | \$ 73,118.12        | \$ 72,310.87        |                      |                     |               | JAN          |
| FEB          | \$ 52,660.81        | \$ 55,330.96        | \$ 68,707.24        | \$ 61,982.30        | \$ 54,930.81        | \$ 53,749.36        | \$ 66,673.84        | \$ 66,817.69        | \$ 75,654.69        |                      |                     |               | FEB          |
| MAR          | \$ 63,526.08        | \$ 64,281.82        | \$ 59,850.51        | \$ 62,673.10        | \$ 83,803.95        | \$ 80,502.75        | \$ 92,142.87        | \$ 73,811.27        | \$ 69,821.52        |                      |                     |               | MAR          |
| APR          | \$ 72,355.32        | \$ 62,409.29        | \$ 64,069.15        | \$ 73,651.81        | \$ 67,565.62        | \$ 65,452.50        | \$ 74,151.28        | \$ 70,352.26        | \$ 79,816.54        |                      |                     |               | APR          |
| MAY          | \$ 45,732.81        | \$ 49,808.18        | \$ 77,051.67        | \$ 52,566.73        | \$ 57,599.71        | \$ 51,343.45        | \$ 58,958.71        | \$ 61,991.69        | \$ 64,713.00        |                      |                     |               | MAY          |
| JUN          | \$ 64,469.03        | \$ 70,162.15        | \$ 67,583.98        | \$ 85,528.20        | \$ 84,711.15        | \$ 71,905.69        | \$ 73,249.53        | \$ 82,790.48        | \$ 85,248.59        |                      |                     |               | JUN          |
| JUL          | \$ 63,953.45        | \$ 73,007.64        | \$ 78,859.70        | \$ 74,596.87        | \$ 71,509.19        | \$ 85,628.15        | \$ 91,680.94        | \$ 77,897.41        | \$ 90,174.20        |                      |                     |               | JUL          |
| AUG          | \$ 55,074.31        | \$ 48,900.29        | \$ 58,419.92        | \$ 55,602.98        | \$ 58,375.82        | \$ 62,219.29        | \$ 65,662.95        | \$ 73,962.21        | \$ 86,525.80        |                      |                     |               | AUG          |
| SEP          | \$ 65,179.62        | \$ 79,282.17        | \$ 75,385.36        | \$ 81,916.16        | \$ 83,389.29        | \$ 74,742.70        | \$ 89,108.85        | \$ 89,310.51        | \$ 94,198.39        |                      |                     |               | SEP          |
| <b>TOTAL</b> | <b>\$719,443.43</b> | <b>\$738,683.79</b> | <b>\$804,462.91</b> | <b>\$823,279.44</b> | <b>\$835,280.40</b> | <b>\$821,394.01</b> | <b>\$889,847.38</b> | <b>\$865,639.98</b> | <b>\$925,391.52</b> | <b>\$ 235,406.05</b> | <b>\$ 28,478.13</b> | <b>74.17%</b> | <b>TOTAL</b> |

FY 2021 Actual to Budget



LAW ENFORCEMENT SALES TAXES RECEIVED

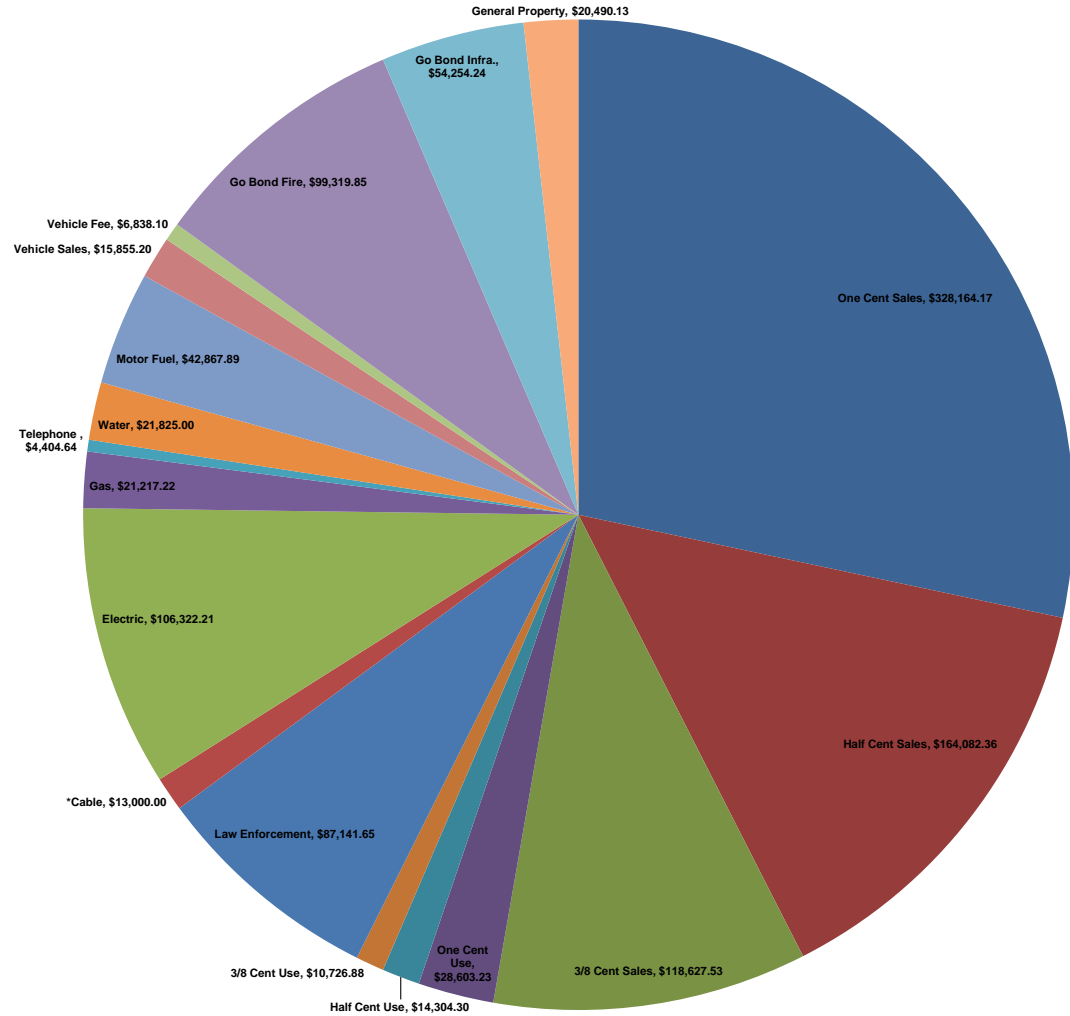




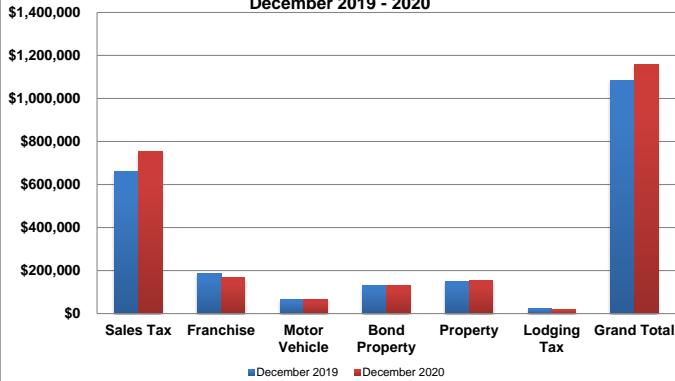
# CITY OF WARRENSBURG MONTHLY REVENUE COMPARISON as of 01/06/2021

|                      | December 2019         | December 2020         | Difference           | %              |
|----------------------|-----------------------|-----------------------|----------------------|----------------|
| <b>Sales Tax</b>     |                       |                       |                      |                |
| One Cent Sales       | \$289,360.40          | \$328,164.17          | \$38,803.77          | 13.41%         |
| Half Cent Sales      | \$144,680.41          | \$164,082.36          | \$19,401.95          | 13.41%         |
| 3/8 Cent Sales       | \$104,462.03          | \$118,627.53          | \$14,165.50          | 13.56%         |
| One Cent Use         | \$26,302.28           | \$28,603.23           | \$2,300.95           | 8.75%          |
| Half Cent Use        | \$13,153.60           | \$14,304.30           | \$1,150.70           | 8.75%          |
| 3/8 Cent Use         | \$9,863.97            | \$10,726.88           | \$862.91             | 8.75%          |
| Law Enforcement      | \$71,772.51           | \$87,141.65           | \$15,369.14          | 21.41%         |
| <b>Total</b>         | <b>\$659,595.20</b>   | <b>\$751,650.12</b>   | <b>\$92,054.92</b>   | <b>13.96%</b>  |
| <b>Franchise</b>     |                       |                       |                      |                |
| *Cable               | \$13,254.01           | \$13,000.00           | (\$254.01)           | -1.92%         |
| Electric             | \$111,245.87          | \$106,322.21          | (\$4,923.66)         | -4.43%         |
| Gas                  | \$24,506.57           | \$21,217.22           | (\$3,289.35)         | -13.42%        |
| Telephone            | \$14,960.03           | \$4,404.64            | (\$10,555.39)        | -70.56%        |
| Water                | \$21,964.26           | \$21,825.00           | (\$139.26)           | -0.63%         |
| <b>Total</b>         | <b>\$185,930.74</b>   | <b>\$166,769.07</b>   | <b>(\$19,161.67)</b> | <b>-10.31%</b> |
| <b>Motor Vehicle</b> |                       |                       |                      |                |
| Motor Fuel           | \$45,047.70           | \$42,867.89           | (\$2,179.81)         | -4.84%         |
| Vehicle Sales        | \$12,644.27           | \$15,855.20           | \$3,210.93           | 25.39%         |
| Vehicle Fee          | \$7,678.21            | \$6,838.10            | (\$840.11)           | -10.94%        |
| <b>Total</b>         | <b>\$65,370.18</b>    | <b>\$65,561.19</b>    | <b>\$191.01</b>      | <b>0.29%</b>   |
| <b>Bond Property</b> |                       |                       |                      |                |
| Go Bond Fire         | \$30,729.34           | \$31,194.99           | \$465.65             | 1.52%          |
| Go Bond Infra.       | \$98,772.89           | \$100,269.60          | \$1,496.71           | 1.52%          |
| <b>Total</b>         | <b>\$129,502.23</b>   | <b>\$131,464.59</b>   | <b>\$1,962.36</b>    | <b>1.52%</b>   |
| <b>Property</b>      |                       |                       |                      |                |
| General Property     | \$97,392.91           | \$99,319.85           | \$1,926.94           | 1.98%          |
| Parks Property       | \$52,907.45           | \$54,254.24           | \$1,346.79           | 2.55%          |
| <b>Total</b>         | <b>\$150,300.36</b>   | <b>\$153,574.09</b>   | <b>\$3,273.73</b>    | <b>2.18%</b>   |
| <b>Lodging Tax</b>   | <b>\$24,615.47</b>    | <b>\$20,490.13</b>    | <b>(\$4,125.34)</b>  | <b>-16.76%</b> |
| <b>Grand Total</b>   | <b>\$1,085,811.95</b> | <b>\$1,158,044.60</b> | <b>\$72,232.65</b>   | <b>6.65%</b>   |
| * Estimated          |                       |                       |                      |                |

**Monthly Percentage Revenue Comparison**  
December 2019 - 2020



**Monthly Total Revenue Comparison**  
December 2019 - 2020



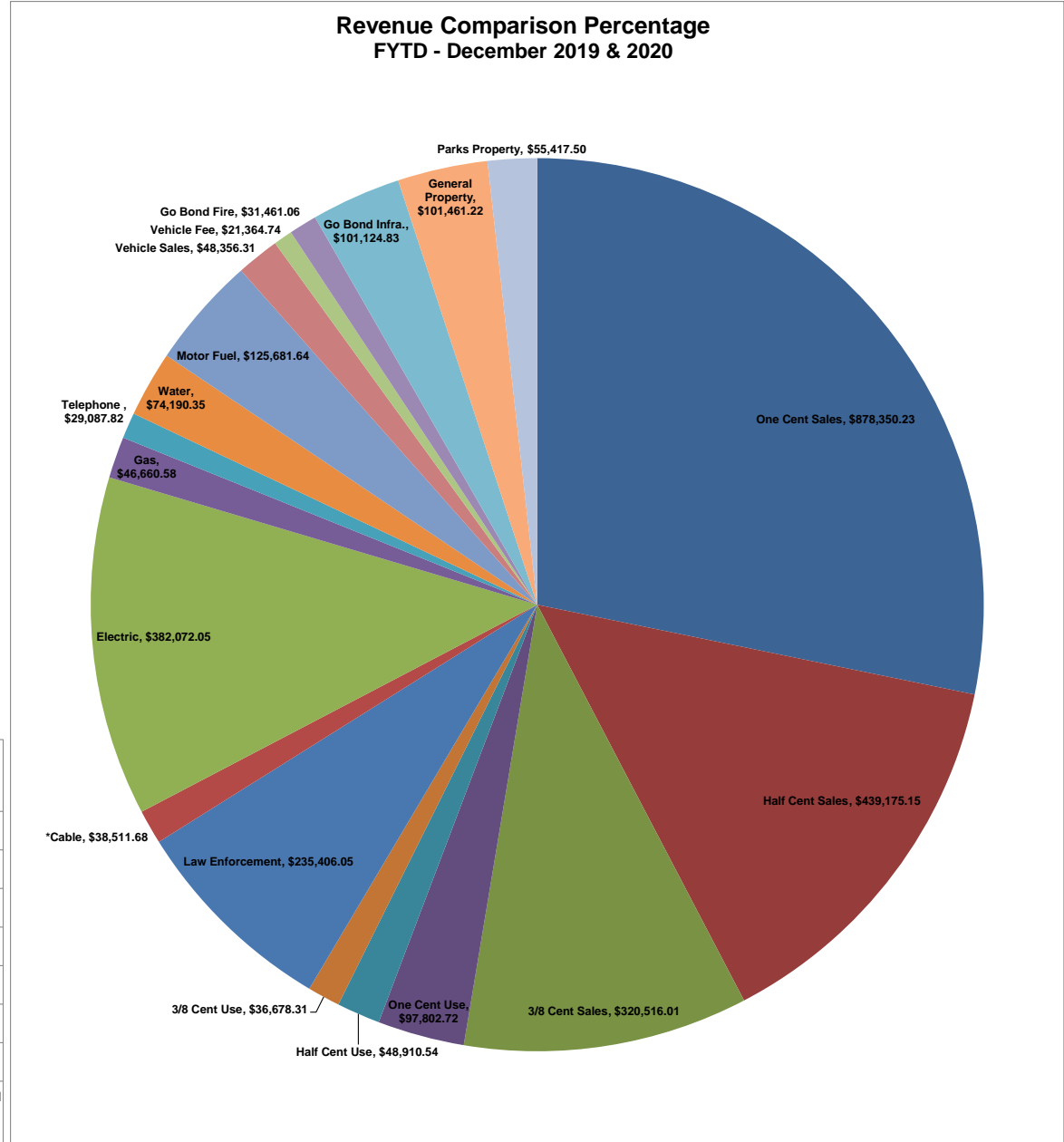
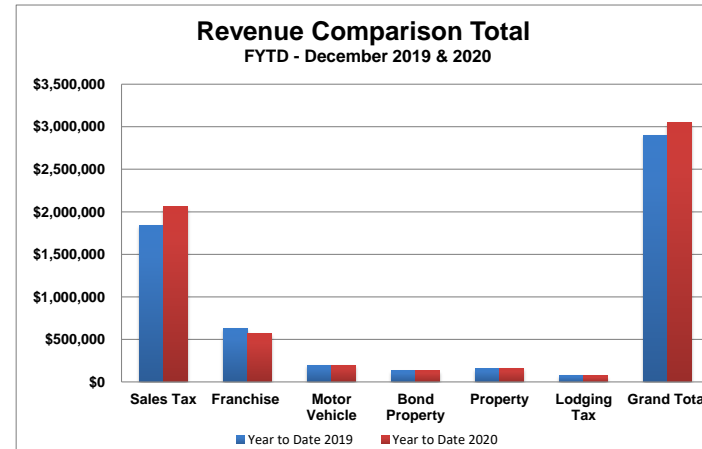




## CITY OF WARRENSBURG MONTHLY REVENUE COMPARISON as of 01/06/2021

|                      | Year to Date 2019     | Year to Date 2020     | Difference           | %             |
|----------------------|-----------------------|-----------------------|----------------------|---------------|
| <b>Sales Tax</b>     |                       |                       |                      |               |
| One Cent Sales       | \$814,979.23          | \$878,350.23          | \$63,371.00          | 7.78%         |
| Half Cent Sales      | \$407,489.79          | \$439,175.15          | \$31,685.36          | 7.78%         |
| 3/8 Cent Sales       | \$297,139.23          | \$320,516.01          | \$23,376.78          | 7.87%         |
| One Cent Use         | \$62,409.59           | \$97,802.72           | \$35,393.13          | 56.71%        |
| Half Cent Use        | \$31,210.65           | \$48,910.54           | \$17,699.89          | 56.71%        |
| 3/8 Cent Use         | \$23,405.06           | \$36,678.31           | \$13,273.25          | 56.71%        |
| Law Enforcement      | \$206,927.92          | \$235,406.05          | \$28,478.13          | 13.76%        |
| <b>Total</b>         | <b>\$1,843,561.47</b> | <b>\$2,056,839.01</b> | <b>\$213,277.54</b>  | <b>11.57%</b> |
| <b>Franchise</b>     |                       |                       |                      |               |
| *Cable               | \$38,836.66           | \$38,511.68           | (\$324.98)           | -0.84%        |
| Electric             | \$419,480.18          | \$382,072.05          | (\$37,408.13)        | -8.92%        |
| Gas                  | \$49,279.01           | \$46,660.58           | (\$2,618.43)         | -5.31%        |
| Telephone            | \$47,643.19           | \$29,087.82           | (\$18,555.37)        | -38.95%       |
| Water                | \$75,656.10           | \$74,190.35           | (\$1,465.75)         | -1.94%        |
| <b>Total</b>         | <b>\$630,895.14</b>   | <b>\$570,522.48</b>   | <b>(\$60,372.66)</b> | <b>-9.57%</b> |
| <b>Motor Vehicle</b> |                       |                       |                      |               |
| Motor Fuel           | \$132,057.64          | \$125,681.64          | (\$6,376.00)         | -4.83%        |
| Vehicle Sales        | \$43,571.32           | \$48,356.31           | \$4,784.99           | 10.98%        |
| Vehicle Fee          | \$21,421.42           | \$21,364.74           | (\$56.68)            | -0.26%        |
| <b>Total</b>         | <b>\$197,050.38</b>   | <b>\$195,402.69</b>   | <b>(\$1,647.69)</b>  | <b>-0.84%</b> |
| <b>Bond Property</b> |                       |                       |                      |               |
| Go Bond Fire         | \$30,810.97           | \$31,461.06           | \$650.09             | 2.11%         |
| Go Bond Infra.       | \$99,035.27           | \$101,124.83          | \$2,089.56           | 2.11%         |
| <b>Total</b>         | <b>\$129,846.24</b>   | <b>\$132,585.89</b>   | <b>\$2,739.65</b>    | <b>2.11%</b>  |
| <b>Property</b>      |                       |                       |                      |               |
| General Property     | \$98,691.86           | \$101,461.22          | \$2,769.36           | 2.81%         |
| Parks Property       | \$53,613.10           | \$55,417.50           | \$1,804.40           | 3.37%         |
| <b>Total</b>         | <b>\$152,304.96</b>   | <b>\$156,878.72</b>   | <b>\$4,573.76</b>    | <b>3.00%</b>  |
| <b>Lodging Tax</b>   | \$76,598.69           | \$70,163.56           | (\$6,435.13)         | -8.40%        |
| <b>Grand Total</b>   | <b>\$2,900,410.64</b> | <b>\$3,049,806.46</b> | <b>\$149,395.82</b>  | <b>5.15%</b>  |

\* Estimated

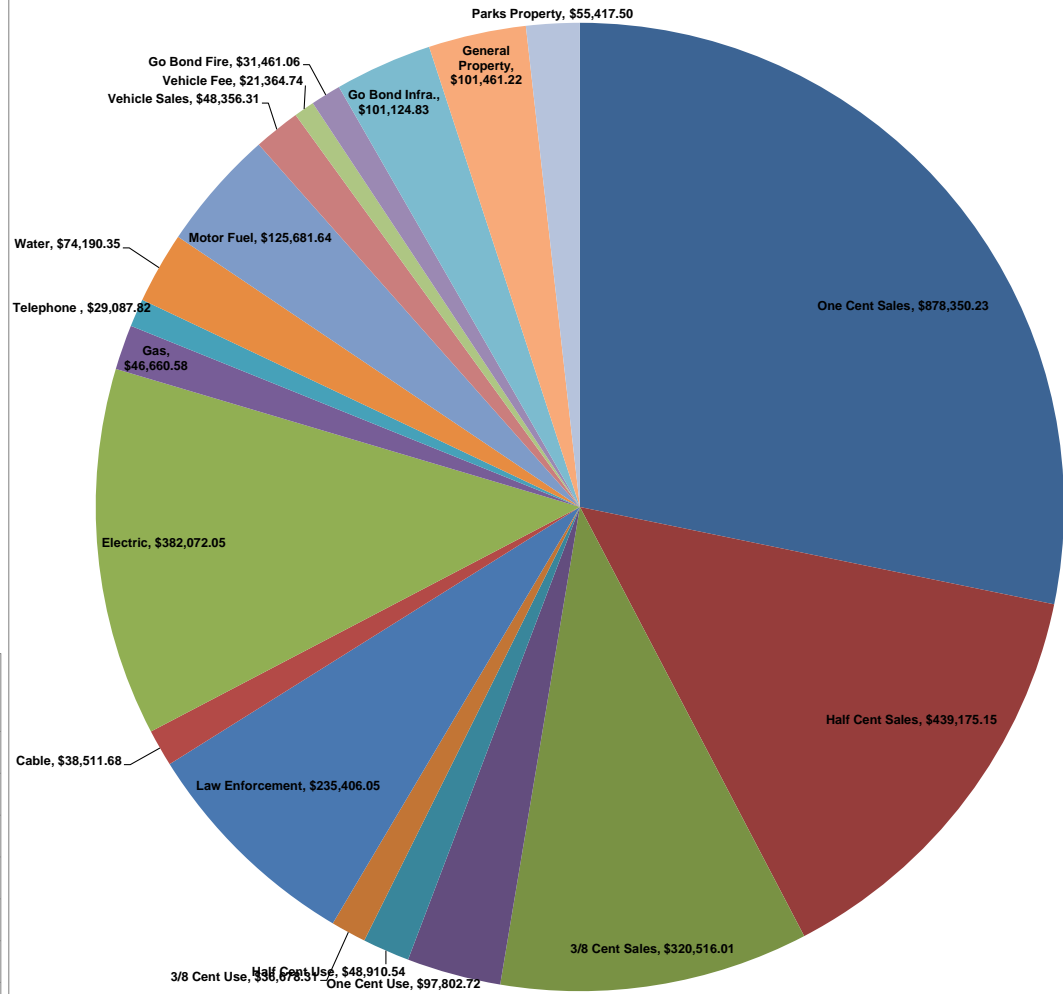




## CITY OF WARRENSBURG MONTHLY REVENUE COMPARISON as of 01/06/2021

|                      | 2021 Budget            | Year to Date 2020     | Difference              | % Remaining   |
|----------------------|------------------------|-----------------------|-------------------------|---------------|
| <b>Sales Tax</b>     |                        |                       |                         |               |
| One Cent Sales       | \$3,301,205.00         | \$878,350.23          | (\$2,422,854.77)        | 73.39%        |
| Half Cent Sales      | \$1,615,000.00         | \$439,175.15          | (\$1,175,824.85)        | 72.81%        |
| 3/8 Cent Sales       | \$1,163,750.00         | \$320,516.01          | (\$843,233.99)          | 72.46%        |
| One Cent Use         | \$332,500.00           | \$97,802.72           | (\$234,697.28)          | 70.59%        |
| Half Cent Use        | \$178,000.00           | \$48,910.54           | (\$129,089.46)          | 72.52%        |
| 3/8 Cent Use         | \$131,000.00           | \$36,678.31           | (\$94,321.69)           | 72.00%        |
| Law Enforcement      | \$826,500.00           | \$235,406.05          | (\$591,093.95)          | 71.52%        |
| <b>Total</b>         | <b>\$7,547,955.00</b>  | <b>\$2,056,839.01</b> | <b>(\$5,491,115.99)</b> | <b>72.75%</b> |
| <b>Franchise</b>     |                        |                       |                         |               |
| Cable                | \$163,000.00           | \$38,511.68           | (\$124,488.32)          | 76.37%        |
| Electric             | \$1,525,000.00         | \$382,072.05          | (\$1,142,927.95)        | 74.95%        |
| Gas                  | \$267,000.00           | \$46,660.58           | (\$220,339.42)          | 82.52%        |
| Telephone            | \$276,000.00           | \$29,087.82           | (\$246,912.18)          | 89.46%        |
| Water                | \$276,000.00           | \$74,190.35           | (\$201,809.65)          | 73.12%        |
| <b>Total</b>         | <b>\$2,507,000.00</b>  | <b>\$570,522.48</b>   | <b>(\$1,936,477.52)</b> | <b>77.24%</b> |
| <b>Motor Vehicle</b> |                        |                       |                         |               |
| Motor Fuel           | \$430,000.00           | \$125,681.64          | (\$304,318.36)          | 70.77%        |
| Vehicle Sales        | \$135,000.00           | \$48,356.31           | (\$86,643.69)           | 64.18%        |
| Vehicle Fee          | \$73,500.00            | \$21,364.74           | (\$52,135.26)           | 70.93%        |
| <b>Total</b>         | <b>\$638,500.00</b>    | <b>\$195,402.69</b>   | <b>(\$443,097.31)</b>   | <b>69.40%</b> |
| <b>Bond Property</b> |                        |                       |                         |               |
| Go Bond Fire         | \$252,000.00           | \$31,461.06           | (\$220,538.94)          | 87.52%        |
| Go Bond Infra.       | \$798,000.00           | \$101,124.83          | (\$696,875.17)          | 87.33%        |
| <b>Total</b>         | <b>\$1,050,000.00</b>  | <b>\$132,585.89</b>   | <b>(\$917,414.11)</b>   | <b>87.37%</b> |
| <b>Property</b>      |                        |                       |                         |               |
| General Property     | \$775,000.00           | \$101,461.22          | (\$673,538.78)          | 86.91%        |
| Parks Property       | \$425,000.00           | \$55,417.50           | (\$369,582.50)          | 86.96%        |
| <b>Total</b>         | <b>\$1,200,000.00</b>  | <b>\$156,878.72</b>   | <b>(\$1,043,121.28)</b> | <b>86.93%</b> |
| <b>Lodging Tax</b>   | \$215,000.00           | \$70,163.56           | (\$144,836.44)          | 67.37%        |
| <b>Grand Total</b>   | <b>\$12,108,455.00</b> | <b>\$3,049,806.46</b> | <b>(\$9,058,648.54)</b> | <b>74.81%</b> |

**Revenue to Budget Comparison Percentage  
FYTD - December 2020**



**Revenue to Budget Comparison Total  
FYTD - December 2020**

